

## HSV Property Comparison Activities for 11 months of 2020 vs 11 months of 2021

Single-Family	Nov-21	11 MOS 2021	11 MOS 2020	2019	2018	2017
Properties Sold	63	659	656	606	533	589
Avg. Selling Price	\$298,388	\$304,641	\$248,269	\$217,139	\$216,041	\$201,702
Median Selling Price	\$254,787	\$265,000	\$214,750	\$188,500	\$184,000	\$175,000
Avg. Per Sq Ft.	\$135.66	\$130.28	\$106.76	\$97.52	\$94.60	\$89.06
Avg. Days on Market	23	25	61	69	68.5	90
Under Contract (UC)	65	68	87			
Taking Backups (TBU)	20	21	34			
Available For Sale	32	32	78			
Sold < \$100K	0	12	28	45	49	83
Sold \$100-200K	19	176	268	280	250	269
Sold \$200-\$300K	22	211	184	160	131	135
Sold \$300-\$400K	13	132	101	74	68	69
Sold \$400-\$500K	4	60	45	37	20	20
Sold \$500-\$600K	2	32	17	6	8	11
Sold > \$600K	4	36	13	4	7	2

**Note:** This month's report now contains the previous months sales, along with a breakout of info on a county basis. YTD the split between counties is nearly even. Saline represents 340 properties, while Garland represents 319. Saline has an avg selling price of \$372,931 and \$145.20 PSF, while Garland's avg. was \$232,740 and \$114.45 PSF.

Townhomes	Nov-21	11 MOS 2021	11 MOS 2020	2019	2018	2017
Properties Sold	1	113	92	87	103	77
Avg. Selling Price	\$87,500	\$147,984	\$110	\$115,961	\$95,815	\$86,205
Median Selling Price	0	\$135,000	\$89,900	\$95,000	\$78,000	\$69,000
Avg. Per Sq. Ft.	\$58.65	\$99.85	\$76.89	\$78.10	\$65.92	\$62.25
Days on Market	87	20	51	58	72	97
Available For Sale	2	2	10			

**Note:** In addition to sold, there are 5 currently under contract(UC) and 0 classified as taking backup offers(TBU) (essentially sold)

Lots	Nov-21	11 MOS 2021	11 MOS 2020	2019	2018	2017
Properties Sold	28	281	177	106	120	91
Avg. Selling Price	\$25,273	\$20,276	\$24,260	\$14,742	\$16,848	\$25,805
Median Selling Price	\$9,875	\$10,000	\$10,000	\$7,250	\$8,000	\$15,000
Available For Sale	679	679	495			

**Note:** Lot sales continue to outpace 2020.

**Figures are only from the MLS and do not include properties sold outside HSV, and only within the boundaries of the Village**