

## HSV Property Comparison Activities for Last Five Years (2017 - 2021)

Single-Family	Dec-21	2021	2020	2019	2018	2017
Properties Sold	64	732	727	606	533	589
Avg. Selling Price	\$303,888	\$304,521	\$250,559	\$217,139	\$216,041	\$201,702
Median Selling Price	\$262,500	\$264,700	\$215,900	\$188,500	\$184,000	\$175,000
Avg. Per Sq Ft.	\$135.76	\$130.76	\$107.37	\$97.52	\$94.60	\$89.06
Avg. Days on Market	12	23	58	69	68.5	90
Under Contract (UC)		52	44	34		
Taking Backups (TBU)		14	22	22		
Available For Sale	32	32	45	136		
Sold < \$100K	0	11	31	45	49	83
Sold \$100-200K	13	190	293	280	250	269
Sold \$200-\$300K	26	242	205	160	131	135
Sold \$300-\$400K	13	147	113	74	68	69
Sold \$400-\$500K	5	65	49	37	20	20
Sold \$500-\$600K	3	36	19	6	8	11
Sold > \$600K	4	41	17	4	7	2

**Note:** Of the 730 homes sold in 2021, 378 were sold in Saline County with an average selling price of \$369,691 and per square foot cost of \$145.40. 352 were sold in Garland County with an average selling price of \$235,278 and average per square foot cost of \$115.10.

Townhomes	Dec-21	2021	2020	2019	2018	2017
Properties Sold	16	113	100	87	103	77
Avg. Selling Price	\$155,625	\$147,984	\$111,567	\$115,961	\$95,815	\$86,205
Median Selling Price	126250	\$135,000	\$89,900	\$95,000	\$78,000	\$69,000
Avg. Per Sq. Ft.	\$104.53	\$99.85	\$77.60	\$78.10	\$65.92	\$62.25
Days on Market	7	20	50	58	72	97
Available For Sale	1	2	10			

**Note:** In addition to sold, there are 2 currently under contract(UC) and 0 classified as taking backup offers(TBU) (essentially sold)

Lots	Dec-21	2021	2020	2019	2018	2017
Properties Sold	26	315	202	106	120	91
Avg. Selling Price	\$14,592	\$19,800	\$23,343	\$14,742	\$16,848	\$25,805
Median Selling Price	\$11,700	\$10,000	\$10,000	\$7,250	\$8,000	\$15,000
Available For Sale	634	679	286			

**Note:** There are an additional 21 lots currently Under Contract

**Figures are only from the MLS and do not include properties sold outside HSV, and only within the boundaries of the Village**