



Memo

To: Board of Directors
From: Robert McLeod
Date: April 20, 2022
Motion: Motion to Approve Budgeted Golf Capital Equipment Purchases

Motion

I move to approve the purchase of the following budgeted Golf Capital items: Two (2) Rough Drag Units from Toro, One (1) 300 Gallon Green Sprayer from Jerry Pate, Two (2) Pull Behind Turbine Blowers from P&K, One (1) Lely Spreader from P&K, Three (3) Deck Mowers from P&K, One (1) Mower Deck, and One (1) Zero Turn Rough Mower from Horns for a total bulk purchase price of \$302,844.02

Background

The requested capital equipment is currently in deferred status. The Golf Department placed bid requests for 18 budgeted pieces of equipment. Due to supply chain issues and price increases, only 11 items are proposed to purchase.

<u>Two (2) Rough Drag Units</u>	<u>Bid</u>	<u>Vendor</u>
Bid 1:	85,123.40	Jerry Pate
Bid 2:	89,792.10	LADD
Bid 3:	66,567.90	P&K
Bid 4:	No Bid	Horns

Budget: \$75,000

<u>300 Gallon Green Sprayer</u>	<u>Bid</u>	<u>Vendor</u>
Bid 1:	57,606.44	Jerry Pate
Bid 2:	45,962.66	LADD
Bid 3:	No Bid	P&K
Bid 4:	No Bid	Horns

Budget: \$53,152.00

<u>2 Pull Behind Turbine Blowers</u>	<u>Bid</u>	<u>Vendor</u>
Bid 1:	20,509.32	P&K
Bid 2:	26,289.80	Jerry Pate
Bid 3:	19,579.00	LADD
Bid 4:	No Bid	Horns

Budget: \$18,000

<u>Lely Spreader</u>	<u>Bid</u>	<u>Vendor</u>
Bid 1:	8,496.56	P&K
Bid 2:	7,769.81	LADD
Bid 3:	10,189.80	Jerry Pate
Bid 4:	No Bid	Horns

Budget: \$12,000

<u>Three (3) Deck Mowers</u>	<u>Bid</u>	<u>Vendor</u>
Bid 1:	98,376.96	P&K
Bid 2:	80,579.49	LADD
Bid 3:	100,539.96	Jerry Pate
Bid 4:	No Bid	Horns

Budget: \$90,000

<u>Mower Deck</u>	<u>Bid</u>	<u>Vendor</u>
Bid 1:	6,286.38	P&K
Bid 2:	26,859.81	LADD
Bid 3:	No Bid	Jerry Pate
Bid 4:	No Bid	Horns

Budget: \$24,000

<u>Zero Turn Rough Mower</u>	<u>Bid</u>	<u>Vendor</u>
Bid 1:	26,444.96	Horns
Bid 2:	61,381.52	LADD
Bid 3:	44,877.24	Jerry Pate
Bid 4:	No Bid	P&K

Budget: \$30,000

Total Budget All Equipment: \$302,152.00
Total Actual: \$302,844.02

We chose the higher bid from Jerry Pate for the 300 Gallon Green Sprayer. LADD, the only other company who submitted a proposal, bid for a 200-gallon sprayer, which did not meet our required specifications.

We chose the middle bid from P&K for the Pull Behind Turbine Blowers, which is only slightly higher than the lowest bid. The lowest bid was from LADD, and we do not carry replacement and repair parts for this item. We do carry parts for the equipment if purchased from P&K, which will save money in repair costs long-term.

We chose the middle bid from P&K for the Lely Spreader. Purchasing this product from P&K allows us to get better bulk pricing for the additional products we are purchasing, including the mower deck, turbine blowers, and three deck mowers. It is also a higher quality than the lowest bid from LADD.

We chose the middle bid from P&K for the three deck mowers. This is due to not having parts available for the LADD deck mowers. We have parts available for the mowers if purchased from P&K. This will reduce repair costs and any downtime for machinery long-term. These mowers are expected to be available by February 2023.

All other equipment proposed for purchase was chosen as the lowest bid. The original bid was for 18 pieces of budgeted equipment. After further evaluation of all bids, we are choosing to request 11 items at this time due to lack of supply as well as significant price increases. We are striving to buy the correct equipment at the best price.



BOARD AGENDA FACT SHEET

AUTHORIZATION FOR MAJOR EXPENDITURES

PROJECT NAME: Golf Equipment Bulk Capital Equipment Purchase

DEPARTMENT: Golf Department - multiple courses **REQUESTED BOARD DATE:** 4/6/2022

REQUESTED ACTION

Board Approval		Discussion/ Presentation	X	Other (Specify	
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PROJECT/CAPITAL SUMMARY

Bulk purchase of the following budgeted Golf Capital items: Two (2) Rough Drag Units from Toro, One (1) 300 Gallon Green Sprayer from Jerry Pate, Two (2) Pull Behind Turbine Blowers from P&K, One (1) Lely Spreader from P&K, Three (3) Deck Mowers from P&K, One (1) Mower Deck, and One (1) Zero Turn Rough Mower from Horns for a total bulk purchase price of \$302,844.02

JUSTIFICATION

The requested capital equipment items are in deferrment and are needed on the courses. Many items are backordered, and pricing is increasing substantially as the year continues. The Golf Department justifies early bulk ordering of all required items within reasonable prices as soon as possible in order to receive the equipment in a timely manner. Some items will not be received until later this year or early 2023 due to issues in supply.

BID INFORMATION

BID <i>(recommended bid in bold)</i>	Base Price	Freight	Sales Tax	Grand Total
LADD	527,217.90		42,177.43	569,395.33
Jerry Pate	587,153.61		46,972.29	634,125.90
P&K	88,494.20		7,079.54	95,573.74
HORNS	96,910.50		7,752.84	104,663.34

BUDGET DETAILS

ITEM	COST	BUDGETED	UNBUDGETED	NOTES
Bulk Purchase from Vendors based on bid price and equipment specifications	\$ 302,844	\$ 302,152	\$ 692	Small overage due to cost increases.
	\$ 302,844	\$ 302,152	\$ 692	-

NOTES

Prices varied in bids submitted by vendors solicited. Therefore, department proposes to purchase items at various vendors based on item specification requirements and competitive bid price in order to maximize cost reduction. Breakdown of each bid per vendor is available on Procurement Sheet and Board Discussion Memo.

Responsible Director Tom Heffer

Project Manager Tom Heffer

RFQ 49732-22 Golf Equipment

Total Budget \$514,152.00

CAPITAL NUMBER	DEPT.	CAPITAL ITEM	BUDGET	LADD	BUDGET	JERRY PATE	BUDGET	P & K	BUDGET	P & K	BUDGET	HORNS
18255-000-G550	G550	Backhoe attachment	\$10,000.00		NO BID		\$10,000.00	NO BID	\$10,000.00		\$10,000.00	NO BID
18256-000-G550	G550	Rotary deck Mower	\$30,000.00		\$61,381.52	\$30,000.00	\$44,877.24	\$30,000.00	NO BID	\$30,000.00	\$30,000.00	\$26,444.96
18257-000-G600	G600	Drag Unit	\$35,000.00		\$44,896.05	\$35,000.00	\$42,561.70	\$35,000.00	\$33,283.93	\$35,000.00	\$35,000.00	NO BID
18206-000-G600	G600	Pull Behind Blower	\$10,000.00		\$9,789.50	\$10,000.00	\$13,144.91	\$10,000.00	\$10,254.66	\$10,000.00	\$10,000.00	NO BID
18258-000-G600	G600	Lelly spreader	\$12,000.00		\$7,769.81	\$12,000.00	\$10,189.80	\$12,000.00	\$8,496.56	\$12,000.00	\$12,000.00	NO BID
18259-000-G600	G600	Workcart	\$12,000.00		\$12,818.59	\$12,000.00	\$17,585.80	\$12,000.00	NO BID	\$12,000.00	\$12,000.00	NO BID
18260-000-G650	G650	Turbine blower	\$8,000.00		\$9,789.50	\$8,000.00	\$13,144.91	\$8,000.00	\$10,254.66	\$8,000.00	\$8,000.00	NO BID
18261-000-G650	G650	Cushman work cart	\$22,000.00		\$37,897.88	\$22,000.00	\$40,070.03	\$22,000.00	NO BID	\$22,000.00	\$22,000.00	NO BID
18262-000-G650	G650	Deckmower	\$24,000.00		\$26,859.81	\$24,000.00	\$33,513.31	\$24,000.00	NO BID	\$24,000.00	\$6,286.38	NO BID
18265-000-G700	G700	Rough Mower	\$40,000.00		\$44,896.05	\$40,000.00	\$42,561.70	\$40,000.00	\$33,283.93	\$40,000.00	\$40,000.00	NO BID
18266-000-G700	G700	Sand Pro	\$21,000.00		\$25,399.92	\$21,000.00	\$31,893.48	\$21,000.00	NO BID	\$21,000.00	\$21,000.00	NO BID
18267-000-G750	G750	Sidewinder mower	\$42,000.00		\$45,318.21	\$42,000.00	\$51,514.38	\$42,000.00	NO BID	\$42,000.00	\$42,000.00	NO BID
18268-000-G750	G750	Deck Mower	\$30,000.00		\$26,859.83	\$30,000.00	\$33,513.31	\$30,000.00	NO BID	\$30,000.00	\$32,792.32	NO BID
18266-000G800	G800	Sand Pro	\$21,000.00		\$25,399.92	\$21,000.00	\$31,893.48	\$21,000.00	NO BID	\$21,000.00	\$21,000.00	NO BID
18268-000-G800	G800	Deck Mower	\$30,000.00		\$26,859.83	\$30,000.00	\$33,513.31	\$30,000.00	NO BID	\$30,000.00	\$32,792.32	NO BID
18268-000-G850	G850	Deck Mower	\$30,000.00		\$26,859.83	\$30,000.00	\$33,513.32	\$30,000.00	NO BID	\$30,000.00	\$32,792.32	NO BID
18267-000-G850	G850	Sidewinder mower	\$42,000.00		\$45,318.21	\$42,000.00	\$51,514.39	\$42,000.00	NO BID	\$42,000.00	\$42,000.00	NO BID
18267-000-G900	G900	Sidewinder mower	\$42,000.00		\$45,318.21	\$42,000.00	\$51,514.39	\$42,000.00	NO BID	\$42,000.00	\$42,000.00	NO BID
18221-000-G800	G800	300 Gallon Self Contained Sprayer	\$53,152.00		\$45,962.66	\$53,152.00	\$57,606.44	\$53,152.00	NO BID	\$53,152.00	\$53,152.00	NO BID
Budget w/ Items Bid Per Vendor			\$504,152.00		\$569,395.33	\$504,152.00	\$634,125.90	\$105,000.00	\$95,573.74	\$114,000.00	\$104,663.34	\$32,648.08
					The above includes tax	The above includes tax		The above includes tax		The above includes tax		-\$8,162.00
BUDGET			\$302,152.00					Tax		Tax		\$1,958.88
ACTUAL			\$302,844.02					Total	\$95,573.74	Total	\$104,663.34	\$26,444.96

JUSTIFICATION OF PROJECT / SERVICE :

ORIGINATOR TOM HEFFER

DIRECTOR TOM HEFFER

GENERAL MANAGER KELLY HALE

CONTROLLER COREENA FETTERHOFF

RELEASE FOR PO _____

DATE: _____

Jerry Pate Turf & Irrigation

March 1, 2022

Hot Springs Village Property Owners Association
895 Desoto Blvd.
Hot Springs, AR 71909
Attn: Misty Vogt


Misty:

Thank you for the opportunity to provide a Toro equipment proposal for your consideration. Due to the current supply chain issues we are submitting our quote on a not-to-exceed basis. Each item has an estimated availability date listed with most being available in the spring of 2023. Because of the extended availability we are unable to provide an exact cost for your quote request. The prices quoted are our best estimates taking in consideration the availability dates. It is our intention that the actual price would be slightly lower than quoted at the time of delivery.

Additionally, each item has a destination charge added. The destination charge would be applied to each shipment, not each unit. Our delivery vehicles will hold approximately 4 units. This would reduce the overall destination charges. We would be able to finalize the destination charge upon receipt of the final order.

We look forward to working with you on your request.

Thank you for your business.



Chris Kurpui
Director of CIG Operations



STEP 1

REQUEST FOR QUOTE
HOT SPRINGS VILLAGE PROPERTY OWNERS ASSOCIATION
895 DESOTO BLVD, HOT SPRINGS VILLAGE, AR 71909
KEITH CHRISTNER ME:
KEITH CHRISTNER CONTACT:

RFQ: Supplier: JERRY PATE Attn: GUY OYLER

Email: GOYLER@JERRYPATE.COM Bid Due: 2/14/2021 Dept.: GOLF

Hot Springs Village Property Owner's association is seeking quotations for the following proposal.

Contractors are required to submit itemized bids by scope of work; labor, materials, clean up, transportation etc. Both bids and invoicing must be itemized. These requirements are to determine accurate tax liability and are not optional. Contractors are also required to provide proof of \$1,000,000 in active liability coverage along with proof of in effect Workman's Compensation coverage or a certificate of Non-Coverage with bid submission and a completed W-9.

All bids must be itemized and include any miscellaneous charges, freight, and taxes.

THE HOT SPRINGS VILLAGE PROPERTY OWNER'S ASSOCIATION RESERVES THE RIGHT TO AWARD THE CONTRACT ON AN ALL OR NONE, OR BY LINE-ITEM BASIS AND MAINTAIN LINE-ITEM QUOTED PRICE.

Bids must be submitted in writing to mvogt@hsvpoa.org or by mail to the address stated above attn: Misty Vogt, Purchasing. Fax (501) 922-4928 or delivered to the POA office addressed to Misty Vogt, Purchasing.

Scope of Work:
Deviation from specifications must be clearly stated on bid.

SEE
ATTACHED

Multiple horizontal lines provided for listing specifications and deviations.

Jerry Pate Turf & Irrigation

Jerry Pate Turf & Irrigation
 604 28th Street North
 Birmingham, AL 35203
 800-700-7001
 800-793-1220 (fax)
 www.jerrypate.com

DATE: March 1, 2022
 EXPIRATION DATE: Valid 14 Days

Proposed Order

Exclusively For: Hot Springs Village
 Hot Springs Village: Ponce
 300 Ponce De Leon Dr.
 Hot Springs Village, AR 71909
 [Ph#] 501-922-0001
 [Fax#]
 [Customer Acct#]
 [Email]

Q95484
 Prepared By: Jake Holbrook ext. 1217
jholbrook@jerrypate.com
 Account Executive: Guy Oylar SCPS
 501-317-5980 cell
goylar@jerrypate.com

Per your request, I am pleased to submit a proposal on the following equipment:

Qty	Model #	Description	Unit Price	Extension
4	31901	Toro Groundsmaster 3200 4WD 24.7 Yanmar Diesel	\$ 30,503.34	\$ 122,013.38
4	31972	72 Inch Side Discharge Deck		
4	31980	Standard Seat		
4	114-4096	Weight Kit (42 Lbs)		
4	144-3587	Speed Reduction Kit		

Subtotal \$ 122,013.38
 Destination Fee \$ 2,110.00
 Estimated Sales Tax \$ 9,929.87
 Total Proposal \$ 134,053.25

***Availability From Toro Spring 2023**

Jerry Pate Company offers service agreements for your turf equipment, utility vehicles, irrigation, and pump stations.
 Ask your Account Executive for more information today!

Prices Do Not Include Sales Tax or Applicable Documentation Fees

This is a proposal on the goods named, subject to the following conditions: The prices and terms on this proposal are not subject to verbal changes or other agreements unless approved in writing by the Home Office of the Seller. All proposals and agreements are contingent on availability of product from the manufacturer. Prices are based on costs and conditions existing on date of proposal and are subject to change without notice. Typographical errors are subject to correction.

To accept this proposal, please sign and return _____
Signature *Date*

Print Name *Title*

Thank you, we appreciate your business!

1-800-700-7001 © 301 Schubert Drive, Pensacola, Florida, 32504 © www.JerryPate.com





Jerry Pate Turf & Irrigation

Jerry Pate Turf & Irrigation
604 28th Street North
Birmingham, AL 35203
800-700-7001
800-793-1220 (fax)
www.jerrypate.com

DATE: March 1, 2022
EXPIRATION DATE: Valid 14 Days

Proposed Order

Exclusively For: Hot Springs Village
Hot Springs Village: Ponce
300 Ponce De Leon Dr.
Hot Springs Village, AR 71909
[Ph#] 501-922-0001
[Fax#]
[Customer Acct#]
[Email]

Q95484
Prepared By: Jake Holbrook ext. 1217
jholbrook@jerrypate.com
Account Executive: Guy Oylar SCPS
501-317-5980 cell
goyler@jerrypate.com

Per your request, I am pleased to submit a proposal on the following equipment:

Qty	Model #	Description	Unit Price	Extension
2	08743	Toro Sand Pro 3040 16 hp Briggs Vanguard	\$ 28,476.00	\$ 56,952.00
2	08714	Manual Blade (40 Inch)		
2	08767	QAS Flex Tooth Rake		
1	08781	Rear Remote Hydraulic Kit		

Subtotal	\$	56,952.00
Destination Fee	\$	2,110.00
Estimated Sales Tax	\$	4,724.96
Total Proposal	\$	63,786.96

*Availability From Toro Spring 2023

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Proposed Order

Exclusively For: Hot Springs Village
 Hot Springs Village: Ponce
 300 Ponce De Leon Dr.
 Hot Springs Village, AR 71909
 [Ph#] 501-922-0001
 [Fax#]
 [Customer Acct#]
 [Email]

Per your request, I am pleased to submit a proposal on the following equipment:

Qty	Model #	Description	Unit Price	Extension
3	30807	Toro Groundsmaster 3500-D 24.8 hp Kubota	\$ 46,995.17	\$ 140,985.52

Subtotal \$ 140,985.52
 Destination Fee \$ 2,110.00
 Estimated Sales Tax \$ 11,447.64
Total Proposal \$ 154,543.16

***Availability From Toro Spring 2023**

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Account Executive: Guy Oylar SCPS
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goyler@jerrypate.com

Per your request, I am pleased to submit a proposal on the following equipment:

Qty	Model #	Description	Unit Price	Extension
1	41188	Toro Multi Pro 1750	\$ 51,229.30	\$ 51,229.30
11	120-0705	Light Blue 1.00 gpm nozzle @ 40 PSI		
1	136-0457	Finish Kit, Foam Marker		
1	41159	Electric Hose Reel Kit (KZ Valve)		
1	41249	Foam Marker Kit		

Subtotal	\$	51,229.30	\$	51,229.30
Destination Fee	\$	2,110.00		
Estimated Sales Tax	\$	4,267.14		
Total Proposal	\$	57,606.44		

***Availability From Toro Fall 2022**

Jerry Pate Company offers service agreements for your turf equipment, utility vehicles, irrigation, and pump stations.
Ask your Account Executive for more information today!

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Q95484

Prepared By: Jake Holbrook ext. 1217

jholbrook@jerrypate.com

Account Executive: Guy Oylar SCPS

501-317-5980 cell

goyler@jerrypate.com

Per your request, I am pleased to submit a proposal on the following equipment:

Qty	Model #	Description	Unit Price	Extension
1	WFR	Lely 11.5 cu. ft. (550 lbs.*) capacity, pull type, ground driven unit. Remote control feedring, removable hopper and side spreading adjustment. 18 x 9.5 x 8 turf style flotation tires	\$ 7,325.00	\$ 7,325.00

Subtotal	\$	7,325.00
Destination Fee	\$	2,110.00
Estimated Sales Tax	\$	754.80
Total Proposal	\$	10,189.80

Jerry Pate Company offers service agreements for your turf equipment, utility vehicles, Irrigation, and pump stations.
Ask your Account Executive for more information today!

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Print Name Title

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Jerry Pate Turf & Irrigation

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604 28th Street North
Birmingham, AL 35203
800-700-7001
800-793-1220 (fax)
www.jerrypate.com

DATE: March 1, 2022
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Exclusively For: Hot Springs Village
Hot Springs Village: Ponce
300 Ponce De Leon Dr.
Hot Springs Village, AR 71909
[Ph#] 501-922-0001
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Q95484
Prepared By: Jake Holbrook ext. 1217
jholbrook@jerrypate.com
Account Executive: Guy Oylar SCPS
501-317-5980 cell
goyler@jerrypate.com

Per your request, I am pleased to submit a proposal on the following equipment:

Qty	Model #	Description	Unit Price	Extension
2	31905	Toro Groundsmaster 1200	\$ 38,353.98	\$ 76,707.96

Subtotal	\$	76,707.96
Destination Fee	\$	2,110.00
Estimated Sales Tax	\$	6,305.44
Total Proposal	\$	85,123.40

***Availability From Toro Summer 2022**

**Jerry Pate Company offers service agreements for your turf equipment, utility vehicles, irrigation, and pump stations.
Ask your Account Executive for more information today!**

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Signature *Date*

Print Name *Title*

Thank you, we appreciate your business!

1-800-700-7001 © 301 Schubert Drive, Pensacola, Florida, 32504 © www.JerryPate.com





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DATE: March 1, 2022
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Per your request, I am pleased to submit a proposal on the following equipment:

Qty	Model #	Description	Unit Price	Extension
1	07409	Toro Workman GTX Kohler 429 cc EFI	\$ 14,173.15	\$ 14,173.15
1	07450	Steel Flatbed		
1	07451	Steel Bed Side Kit		
1	07048	Bucket Seat Kit		
1	07921	2-Person Canopy		
1	07923	Fold-Down Windshield		

Subtotal	\$	14,173.15
Destination Fee	\$	2,110.00
Estimated Sales Tax	\$	1,302.65
Total Proposal	\$	17,585.80

***Availability From Toro Summer 2022**

Jerry Pate Company offers service agreements for your turf equipment, utility vehicles, irrigation, and pump stations.

Ask your Account Executive for more information today!

Prices Do Not Include Sales Tax or Applicable Documentation Fees

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To accept this proposal, please sign and return _____

Signature

Date

Print Name

Title

Thank you, we appreciate your business!

1-800-700-7001 • 301 Schubert Drive, Pensacola, Florida, 32504 • www.JerryPate.com





Jerry Pate Turf & Irrigation

Jerry Pate Turf & Irrigation
604 28th Street North
Birmingham, AL 35203
800-700-7001
800-793-1220 (fax)
www.jerrypate.com

DATE: March 1, 2022
EXPIRATION DATE: Valid 14 Days

Proposed Order

Exclusively For: Hot Springs Village
Hot Springs Village: Ponce
300 Ponce De Leon Dr.
Hot Springs Village, AR 71909
[Ph#] 501-922-0001
[Fax#]
[Customer Acct#]
[Email]

Q95484
Prepared By: Jake Holbrook ext. 1217
jholbrook@jerrypate.com
Account Executive: Guy Oylar SCPS
501-317-5980 cell
goyler@jerrypate.com

Per your request, I am pleased to submit a proposal on the following equipment:

Qty	Model #	Description	Unit Price	Extension
1	07384	Toro Workman HDX - 2WD Kubota Gas 32.5 hp	\$ 34,991.88	\$ 34,991.88
1	07372	Canopy		
1	07373	Folding Windshield		

Subtotal	\$	34,991.88
Destination Fee	\$	2,110.00
Estimated Sales Tax	\$	2,968.15
Total Proposal	\$	40,070.03

***Availability From Toro is Fall 2022**

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Q95484
Prepared By: Jake Holbrook ext. 1217
jholbrook@jerrypate.com
Account Executive: Guy Oylar SCPS
501-317-5980 cell
goylar@jerrypate.com

Per your request, I am pleased to submit a proposal on the following equipment:

Qty	Model #	Description	Unit Price	Extension
1	74004	Z Master Zero-Turn Riders - 4000 Series 25.5 HP Kawasaki FX w/ 60" TF Deck - Turf Tires - Pro	\$ 12,868.00	\$ 12,868.00

Subtotal	\$	12,868.00
Destination Fee	\$	2,110.00
Estimated Sales Tax	\$	1,198.24
Total Proposal	\$	16,176.24

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Print Name Title

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Jerry Pate Turf & Irrigation

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DATE: March 1, 2022
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Prepared By: Jake Holbrook ext. 1217
jholbrook@jerrypate.com
Account Executive: Guy Oylar SCPS
501-317-5980 cell
goylar@jerrypate.com

Proposed Order

Exclusively For: Hot Springs Village
Hot Springs Village: Ponce
300 Ponce De Leon Dr.
Hot Springs Village, AR 71909
[Ph#] 501-922-0001
[Fax#]
[Customer Acct#]
[Email]

Per your request, I am pleased to submit a proposal on the following equipment:

Qty	Model #	Description	Unit Price	Extension
1	74090	Toro Z Master Zero-Turn Riders - 7500 Series38 HP Kohler EFI w/ 96" TURBO FORCE RD Deck	\$ 39,443.00	\$ 39,443.00

Subtotal	\$	39,443.00
Destination Fee	\$	2,110.00
Estimated Sales Tax	\$	3,324.24
Total Proposal	\$	44,877.24

***Availability From Toro Summer 2022**

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Signature Date

Print Name Title

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Q95484

Prepared By: Jake Holbrook ext. 1217

jholbrook@jerrypate.com

Account Executive: Guy Oylar SCPS

501-317-5980 cell

goyler@jerrypate.com

Exclusively For: Hot Springs Village

Hot Springs Village: Ponce

300 Ponce De Leon Dr.

Hot Springs Village, AR 71909

[Ph#] 501-922-0001

[Fax#]

[Customer Acct#]

[Email]

Per your request, I am pleased to submit a proposal on the following equipment:

Qty	Model #	Description	Unit Price	Extension
2	44552	Pro Force Debris Blower 24.6 hp Kohler	\$ 11,116.22	\$ 22,232.43

Subtotal	\$	22,232.43
Destination Fee	\$	2,110.00
Estimated Sales Tax	\$	1,947.39
Total Proposal	\$	26,289.82

***Availability From Toro Fall 2022**

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To accept this proposal, please sign and return _____
Signature *Date*

Print Name *Title*

Thank you, we appreciate your business!

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EQUIPMENT LIST INCLUDED IN RFQ SPECS

- 4 DECK MOWERS *TORO Groundsmaster 3200*
- 2 SAND PROS *TORO SAND PRO 3040*
- 3 SIDEWINDER MOWERS *TORO Groundsmaster 1750*
- 1 GREENS SPRAYER *TORO MultiPro 1750*
- 1 LELY SPREADER *LELY WFR*
- 2 ROUGH UNITS *TORO Groundsmaster 1200*
- 1 WORK CARTS *TORO GTX WORKMAN*
- 1 CUSHMAN WORK CART *TORO WORKMAN HOX*
- 1 ZERO TURN – 60-64" DECK MOWER *TORO ZMASTER 4000*
- 1 ZERO TURN – 104" ROUGH MOWER *TORO ZMASTER 2500*
- 1 UTILITY BACKHOE ATTACHMENT *NO-BID*
- 2 TURBINE BLOWER *TORO Professional Blower*

TOTAL OF 20 REQUESTED ITEMS

SPECS FOR DECK MOWERS:

ENGINE AROUND 25 HORSE POWER DIESEL

TRACTION DRIVE: 4WD

DECK:72 IN. SIDE DISCHARGE

STEERING: POWER STEERING

MULCHING KIT

ROPS

WEIGHT KIT

Sandpiles

2 BUNKER RATES: We need 2 bunker rakes. The following are the specs desired: 16 hp (12kw), air cooled gas engine; 3 wheel traction drive; quick attach flex toothed rake; 40" manual blade; quick connect hydraulics; 5 gallon fuel tank; hydrostatic, ability to install remote hydraulics.

SIDEWINDER

Sidewinder mowerspec sheet

<p>ENGINE: 3-cylinder, liquid-cooled diesel. Power: 24.8 hp (18.5 kW) gross, at rated speed of 3000 rpm. Torque peak: 52.7 ft·lb (71.5 N·m) @ 2200 rpm. Displacement: 1123cc. Remote-mounted 5" Donaldson® air cleaner. Fuel filter/ water separator. Oil capacity 4 quarts (3.8 liters) with standard oil filter. Rearmounted, cross flow 4-row radiator. EPA Tier IV Final and Stage V compliant.</p>
<p>FUEL CAPACITY: 11 gallons (42 liters). Biodiesel-Ready for use up to B-20 (20% biodiesel and 80% petroleum blend). 10 gallons (37.9 liters).</p>
<p>CONFIGURATION: Rear mounted engine, front operator position. Two post ROPS, seat belt and slope indicator standard. Sidewinder® cutting unit system.</p> <p>TRACTION DRIVE: 3-wheel drive in mow and transport. Series/Parallel™ hydrostatic, close d-loop transmission provides infinitely variable ground speed in forward and reverse. Variable displacement piston type pump.</p> <p>GROUND SPEED/CLEARANCE Mow: 0-6 mph (0-10 km/h), mow speed is factory preset at 6 mph but is adjustable; Transport: 0-9 mph (0-14 km/h); Reverse: 0-4 mph (0-6 km/h). Ground Clearance: 6" (15.3 cm).</p>
<p>CONTROLS: Forward and reverse traction control pedals; mow/transport foot lever; hand activated parking brake; hand operated ignition key switch; tilt steering wheel lock; PTO switch; throttle; joystick control for deck raise and lower; cutting deck transport lock.</p> <p>GAUGES & DIAGNOSTICS: Fuel gauge and hour meter, light cluster with glow plug and charge indicator lights, low engine oil pressure and high coolant temperature warning lights (high temperature safety shut off).</p> <p>ELECTRICAL & INTERLOCKS: Traction pedal, operator presence in seat, PTO engage or disengage, and cutting deck mow or transport safety interlock switches. Parking brake set prohibits movement through traction pedal. 40 amp alternator and 12-volt, 585 CCA battery.</p> <p>HYDRAULICS: Open center, manual valves, gear pump hydraulic system. System capacity approximately 3.5 gallon (13.2 liter) reservoir.</p> <p>STEERING: Hydraulic power steering, tilt wheel.</p> <p>TIRES/WHEELS: 20 x 10-10, 4-ply rating, Turf Tread rear tire. 20 x 12-10, 4-ply rating, Turf Tread Fronts.</p> <p>BRAKES: Dynamic through hydrostatic transmission service brake. Hand actuated over center, drum type parking brake</p> <p>WARRANTY: Two-year limited warranty. Refer to operator's manual for further details.</p> <p>CERTIFICATION: Complies with ANSI B71.4-2017 and EN5395.</p>

OVERALL DIMENSIONS:

Height: 76" (193 cm) with ROPS

Length: 116" (295 cm)

Width: 71.8" (182 cm) with 68" (173 cm) WOC

Wheelbase: 59.5" (151 cm)

Weight: 2,110 lbs. (957 kg) with cutting units

CUTTING DECK

3 Contour™ Plus 27" (69 cm) rear-discharge rotary with standard full-length striping rear rollers on each deck. Sidewinder® system allows all three decks to slide right and left 12" (30 cm) of center, 24" (61 cm) total travel. Mulching kit optional.

WIDTH OF CUT: 68" (173 cm), standard and 72" (183 cm) optional. Deck overhang for trimming is 12" (30.5 cm) at 68" (173 cm) width of cut and 14" (35 cm) at 72" (183 cm). Overlap: 4.5" (11.4 cm) at standard width of cut.

HEIGHT OF CUT: 0.75"-4" (1.9-10.2 cm) in 0.25" (.6 cm) increments. 3-position 0.030" (0.08 cm) incremental calibration

MOWING RATE: At 68" (173 cm) width of cut, 4.1 acres/hr (1.7 hectares/hr)

CONSTRUCTION: 10-gauge steel constructed chambers with 12-gauge welded reinforcements. Heavy-duty exoskeleton deck carrier frame, 1.5" (3.8 cm) square x .25" (.6 cm) wall tube with 7-gauge side supports protects deck shell from impact damage. Spindle support 3/16" (.48 cm) high-strength steel and 10-gauge exterior channels.

SPINDLE ASSEMBLY: Ductile cast iron spindle housing. Dual greaseable tapered roller bearings. 1.25" (3.2 cm) diameter solid cold finished steel spindle shaft. Splined connection.

GROUND FOLLOWING: 6" (15 cm) anti-scalp cups on each blade.

Green Sprayer Specs:

175 gallon tank.

25 hp engine

3 speed transmission

4 wheel, hydraulic disc brakes

Fully hydraulic steering

3 side mounted, jet agitation nozzles for full tank agitation

45 gpm, diaphragm pump

Heavy duty, hydraulic boom lift actuators

Granada's Spec Sheets for 2022 Capital Equipment

1 Lely Spreader (Granada):

1. Ground Driven Unit
2. 11.5 cubic feet capacity (550 lbs.)
3. Remote control feeding
4. Pull type
5. Side spreading adjustment
6. Removable hopper

2 Rough Units (Granada and Magellan):

1. Pull behind unit
2. Rotary blades
3. At least 12' cutting width
4. PTO shaft driven
5. PTO shaft driven to each deck
6. Height of cut: 1"-4"
7. Full length rollers on each deck
8. At least 9 blades

Work Cart (Granada)

1. Metal dump bed
2. Bed dimensions need to be at least 38" wide by 40" long
3. EFI engine
4. Sun top
5. Hinged windshield

CUSHMAN WORK CART

23 HP OR GREATER GASOLINE ENGINE, MANUAL TRANSMISSION, ROLL OVER PROTECTION, LOAD CAPACITY 3000LBS OR GREATER, AUXILIARY HYDRAULICS AND DISC BRAKES

1 to 3 Years or 1500 hours

Capacity

Rec zero turn

Speed forward max

Up to 15 mph

Cutting deck

Cutting width	60 to 64
Cutting deck type	8 to 11-gauge fabricated
Cutting methods	Mulch/Side discharge
Cutting deck material	Steel
Deck thickness	8 to 11 gauge
Cutting height steps	1 ½ up
Blade engagement	Electric clutch
Blades	3 pcs
Anti-scalp wheels	3 to 4
Nose roller	optional
Deck lifting system	Foot operated deck height adjustment.
Powder-coated cutting deck	Yes
Spindle/mandrel type	Carbon steel or Aluminum, commercial
Greaseable mandrels	Yes
Cutting height, min-max	1-5 in

Dimensions

Base machine, length	Up to 85 in
Base machine, height	Up to 46 in
Base machine, width (chute down)	Up to 74 in
Base machine, width (chute up)	Up to 63.75 in
Weight	Not over 1,350 lb.

Drive System

Transmission type	Hydrostatic
Transmission manufacturer	Hydro-Gear
Transmission manufacturer	Hydro-Gear,

Engine

Motor/engine manufacturer	N/N
Engine name	N/A
Power output	Up to 37 hp
Cylinder displacement	Up to 60.0 cu. in.
Cylinders	2
Air filter type	Heavy-Duty Canister Style

Power/fuel type	Gasoline
Engine lubrication type	Full pressure with oil filter
Oil filter	Yes
Fuel tank volume (with reserve)	12 gal (US)
Fuel tank location	Side (Dual)

Equipment

Seat material	Vinyl
Seat back height	High
Hour meter type	Yes
Cup holder	Yes
Hinged armrests	Standard
Seat type	Professional

Note: We would like to get a zero turn with the flip up deck feature. This feature can be manual/ electric/ or hydraulic.

Rough Deck
Deck Mower request Specifications for DeSoto

*2000
TORN*

Drive System

TYPE	Dual Hydrostatic
TRANSMISSION	DDC20 pumps with Parker TG wheel motors
HYDRAULIC LINES	Stainless Parker Seal-Loc Technology
RESERVOIR CAPACITY	3 gallons
HYDRAULIC COOLING	Oil Cooler w/9" fan
FUEL CAPACITY	12 gal.
GROUND SPEED (FWD)	Up to 11 mph
PARKING BRAKE	Integrated with steering levers

Deck

CUTTING WIDTH	104"
CUTTING HEIGHT	1" to 5.5"
DECK DEPTH	5.5"
DECK LIFT	Hydraulic powered
NUMBER OF BLADES	5
BLADE LENGTH	23.86" - 20.5"
BLADE TIP SPEED	Wing Decks: 15,800; Center Deck: 15,500
SPINDLES	Ductile cast iron with steel shaft and sealed ball bearings
DECK ENGAGEMENT	Electric PTO Clutch
DECK MATERIAL	11 gauge welded steel
SPINDLE MOUNTS	Reinforced 7 ga doubler
IMPACT TRIM AREA	1.5" x .375" steel bar
ANTI-SCALP WHEELS	Seven heavy-duty replacement anti-scalp rollers with ball bearings

Construction

FRAME	1.5" X 3" steel tubing
ENGINE PLATE	
OPERATOR PLATFORM	
FRONT AXLE	Fabricated with tapered roller bearings
FRONT CASTER WHEEL	Tapered wheel bearings and debris cap
FRONT CASTER FORK	Fabricated 1/2" steel

Utility backhoe attachment

Digging Depth	89.9"
Reach from Swing Pivot	123"
Transport Height	79"
Bucket Rotation	180 degrees
Stabilizer Spread – Transport	54"
Stabilizer Spread – Operating	79"
Bucket Digging Forces	2785 lbs.
Dipper Stick Digging Forces	2020 lbs.
Operating Pressure	2150 psi
Boom Cylinder	2.75" x 16.75"
Dipperstick Cylinder	3.00" x 14.00"
Bucket Cylinder	2.00" x 19.25"
Swing Cylinder	2.25" x 8.97"
Stabilizer Cylinder	2.25" x 10.66"
Buckets	16"

TURBINE BLOWER

Pull type blower, 25HP or greater, wireless remote control



P&K EQUIPMENT GOLF & TURF
604 Eastgate Street, Stillwater OK 74074
405-743-4050 | pkgolf@pkequipment.com
pkequipment.com

To: Hot Springs Village Property Owners Association

From: P&K Equipment Golf & Turf

Date: February 14, 2022

RE: RFQ for 20 pieces of equipment

Regarding the RFQ for HSVPOA on 20 pieces of Golf Equipment. P&K Equipment will be submitting a limited bid, due to several factors outlined below. The primary reasoning for this is due the volatility in the availability of equipment this year. Below are additional reasons for declining to bid on the complete list:

1. Lack of anticipated award date: Due to volatility in pricing and availability, P&K Equipment may not be able to honor the availability or pricing on the product. P&K Equipment reserves the right to cancel orders on any items bid should there be any pricing or availability changes (from the manufacturer) the impact our ability to honor the bid.
2. Award criteria: All or none vs. line-item basis excludes ability to include volume-based pricing/freight. Any item bid shall be considered to be a single unit purchase, bundling purchases will result in a freight discount at a minimum. There are too many variables to determine a percentage discount structure based on volume (freight, delivery, different manufacturers, etc.)
3. Item Specifications as outlined below:
 - a. Deck Mowers
 - i. Multiple manufacturers available, but some have no availability for 2022
 - b. Sand Pros
 - i. Specs are so narrow that they are specific to a single manufacturer
 - c. Sidewinder Mowers
 - i. Specs are so narrow that they are specific to a single manufacturer
 - d. Greens Sprayer
 - i. Specs are so narrow that they are specific to a single manufacturer
 - e. Lely Spreader
 - i. Lely is a brand name
 - f. Rough Units
 - i. Multiple options available, options that exceed specifications will be omitted in favor of competitive pricing
 - g. Work carts
 - i. Specs are so narrow that they are specific to a single manufacturer
 - h. Cushman Work Cart
 - i. Cushman is a brand name; specs are inclusive of multiple brands, but availability for 2022 is limited
 - i. Zero Turn Mowers (both 60-64" and 104" versions)



P&K EQUIPMENT GOLF & TURF
604 Eastgate Street, Stillwater OK 74074
405-743-4050 | pkgolf@pkequipment.com
pkequipment.com

- i. Specs are so narrow that they are specific to a single manufacturer for both versions
- j. Utility Backhoe attachment
 - i. Specs appear to be limited to a single manufacturer; however, no tractor model/serial has been provided to determine compatibility, mounting kits, etc.
- k. Turbine Blowers
 - i. Inclusive of multiple manufacturers

P&K will be bidding Items E, F and K as single-unit bids. Options exist for all other items. Items that are specified a single manufacturer do not make sense for P&K to bid if specs cannot be met. Items with limited availability or vague specifications (I.E. multiple options available from a single vendor) may require additional information prior to bidding such as timelines or compatibility criteria.

P&K Equipment is proud to be recognized as a preferred vendor with Hot Springs Village and would like to continue to be considered for future opportunities.

Thank you,

Alex Little

P&K Equipment

Golf & Sports Turf Manager



Quote Summary

Prepared For:

HOT SPRINGS VILLAGE POA
895 DESOTO BLVD
HOT SPRINGS VILLAGE, AR 71909
Business: 501-922-5553
PAYABLES@HSVPOA.ORG

Prepared By:

David Mclawhorn
P & K Equipment, Inc.
604 Eastgate Street
Stillwater, OK 74074
Phone: 405-743-4050
dmclawhorn@pkequipment.com

TDR-12 Mowers deviate from specifications provided shown below:
7 blades instead of 9 specified
1/2"-4" Height of cut range rather than 1"-4" specified

Quote Id: 26076052
Created On: 14 February 2022
Last Modified On: 14 February 2022
Expiration Date: 15 February 2022

SALES TAX based on total INCLUDING Package Discount (895 DeSoto BLVD address provided).

Equipment Summary

	Selling Price	Qty	Extended
LELY WFR SPREADER - 232021J1830023	\$ 7,950.00 X	1 =	\$ 7,950.00
PROGRESSIVE TDR-12	\$ 31,142.86 X	2 =	\$ 62,285.72
BUFFALO TURBINE CYCLONE KB4 DEBRIS BLOWER - 35100	\$ 9,595.00 X	1 =	\$ 9,595.00
BUFFALO TURBINE CYCLONE KB4 DEBRIS BLOWER - 35101	\$ 9,595.00 X	1 =	\$ 9,595.00
Package Discount	\$ -8,942.57 X	1 =	\$ (8,942.57)
Equipment Total			\$ 80,483.15

Quote Summary

Equipment Total	\$ 80,483.15
SubTotal	\$ 80,483.15
Sales Tax - (6.875%)	\$ 5,533.22
Est. Service Agreement Tax	\$ 0.00
Total	\$ 86,016.37
Down Payment	(0.00)
Rental Applied	(0.00)
Balance Due	\$ 86,016.37

Salesperson : X _____

Accepted By : X _____



Quote Id: 26076052

Customer: HOT SPRINGS VILLAGE POA

LELY WFR SPREADER - 232021J1830023

Hours: 0
Stock Number: 1059556

Code	Description	Qty
---	MISC WFR FERTILIZER SPREADER	1

PROGRESSIVE TDR-12

Equipment Notes:

Hours: 0
Stock Number:

Code	Description	Qty
528712B	TDR12 Roller Mower	2

BUFFALO TURBINE CYCLONE KB4 DEBRIS BLOWER - 35100

Equipment Notes:

Hours: 0
Stock Number: 1071839

Code	Description	Qty
---	BUFFALO TURBINE CYCLONE KB4 DEBRIS BLOWER	1

BUFFALO TURBINE CYCLONE KB4 DEBRIS BLOWER - 35101

Equipment Notes:

Hours: 0
Stock Number: 1071840

Code	Description	Qty
---	BUFFALO TURBINE CYCLONE KB4 DEBRIS BLOWER	1

Package Discount



JOHN DEERE

Selling Equipment



Quote Id: 26076052

Customer: HOT SPRINGS VILLAGE POA

Equipment Notes: Package discount applies to full order as a reduction in freight/delivery charges plus multi-unit incentives from participating manufacturers.

Hours: 0

Stock Number:

Code	Description	Qty
Discount	PACKAGE DISCOUNT INCENTIVE	1



STEP 1

REQUEST FOR QUOTE
HOT SPRINGS VILLAGE PROPERTY OWNERS ASSOCIATION
895 DESOTO BLVD, HOT SPRINGS VILLAGE, AR 71909
KEITH CHRISTNER ME:
KEITH CHRISTNER CONTACT:

RFQ: Supplier: HORNS OUTDOOR Attn: CHUCK BROCK

Email: CHUCK.BROCK@HORNOUTDOOR.NET

Bid Due: 2/14/2021

Dept.: GOLF

Hot Springs Village Property Owner's association is seeking quotations for the following proposal.

Contractors are required to submit itemized bids by scope of work; labor, materials, clean up, transportation etc. Both bids and invoicing must be itemized. These requirements are to determine accurate tax liability and are not optional. Contractors are also required to provide proof of \$1,000,000 in active liability coverage along with proof of in effect Workman's Compensation coverage or a certificate of Non-Coverage with bid submission and a completed W-9.

All bids must be itemized and include any miscellaneous charges, freight, and taxes.

THE HOT SPRINGS VILLAGE PROPERTY OWNER'S ASSOCIATION RESERVES THE RIGHT TO AWARD THE CONTRACT ON AN ALL OR NONE, OR BY LINE-ITEM BASIS AND MAINTAIN LINE-ITEM QUOTED PRICE.

Bids must be submitted in writing to mvogt@hsvpoa.org or by mail to the address stated above attn: Misty Vogt, Purchasing. Fax (501) 922-4928 or delivered to the POA office addressed to Misty Vogt Purchasing.

Scope of Work:

Deviation from specifications must be clearly stated on bid.

SEE
ATTACHED 104" Rough Mower

Multiple horizontal lines for providing a detailed list of items and prices.

*ROUGH
Deck*

Deck Mower request Specifications for DeSoto

*2000
TORN*

Drive System

TYPE	Dual Hydrostatic
TRANSMISSION	.DDC20 pumps with Parker TG wheel motors
HYDRAULIC LINES	Stainless Parker Seal-Loc Technology
RESERVOIR CAPACITY	3 gallons
HYDRAULIC COOLING	Oil Cooler w/9" fan
FUEL CAPACITY	12 gal.
GROUND SPEED (FWD)	Up to 11 mph
PARKING BRAKE	Integrated with steering levers

Deck

CUTTING WIDTH	104"
CUTTING HEIGHT	1" to 5.5"
DECK DEPTH	5.5"
DECK LIFT	Hydraulic powered
NUMBER OF BLADES	5
BLADE LENGTH	23.86" - 20.5"
BLADE TIP SPEED	Wing Decks: 15,800; Center Deck: 15,500
SPINDLES	Ductile cast iron with steel shaft and sealed ball bearings
DECK ENGAGEMENT	Electric PTO Clutch
DECK MATERIAL	11 gauge welded steel
SPINDLE MOUNTS	Reinforced 7 ga doubler
IMPACT TRIM AREA	1.5" x .375" steel bar
ANTI-SCALP WHEELS	Seven heavy-duty replacement anti-scalp rollers with ball bearings

Construction

FRAME	1.5" X 3" steel tubing
ENGINE PLATE	
OPERATOR PLATFORM	
FRONT AXLE	Fabricated with tapered roller bearings
FRONT CASTER WHEEL	Tapered wheel bearings and debris cap
FRONT CASTER FORK	Fabricated 1/2" steel

EQUIPMENT LIST INCLUDED IN RFQ SPECS

4 DECK MOWERS

2 SAND PROS

3 SIDEWINDER MOWERS

1 GREENS SPRAYER

1 LELY SPREADER

2 ROUGH UNITS

1 WORK CARTS

1 CUSHMAN WORK CART

1 ZERO TURN – 60-64" DECK MOWER

1 ZERO TURN – 104" ROUGH MOWER

1 UTILITY BACKHOE ATTACHMENT

2 TURBINE BLOWER

TOTAL OF 20 REQUESTED ITEMS