# HOT SPRINGS VILLAGE PROPERTY OWNERS ASSOCIATION FINANCIAL STATEMENTS

### FOR THE MONTH ENDING SEPTEMBER 30, 2021

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**TITLE** 

### **Financial Summary**

as of September 30, 2021

|                   | Statement of Financial Position |          |            |                               |    |           |         |  |
|-------------------|---------------------------------|----------|------------|-------------------------------|----|-----------|---------|--|
| 2021 YTD 2020 YTD |                                 | 2020 YTD | CASH       | Inc/(Decr)                    |    | %Change   |         |  |
| \$                | 9,060,667                       | \$       | 6,679,398  | Cash Available for Operations | \$ | 2,381,269 | 35.65%  |  |
| \$                | 2,090,668                       | \$       | 1,934,221  | Non-Utility Capital Reserves  | \$ | 156,447   | 8.09%   |  |
| \$                | 1,597,671                       | \$       | 1,288,512  | Public Utility Reserves       | \$ | 309,159   | 23.99%  |  |
| \$                | 944,011                         | \$       | 353,782    | Golf Reserves Fund            | \$ | 590,229   | 166.83% |  |
| \$                | 666,117                         | \$       | -          | Utility Capital Fund          | \$ | 666,117   | 100.00% |  |
| \$                | 1,500,000                       | \$       | -          | General Capital Fund          | \$ | 1,500,000 | 100.00% |  |
| \$                | 15,859,134                      | \$       | 10,255,913 | Total Cash & Cash Equivalents | \$ | 5,603,221 | 54.63%  |  |

Total Cash & Cash Eq's has increased \$5.6mil over the prior year to date. Without the PPP funds our cash balance would be up \$2.5mil. Restricted cash is comprised of required reserves related to the bond, and self-insured insurance plans.

| 2021 Y   | TD       | 2020 YTD   | ASSESSMENTS RECEIVABLE         | In | nc/(Decr) | %Change |
|----------|----------|------------|--------------------------------|----|-----------|---------|
| \$ 10,75 | 6,383 \$ | 11,547,307 | Assessments Received           | \$ | (790,925) | -6.85%  |
| \$ 14,23 | 0,959 \$ | 14,148,718 | Assessments & Penalties Billed | \$ | 82,242    | 0.58%   |

#### DELINQUENT PROPERTIES YEAR OVER YEAR COMPARISON 2019 YTD 2018 YTD 2017 YTD 2021 2020 YTD 2016 YTD Improved 94 79 75 80 76 122 Unimproved 7702 7965 7619 7538 7422 7530 7796 8044 7694 7618 7498 7652 Total Delinquent

#### Total Residential & Commercial Subject to Assessment

31,095

11,237

|                                      |        | Percentage |               | Delinquent/  |
|--------------------------------------|--------|------------|---------------|--------------|
|                                      | Total  | Productive | Good Standing | Unproductive |
| Unimproved Lots Not Owned by the POA | 21,768 | 65%        | 14,066        | 7,702        |
| Improved Lots                        | 9,027  | 99%        | 8,933         | 94           |
| Unimproved Lots Owned by the POA     | 3,441  |            |               | 3,441        |
| Platted Lots                         | 34,236 | 67%        | 22,999        | 11,237       |
| Multi-unit facilities                | 300    | 0%         | 300           | -            |
|                                      |        |            |               |              |

Total % in Good Standing (paying Assessments)

Unproductive % 75% 36%

| 2  | 021 YTD   | 2020 YTD     | LONG TERM DEBT               | Inc/(Decr)   | %Change |
|----|-----------|--------------|------------------------------|--------------|---------|
| \$ | 2,882,643 | \$ 3,492,633 | Long Term Debt Outstanding   | \$ (609,990) | -17.47% |
|    | 7.36      | 2.59         | Viability Ratio              |              |         |
|    | 6.69      | 4.24         | Debt Service Coverage Ratio* |              |         |

Long-term debt has decreased by \$610k since this time last year. The current debt ratios, cash balance and projected operating results demonstrate HSV's ability to meet the related debt service obligations for 2021.

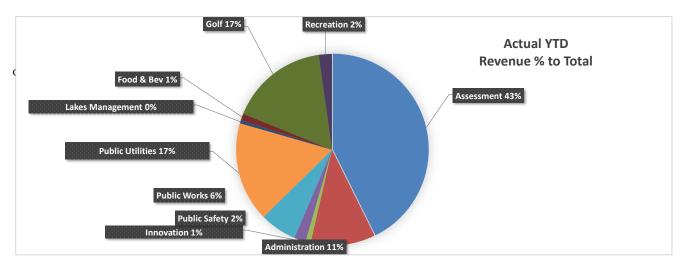
| * Chapter One, A | * Chapter One, Article 8 - Debt Usage & Management Policy states that the Viability ratio should not fall below 1.1 and the DSCR should be 1.25 or higher but not fall below 1.1 |                             |              |         |  |  |
|------------------|--|-----------------------------|--------------|---------|--|--|
| 2021 YTD         | 2020 YTD   | PROPERTY OWNER EQUITY       | Inc/(Decr)   | %Change |  |  |
| \$ 81,830,965    | \$ 74,948,274  | Total Property Owner Equity | \$ 6,882,691 | 9.18%   |  |  |

As noted in the 2021 Goals, in an effort to maintain current value, property owner equity should remain stable at a minimum.

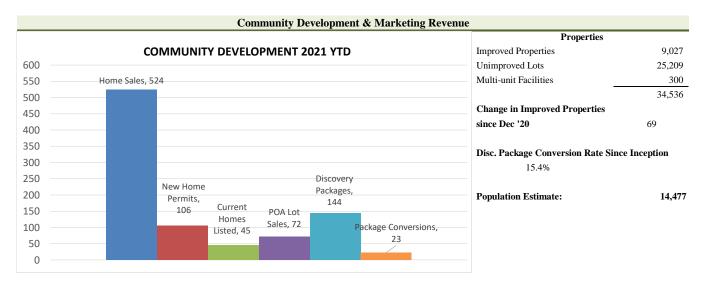
### Financial Summary as of September 30, 2021

|         | Statement of Revenue and Expense |                |  |    |             |         |  |  |
|---------|----------------------------------|----------------|--|----|-------------|---------|--|--|
| 2021    | YTD                              | 2020 YTD       |  | ]  | Inc/(Decr)  | %Change |  |  |
| \$ 19,  | 127,654                          | \$ 12,953,222  | Operational Revenue                        | \$ | 6,174,432   | 47.67%  |  |  |
| \$ (21, | ,834,390)                        | \$ (21,076,910 | Operating Expenses                         | \$ | 757,480     | 3.59%   |  |  |
| \$ (2,  | ,706,737)                        | \$ (8,123,688  | Subsidy Before Capital                     | \$ | (5,416,952) | -66.68% |  |  |
| \$ 10,  | 571,769                          | \$ 11,005,376  | Net Assessment Revenue                     | \$ | (433,607)   | -3.94%  |  |  |
| \$ 7,   | ,865,032                         | \$ 2,881,688   | Total Excess (Deficit) Before Depreciation | \$ | 4,983,344   | 172.93% |  |  |
|         | REVENUE                          |                |  |    |             |         |  |  |

Assessments, Administration, Public Safety, Public Works, Lakes, Development, Recreation & Golf are all showing an increase in revenue over the prior year. Food & Beverage reflects a decrease over prior year, as to be expected. **Total net revenue** (1) is 112% of YTD budget and \$5.7M greater than 2020. Without the PPP funds revenue remains almost \$2.6M greater than 2020 YTD and \$102k greater than YTD budget.



Current Revenues reflect an adequate percentage of exempt revenue to maintain a tax-exempt status for 2021.



2021 YTD, there have been 106 New Home Permits. We have completed 144 Discovery Packages year to date with 23 conversion year-to-date. The overall conversion rate for discovery packages is 15.4%. 72 POA Lots have been sold year-to-date and 19 lots taken back for a net change in POA lots of 53.

### Financial Summary as of September 30, 2021

| Public Services Revenue        |       |                                     |       |  |  |
|--------------------------------|-------|-------------------------------------|-------|--|--|
| <b>Current Water Customers</b> |       | <b>Current Sanitation Customers</b> |       |  |  |
| Residential                    | 9,048 | Residential -At House Pickup        | 466   |  |  |
| Commercial                     | 192   | Residential - Curbside Pickup       | 7,690 |  |  |
| POA Commercial                 | 120   | Commercial                          | 118   |  |  |
| Sprinkler                      | 82    | No Sanitation                       | 1,148 |  |  |
| Construction                   | 96    | Total                               | 9,422 |  |  |

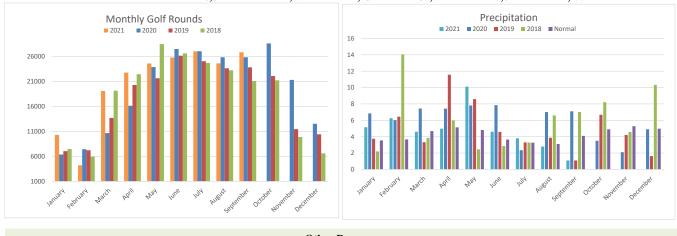
Utilities are billed bi-monthly and revenue is accrued monthly. 4 of 6 billing have occured YTD. Public Utility revenue is up \$1.2M from the prior year. 2021 is the first year of monthly accruals therefore there is a large year over year variance. This cycle also affects the Public Safety Revenue, which is primarily the ambulance fees charged on utility bills.

9,538

| Golf Revenue      |            |            |          |
|-------------------|------------|------------|----------|
|                   | 2021       | 2020       | Variance |
| YTD Playable Days | 1,797      | 1,663      | 134      |
| Revenue/Day       | \$2,835.52 | \$2,613.62 | \$221.91 |
| Total Rounds      | 185,171    | 170,672    | 14,499   |
| Revenue Per Round | \$29.96    | \$27.47    | \$2.49   |

Year to date rounds are 14.499 rounds more than the previous year. Year to date we have had 1,797 playable (open) days compared to 1,663 days in 2020. The Golf surcharge revenue to date is \$966k. This revenue along with other misc. revenues in golf have been removed from the revenue per day calculation. Revenue per day has increased \$221.91 from 2020. Below are some deeper dives into the golf revenue and round trends.

|                        | <b>Current Month</b> | Last Month | Difference | 2021YTD | 2020 YTD | Difference |
|------------------------|----------------------|------------|------------|---------|----------|------------|
| Resident Daily Rounds  | 14,408               | 13,994     | 414        | 98,959  | 101,550  | -2,591     |
| Annual Play Rounds     | 7,447                | 7,538      | -91        | 56,516  | 50,106   | 6,410      |
| Public                 | 2,358                | 2,066      | 292        | 17,789  | 14,456   | 3,333      |
| Tournaments & Packages | 2,611                | 994        | 1,617      | 11,907  | 4,560    | 7,347      |
|                        | 26,824               | 24,592     | 2,232      | 185,171 | 170,672  | 14,499     |



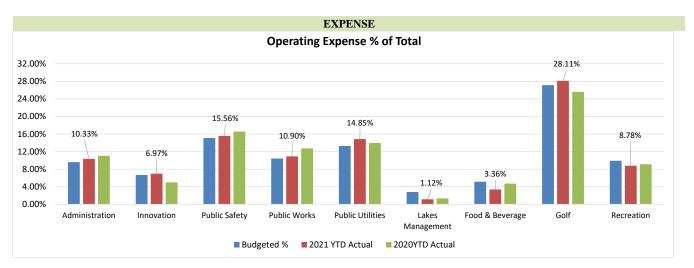
Other Revenue

**Total** 

The majority of the increase is related to the forgivness of the PPP loan recognized as Other Income. This also includes increased revenue in Utilitie revenue due to the accrual and an increase in Golf revenue.

<sup>•</sup> Overall revenue is up \$6.2mil over 2020 YTD and \$3.8mil over budget.

### Financial Summary as of September 30, 2021



Administration, Public Safety, Public Works, Lakes, Food & Beverage, & Recreation all show reduced operating expenses from the prior year.

Assessment expenses reflect a \$516k increase over 2020 and \$696k higher than budget.

Development reflects a \$472k increase over 2020 YTD and \$115k less than budget

Public Utilities reflects \$299k over 2020 expenses and \$13k less than budget.

Golf reflects \$742k over 2020 expenses and \$524k less than budget.

#### Total Operational Expense (2) is 89% of YTD budget, \$757k more than 2020 YTD and \$2.7M less than budget.

#### NET OPERATING RESULTS

Net excess (deficit) before depreciation and capital <sub>(3)</sub> is a net excess of \$7,865,032 in 2021 compared to \$2,881,688 in 2020 and overall increase of \$4,983,344. Without the PPP funds the increase would be \$1,894,344 greater than 2020 YTD.

The Service & Amenity usage of assessment dollars is as follows:

| Administration   | 0.00%  | Lakes           | 1.03%  |
|------------------|--------|-----------------|--------|
| Development      | 19.09% | Food & Beverage | 5.41%  |
| Public Safety    | 42.40% | Golf            | 9.14%  |
| Public Works     | 4.76%  | Recreation      | 18.17% |
| Public Utilities | 0.00%  |                 |        |

|    | Statement of Capital Additions |              |                          |              |         |  |  |
|----|--------------------------------|--------------|--------------------------|--------------|---------|--|--|
| 2  | 2021 YTD                       | 2020 YTD     |                          | Inc/(Decr)   | %Change |  |  |
| \$ | 2,403,501                      | \$ 2,601,733 | Capital Spending         | \$ (198,232) | -7.62%  |  |  |
|    |                                | 53.09%       | Capital Budget spent YTD |              |         |  |  |
| \$ | 2,469,735                      | \$ 2,449,650 | Depreciation Expense YTD |              |         |  |  |

# Comparative Balance Sheet as of September 30, 2021

|  |          | 2021              | 2020         | VA | RIANCE        |
|--|----------|-------------------|--------------|----|---------------|
| <u>ASSETS</u>                                    |          |                   |              |    |               |
| OPERATING CASH                                   | \$       | 6,638,252 \$      | 4,406,913    | \$ | 2,231,339     |
| RESTRICTED CASH                                  |          | 881,415           | 731,485      |    | 149,930       |
| INVESTMENTS - OPERATING RESERVES                 |          | 1,541,000         | 1,541,000    |    | -             |
| PUBLIC UTILITY CAPITAL RESERVES                  |          | 1,597,671         | 1,288,512    |    | 309,159       |
| NON-UTILITY CAPITAL RESERVES                     |          | 2,090,668         | 1,934,221    |    | 156,447       |
| GOLF RESERVE FUND                                |          | 944,011           | 353,782      |    | 590,229       |
| UTILITY CAPITAL FUND                             |          | 666,117           | -            |    | 666,117       |
| GENERAL CAPITAL FUND                             |          | 1,500,000         | _            |    | 1,500,000     |
| TOTAL CASH AND CASH EQUIVALENTS                  |          | 15,859,134        | 10,255,913   |    | 5,603,221     |
| MEMBERSHIP ASSESSMENT RECEIVABLE                 |          | 2021              | 2020         | VA | RIANCE        |
| GROSS ASSESSMENTS BILLED                         |          | 18,479,809        | 21,752,779   | (  | (3,272,970)   |
| LESS ALLOWANCE FOR DOUBTFUL ACCOUNTS             |          | (15,270,823)      | (17,995,082) | (  | (2,724,259)   |
| NET MEMBERSHIP ASSESSMENT RECEIVABLE             |          | 3,208,986         | 3,757,697    |    | (548,711)     |
| OTHER MEMBERSHIP RECEIVABLES                     |          | 891,106           | 1,597,373    |    | (706,267)     |
| OTHER RECEIVABLES                                |          | 35,993            | 183,916      |    | (147,923)     |
| INVENTORIES                                      |          | 47,439            | 75,187       |    | (27,748)      |
| PREPAID EXPENSES                                 |          | 480,952           | 548,946      |    | (67,994)      |
| REAL ESTATE HELD FOR SALE, NET REALIZABLE VALUE  |          | 2,577,000         | 2,630,250    |    | (53,250)      |
| RECOVERABLE ELECTRIC COSTS                       |          | 3,470,170         | 3,596,170    |    | (126,000)     |
| PROPERTY AND EQUIPMENT, Net of Accumulated Depr. |          | 64,537,353        | 64,862,395   |    | (325,042)     |
| TOTAL ASSETS                                     |          | 91,108,133        | 87,507,847   |    | 3,600,286     |
|  |          | , -, - 0 0, - 0 0 | 31,031,031   |    | -,,           |
| LIABILITIES AND MEMBERSHII                       | P EQU    | U <b>ITY</b>      |              |    |               |
| LIABILITIES                                      |          |                   |              |    |               |
| ACCOUNTS PAYABLE                                 | \$       | 482,726 \$        | 352,027      | \$ | 130,699       |
| ACCRUED EXPENSES                                 |          | 3,393,431         | 2,803,666    |    | 589,765       |
| PREPAID ASSESSMENTS AND FEES                     |          | 1,722,061         | 1,929,728    |    | (207,667)     |
| SECURITY DEPOSITS & OTHER DEPOSITS               |          | 796,307           | 792,519      |    | 3,788         |
| ARKANSAS PPE GRANT                               |          | ·<br>-            | 100,000      |    | (100,000)     |
| ARVEST LOAN - DESOTO                             |          | -                 | 135,165      |    | (135,165)     |
| REGIONS LOAN - BACKHOES                          |          | 162,608           | 219,511      |    | (56,903)      |
| REGIONS LOAN - FIRE TRUCK                        |          | 302,716           | 497,120      |    | (194,404)     |
| SBA - PAYCHECK PROTECTION PROGRAM LOAN           |          | ·<br>-            | 3,089,000    | (  | 3,089,000)    |
| ARVEST LOAN - SANITATION TRUCKS                  |          | 67,103            | 150,837      |    | (83,734)      |
| REGIONS LOAN-SANITATION GRAPPLE TRUCK            |          | 140,216           | -            |    | 140,216       |
| LINE OF CREDIT                                   |          | -                 | -            |    | ,<br>-        |
| BONDS PAYABLE                                    |          | 2,210,000         | 2,490,000    |    | (280,000)     |
| TOTAL LIABILITIES                                |          | 9,277,168         | 12,559,573   | (  | (3,282,405)   |
| PROPERTY OWNER EQUITY                            |          |                   |              |    |               |
| UNDESIGNATED                                     |          | 75,032,498        | 71,371,758   |    | 3,660,740     |
| DESIGNATED FOR FUTURE REPAIRS & REPLACEMENT      |          | 6,798,467         | 3,576,516    |    | 3,221,951     |
| TOTAL PROPERTY OWNER EQUITY                      |          | 81,830,965        | 74,948,274   |    | 6,882,691     |
| TOTAL LIABILITIES AND MEMBERSHIP EQUITY          | \$       | 91,108,133 \$     | 87,507,847   |    | 3,600,286     |
|  | <u> </u> | , , +             | ,,           | -  | <del></del> _ |

### **Comparative Annual Income Statement**

Months ended September 30, 2021 and September 30, 2020

Actual YTD

|                                  |                                       | Actual Y I D    |                         |                                       |                                       |                 |
|----------------------------------|---------------------------------------|-----------------|-------------------------|---------------------------------------|---------------------------------------|-----------------|
|                                  |                                       |                 | Variance to             | 2021 YTD                              | Variance to                           | 2021            |
|                                  | 2021                                  | 2020            | Prior Year              | Budget                                | Budget YTD                            | Budget          |
| ASSESSMENTS                      |                                       |                 |                         |                                       |                                       |                 |
| ASSESS & PENALTY REVENUE         | 14,230,959                            | 14,148,718      | 82,242                  | 14,219,750                            | 11,209                                | 18,955,000      |
| PROVISION FOR FUTURE BAD DEBT    | (3,659,191)                           | (3,143,342)     | 515,849                 | (2,962,800)                           | 696,391                               | (3,950,400)     |
| Net Assessment Revenue           | 10,571,769                            | 11,005,376      | (433,607)               | 11,256,950                            | (685,181)                             | 15,004,600      |
| Tet Historial Revenue            | 10,571,707                            | 11,005,570      | (400,007)               | 11,230,730                            | (002,101)                             | 13,001,000      |
| A DAMINICUD A TION               |                                       |                 |                         |                                       |                                       |                 |
| ADMINISTRATION                   |                                       |                 |                         |                                       |                                       |                 |
| REVENUE                          | 3,649,771                             | 317,382         | 3,332,389               | 283,562                               | 3,366,209                             | 405,600         |
| EXPENSE                          | (2,256,530)                           | (2,324,939)     | (68,409)                | (2,356,948)                           | (100,418)                             | (3,060,191)     |
| Net Administration               | 1,393,241                             | (2,007,558)     | 3,400,798               | (2,073,386)                           | (3,466,626)                           | (2,654,591)     |
|                                  |                                       |                 |                         |                                       |                                       |                 |
| DEVELOPMENT                      |                                       |                 |                         |                                       |                                       |                 |
| REVENUE                          | 286,995                               | 198,774         | 88,221                  | 230,052                               | 56,943                                | 296,530         |
| EXPENSE                          | (1,522,107)                           | (1,050,372)     | 471,735                 | (1,637,456)                           | (115,349)                             | (2,147,726)     |
|                                  |                                       |                 |                         |                                       |                                       |                 |
| Net Innovation                   | (1,235,112)                           | (851,598)       | (383,514)               | (1,407,404)                           | (172,292)                             | (1,851,196)     |
|                                  |                                       |                 |                         |                                       |                                       |                 |
| PUBLIC SAFETY                    |                                       |                 |                         |                                       |                                       |                 |
| REVENUE                          | 654,205                               | 573,722         | 80,483                  | 578,561                               | 75,644                                | 860,228         |
| EXPENSE                          | (3,398,280)                           | (3,489,874)     | (91,594)                | (3,700,858)                           | (302,578)                             | (4,924,511)     |
| Net Public Safety                | (2,744,075)                           | (2,916,152)     | 172,077                 | (3,122,297)                           | (378,222)                             | (4,064,283)     |
|                                  | ( ) , , , , , , , ,                   | ( ) , - ,       | ,                       | (-, , -, -,                           | (, ,                                  | ( ) , ,         |
| PUBLIC SERVICES                  |                                       |                 |                         |                                       |                                       |                 |
| Public Works                     |                                       |                 |                         |                                       |                                       |                 |
|                                  | 2.052.425                             | 1 515 551       |                         | 1.712.000                             | 250 (25                               | 2.452.042       |
| REVENUE                          | 2,072,425                             | 1,517,771       | 554,655                 | 1,712,800                             | 359,625                               | 2,453,043       |
| EXPENSE                          | (2,380,189)                           | (2,680,377)     | (300,188)               | (2,557,980)                           | (177,791)                             | (3,381,574)     |
| Net Public Works                 | (307,763)                             | (1,162,606)     | 854,843                 | (845,179)                             | (537,416)                             | (928,531)       |
|                                  |                                       |                 |                         |                                       |                                       |                 |
| Public Utilities                 |                                       |                 |                         |                                       |                                       |                 |
| REVENUE                          | 5,612,618                             | 4,383,457       | 1,229,162               | 5,336,753                             | 275,865                               | 7,872,098       |
| EXPENSE                          | (3,241,477)                           | (2,942,162)     | 299,315                 | (3,254,762)                           | (13,285)                              | (4,288,996)     |
|                                  | 2,371,141                             |                 | 929,846                 | 2,081,991                             |                                       |                 |
| Net Public Utilities             | 2,3/1,141                             | 1,441,295       | 929,840                 | 2,081,991                             | 289,150                               | 3,583,102       |
|                                  |                                       |                 |                         |                                       |                                       |                 |
| Lakes                            |                                       |                 |                         |                                       |                                       |                 |
| REVENUE                          | 179,035                               | 178,256         | 779                     | 166,800                               | 12,235                                | 167,800         |
| EXPENSE                          | (245,521)                             | (281,274)       | (35,753)                | (685,584)                             | (440,063)                             | (791,444)       |
| Net Lakes Management             | (66,486)                              | (103,018)       | 36,532                  | (518,784)                             | (452,298)                             | (623,644)       |
| S .                              | ` ' '                                 | ` ′ ′           | , and the second second | ` ' '                                 | ` ′ ′                                 | ` ' '           |
| Food & Beverage                  |                                       |                 |                         |                                       |                                       |                 |
| REVENUE                          | 383,685                               | 486,537         | (102,851)               | 996,130                               | (612,445)                             | 1,278,160       |
|                                  | · · · · · · · · · · · · · · · · · · · |                 |                         |                                       |                                       |                 |
| EXPENSE                          | (733,977)                             | (991,674)       | (257,697)               | (1,257,602)                           | (523,626)                             | (1,654,995)     |
| Net Food & Beverage              | (350,291)                             | (505,137)       | 154,846                 | (261,472)                             | 88,820                                | (376,835)       |
|                                  |                                       |                 |                         |                                       |                                       |                 |
| GOLF                             |                                       |                 |                         |                                       |                                       |                 |
| REVENUE                          | 5,546,994                             | 4,688,172       | 858,821                 | 5,054,864                             | 492,130                               | 6,350,164       |
| EXPENSE                          | (6,138,578)                           | (5,396,491)     | 742,088                 | (6,662,264)                           | (523,686)                             | (8,168,986)     |
| Net Golf                         | (591,584)                             | (708,318)       | 116,734                 | (1,607,400)                           | (1,015,815)                           | (1,818,822)     |
| Title Golf                       | (371,301)                             | (700,510)       | 110,754                 | (1,007,100)                           | (1,012,012)                           | (1,010,022)     |
| DECDE A TION                     |                                       |                 |                         |                                       |                                       |                 |
| RECREATION                       | 544 00F                               | 400 4 <b>70</b> | 400 == 4                | 004 405                               | (4.40 Eco)                            | 4 4 4 4 5 5 4 0 |
| REVENUE                          | 741,925                               | 609,152         | 132,774                 | 891,495                               | (149,569)                             | 1,166,510       |
| EXPENSE                          | (1,917,731)                           | (1,919,748)     | (2,017)                 | (2,430,898)                           | (513,166)                             | (3,154,172)     |
| Net Recreation                   | (1,175,806)                           | (1,310,597)     | 134,791                 | (1,539,403)                           | (363,597)                             | (1,987,661)     |
|                                  |                                       |                 |                         |                                       |                                       |                 |
|                                  |                                       |                 | Over/(Under)            | 2021 YTD                              | Over/(Under)                          |                 |
|                                  | 2021 Actual                           | 2020 Actual     | Prior Year              | Budget                                | Budget YTD                            |                 |
| Gross Revenue                    | \$ 33,358,613                         |                 | 6,256,673               | 0                                     | 3,887,845                             | \$ 39,805,133   |
|                                  | · · · · · · · · · · · · · · · · · · · |                 |                         | · · · · · · · · · · · · · · · · · · · | , , , , , , , , , , , , , , , , , , , |                 |
| Bad Debt Expense                 | (3,659,191)                           | (3,143,342)     | 515,849                 | (2,962,800)                           | 696,391                               | (3,950,400)     |
| Net Revenue (1)                  | 29,699,423                            | 23,958,598      | 5,740,825               | 26,507,968                            | 3,191,455                             | 35,854,733      |
| Operational Expense (2)          | (21,834,390)                          | (21,076,910)    | 757,480                 | (24,544,352)                          | (2,709,961)                           | (31,572,595)    |
| Excess (Deficit) Before Depr.(3) | \$ 7,865,032                          | \$ 2,881,688    | \$ 4,983,344            | \$ 1,963,616                          | \$ 5,901,416                          | \$ 4,282,138    |
|                                  |                                       |                 |                         |                                       |                                       |                 |
| Depreciation                     | \$ (2,469,735)                        | \$ (2,449,650)  | 20,085                  |                                       |                                       |                 |
| •                                | + (=,100,,100)                        |                 |                         |                                       |                                       |                 |
| Net Excess (Deficit)             | \$ 5,395,297                          | \$ 432,038      | \$ 4,963,259            |                                       |                                       |                 |
|                                  |                                       |                 |                         |                                       |                                       |                 |

|  | CURRENT       | CURRENT      | \$                 | %        | PRIOR        | MONTHLY                     | YTD            | YTD            | YTD \$       | YTD %     |
|--|---------------|--------------|--------------------|----------|--------------|-----------------------------|----------------|----------------|--------------|-----------|
| Accession & Compared Devening                    | ACTUAL        | BUDGET       | VARIANCE           | VARIANCE | MONTH        | VARIANCE                    | ACTUAL         | BUDGET         | VARIANCE     | VARIANCE  |
| Assessments & General Revenue Assessment Revenue | 1.516.093.99  | 1.512.916.67 | 3.177.32           | 0.21%    | 1.515.866.47 | 227.52                      | 13.610.731.46  | 13.616.250.03  | (5,518.57)   | (0.04%)   |
| Other General Revenue                            | 64,855.00     | 64,000.00    | 3,177.32<br>855.00 | 1.34%    | 62,125.00    | 2,730.00                    | 592,745.00     | 576,000.00     | (5,518.57)   | 2.91%     |
| Total Assmts & Gen Revenue                       | 1.580.948.99  | 1.576.916.67 | 4.032.32           | 0.26%    | 1.577.991.47 | 2,750.00<br><b>2.957.52</b> | 14,203,476.46  | 14.192.250.03  | 11,226,43    | 0.08%     |
| Total Assints & Gen Revenue                      | 1,360,346.33  | 1,570,910.07 | 4,032.32           | 0.20%    | 1,5//,991.4/ | 2,957.52                    | 14,203,470.40  | 14, 192,250.03 | 11,220.43    | 0.08%     |
| Delinquent and Foreclosed Lots                   |               |              |                    |          |              |                             |                |                |              |           |
| REVENUE  | 2,500.00      | 1,500.00     | 1,000.00           | 66.67%   | 2,000.00     | 500.00                      | 27,483.03      | 27,500.00      | (16.97)      | (0.06%)   |
| EXPENSE  | (323, 152.72) | (329,200.00) | 6,047.28           | (1.84%)  | (419,779.13) | 96,626.41                   | (3,659,190.50) | (2,962,800.00) | (696,390.50) | 23.50%    |
| CAPITAL  |               |              |                    |          |              |                             |                |                |              |           |
| TOTAL DELQ&FORECLOSED                            | (320,652.72)  | (327,700.00) | 7,047.28           | (2.15%)  | (417,779.13) | 97,126.41                   | (3,631,707.47) | (2,935,300.00) | (696,407.47) | 23.73%    |
|  |               |              |                    |          |              |                             |                |                |              |           |
| Administration                                   |               |              |                    |          |              |                             |                |                |              |           |
| REVENUE  | 34,729.47     | 26,462.00    | 8,267.47           | 31.24%   | 64,146.85    | (29,417.38)                 | 3,649,770.64   | 283,562.00     | 3,366,208.64 | 1187.12%  |
| EXPENSE  | (144,603.05)  | (156,598.28) | 11,995.23          | (7.66%)  | (157,697.32) | 13,094.27                   | (1,667,491.35) | (1,741,527.16) | 74,035.81    | (4.25%)   |
| CAPITAL  |               |              |                    |          |              |                             |                |                |              |           |
| TOTAL ADMINISTRATION                             | (109,873.58)  | (130,136.28) | 20,262.70          | (15.57%) | (93,550.47)  | (16,323.11)                 | 1,982,279.29   | (1,457,965.16) | 3,440,244.45 | (235.96%) |
|  |               |              |                    |          |              |                             |                |                |              |           |
| Information Technology REVENUE                   |               |              |                    |          |              |                             |                |                |              |           |
| EXPENSE  | (29,630.29)   | (34,820.48)  | 5,190.19           | (14.91%) | (22,817.50)  | (6,812.79)                  | (337,224.37)   | (380,124.66)   | 42,900.29    | (11.29%)  |
| CAPITAL  | ( -,,         | (- , ,       | .,                 | 0.00%    | ( , ,        | (-,,                        | ( , ,          | (200,000.00)   | 200,000.00   | (100.00%) |
| TOTAL INFORMATION TECHNOLOGY                     | (29,630.29)   | (34,820.48)  | 5,190.19           | (14.91%) | (22,817.50)  | (6,812.79)                  | (337,224.37)   | (580,124.66)   | 242,900.29   | (41.87%)  |
| Human Resources                                  |               |              |                    |          |              |                             |                |                |              |           |
| REVENUE  |               |              |                    |          |              |                             |                |                |              |           |
| EXPENSE  | (25,431.35)   | (24,840.67)  | (590.68)           | 2.38%    | (18,198.29)  | (7,233.06)                  | (251,814.39)   | (235,296.03)   | (16,518.36)  | 7.02%     |
| CAPITAL  |               |              |                    |          |              |                             |                |                |              |           |
| TOTAL HUMAN RESOURCES                            | (25,431.35)   | (24,840.67)  | (590.68)           | 2.38%    | (18,198.29)  | (7,233.06)                  | (251,814.39)   | (235,296.03)   | (16,518.36)  | 7.02%     |
|  |               |              |                    |          |              |                             |                |                |              |           |
| ADMINISTRATION                                   |               |              |                    |          |              |                             |                |                |              |           |
| REVENUE  | 34,729.47     | 26,462.00    | 8,267.47           | 31.24%   | 64,146.85    | (29,417.38)                 | 3,649,770.64   | 283,562.00     | 3,366,208.64 | 1187.12%  |
| EXPENSE  | (199,664.69)  | (216,259.43) | 16,594.74          | (7.67%)  | (198,713.11) | (951.58)                    | (2,256,530.11) | (2,356,947.85) | 100,417.74   | (4.26%)   |
| CAPITAL  | 0.00          | 0.00         | 0.00               | 0.00%    | 0.00         | 0.00                        | 0.00           | (200,000.00)   | 200,000.00   | (100.00%) |
| TOTAL ADMINISTRATION                             | (164,935.22)  | (189,797.43) | 24,862.21          | (13.10%) | (134,566.26) | (30,368.96)                 | 1,393,240.53   | (2,273,385.85) | 3,666,626.38 | (161.28%) |

|                                    | CURRENT                    | CURRENT      | \$                        | %               | PRIOR                      | MONTHLY                  | YTD                         | YTD            | YTD \$                   | YTD %             |
|------------------------------------|----------------------------|--------------|---------------------------|-----------------|----------------------------|--------------------------|-----------------------------|----------------|--------------------------|-------------------|
|                                    | ACTUAL                     | BUDGET       | VARIANCE                  | VARIANCE        | MONTH                      | VARIANCE                 | ACTUAL                      | BUDGET         | VARIANCE                 | VARIANCE          |
| Development                        |                            |              |                           |                 |                            |                          |                             |                |                          |                   |
| REVENUE<br>EXPENSE                 | (40.004.00)                | (4.4.000.04) | (5.470.45)                | 00.000/         | (40.070.40)                | (F 000 07)               | (400.070.45)                | (4.40.74.4.04) | 40.004.70                | (4.4.400()        |
| CAPITAL                            | (19,864.39)<br>(37,652.86) | (14,388.24)  | (5,476.15)<br>(37,652.86) | 38.06%<br>0.00% | (13,978.12)<br>(32,363.73) | (5,886.27)<br>(5,289.13) | (120,879.45)<br>(88,729.65) | (140,714.24)   | 19,834.79<br>(88,729.65) | (14.10%)<br>0.00% |
| TOTAL DEVELOPMENT                  | (57,652.66)<br>(57,517.25) | (14,388.24)  | (43,129.01)               | 299.75%         | (46,341.85)                | (11,175.40)              | (209,609.10)                | (140,714.24)   | (68,894.86)              | 48.96%            |
| TOTAL DEVELOPMENT                  | (57,517.25)                | (14,300.24)  | (43,129.01)               | 299.7576        | (40,341.65)                | (11,175.40)              | (209,009.10)                | (140,714.24)   | (00,034.00)              | 40.90 /6          |
| Permitting and Inspections         |                            |              |                           |                 |                            |                          |                             |                |                          |                   |
| REVENUE                            | 25,433.50                  | 20,224.00    | 5,209.50                  | 25.76%          | 21,400.30                  | 4,033.20                 | 219,667.70                  | 181,619.00     | 38,048.70                | 20.95%            |
| EXPENSE                            | (69,944.32)                | (94,961.84)  | 25,017.52                 | (26.34%)        | (111,242.64)               | 41,298.32                | (728,131.52)                | (876, 150.56)  | 148,019.04               | (16.89%)          |
| CAPITAL                            |                            |              |                           |                 |                            |                          |                             |                |                          |                   |
| TOTAL PERMITTING AND INSPECTION    | (44,510.82)                | (74,737.84)  | 30,227.02                 | (40.44%)        | (89,842.34)                | 45,331.52                | (508,463.82)                | (694,531.56)   | 186,067.74               | (26.79%)          |
|                                    |                            |              |                           |                 |                            |                          |                             |                |                          |                   |
| Tourism & Discovery                | 0.040.00                   | 0.400.00     | 5 750 00                  | 000 700         |                            | 4 000 07                 | 07.007.04                   | 40.400.00      | 10.001.01                | 00.040/           |
| REVENUE<br>EXPENSE                 | 8,218.00                   | 2,462.00     | 5,756.00                  | 233.79%         | 6,857.73                   | 1,360.27                 | 67,327.21                   | 48,433.00      | 18,894.21                | 39.01%<br>8.46%   |
| CAPITAL                            | (56,437.05)                | (63,656.33)  | 7,219.28                  | (11.34%)        | (87,172.50)                | 30,735.45                | (673,095.63)                | (620,590.97)   | (52,504.66)              | 8.46%             |
| TOTAL TOURISM & DISCOVERY          | (48,219.05)                | (61,194.33)  | 12,975.28                 | (21.20%)        | (80,314.77)                | 32.095.72                | (605,768.42)                | (572,157.97)   | (33,610.45)              | 5.87%             |
|                                    | , ,                        | , ,          | ·                         | ,               | , ,                        | •                        | , , ,                       | ` ' '          | . , ,                    |                   |
| Real Estate Sales                  |                            |              |                           |                 |                            |                          |                             |                |                          |                   |
| REVENUE                            |                            |              |                           | 0.00%           |                            |                          |                             |                |                          | 0.00%             |
| EXPENSE                            |                            |              |                           | 0.00%           |                            |                          |                             |                |                          | 0.00%             |
| CAPITAL                            |                            |              |                           |                 |                            |                          |                             |                |                          |                   |
| TOTAL REAL ESTATE SALES            | 0.00                       | 0.00         | 0.00                      | 0.00%           | 0.00                       | 0.00                     | 0.00                        | 0.00           | 0.00                     | 0.00%             |
| Dvp-P&I-Comp-Tour-Sales<br>REVENUE | 33,651.50                  | 22,686.00    | 10,965.50                 | 48.34%          | 28,258.03                  | 5,393.47                 | 286,994.91                  | 230,052.00     | 56,942.91                | 24.75%            |
| EXPENSE                            | (146,245.76)               | (173,006.41) | 26,760.65                 | (15.47%)        | (212,393.26)               | 66,147.50                | (1,522,106.60)              | (1,637,455.77) | 115,349.17               | (7.04%)           |
| CAPITAL                            | (37,652.86)                | 0.00         | (37,652.86)               | 0.00%           | (32,363.73)                | (5,289.13)               | (88,729.65)                 | 0.00           | (88,729.65)              | 0.00%             |
| TOTAL DEVELOPMENT                  | (150,247.12)               | (150,320.41) | 73.29                     | (0.05%)         | (216,498.96)               | 66,251.84                | (1,323,841.34)              | (1,407,403.77) | 83,562.43                | (5.94%)           |
|                                    |                            |              |                           |                 |                            |                          |                             |                |                          |                   |
| Dallas Danadusant                  |                            |              |                           |                 |                            |                          |                             |                |                          |                   |
| Police Department REVENUE          |                            |              |                           | 0.00%           |                            |                          | 5,084.32                    |                | 5,084.32                 | 0.00%             |
| EXPENSE                            | (145,545.84)               | (180,730.33) | 35,184.49                 | (19.47%)        | (128,102.54)               | (17,443.30)              | (1,297,804.19)              | (1,580,204.97) | 282,400.78               | (17.87%)          |
| CAPITAL                            | (551.21)                   | (18,500.00)  | 17,948.79                 | (97.02%)        | (7,792.20)                 | 7,240.99                 | (8,343.41)                  | (123,000.00)   | 114,656.59               | (93.22%)          |
| TOTAL POLICE DEPT                  | (146,097.05)               | (199,230.33) | 53,133.28                 | (26.67%)        | (135,894.74)               | (10,202.31)              | (1,301,063.28)              | (1,703,204.97) | 402,141.69               | (23.61%)          |
|                                    |                            |              |                           |                 |                            |                          |                             |                |                          |                   |
| Animal Control                     |                            |              |                           |                 |                            |                          |                             |                |                          |                   |
| REVENUE                            | 473.00                     |              | 473.00                    | 0.00%           | 649.00                     | (176.00)                 | 33,759.00                   |                | 33,759.00                | 0.00%             |
| EXPENSE                            | (19,089.08)                | (12,378.83)  | (6,710.25)                | 54.21%          | (7,908.36)                 | (11,180.72)              | (97,801.11)                 | (118,209.47)   | 20,408.36                | (17.26%)          |
| CAPITAL TOTAL ANIMAL CONTROL       | (18,616.08)                | (12,378.83)  | (6,237.25)                | 50.39%          | (7,259.36)                 | (11,356.72)              | (64,042.11)                 | (118,209.47)   | 54,167.36                | (45.82%)          |
| TOTAL ANIMAL CONTROL               | (18,010.08)                | (12,376.63)  | (0,237.23)                | 30.3370         | (7,239.30)                 | (11,550.72)              | (04,042.11)                 | (116,209.47)   | 34,107.30                | (43.6270)         |
| Police Training Center             |                            |              |                           |                 |                            |                          |                             |                |                          |                   |
| REVENUE                            |                            |              |                           | 0.00%           |                            |                          |                             |                |                          | 0.00%             |
| EXPENSE                            | (556.78)                   | (314.59)     | (242.19)                  | 76.99%          | (520.16)                   | (36.62)                  | (5,005.78)                  | (4,781.31)     | (224.47)                 | 4.69%             |
| CAPITAL                            |                            |              |                           |                 |                            |                          |                             |                |                          |                   |
| TOTAL POLICE TRAINING CENTER       | (556.78)                   | (314.59)     | (242.19)                  | 76.99%          | (520.16)                   | (36.62)                  | (5,005.78)                  | (4,781.31)     | (224.47)                 | 4.69%             |

|                                  | CURRENT                   | CURRENT                   | \$                   | %                         | PRIOR                      | MONTHLY                     | YTD                          | YTD                          | YTD \$                  | YTD %                |
|----------------------------------|---------------------------|---------------------------|----------------------|---------------------------|----------------------------|-----------------------------|------------------------------|------------------------------|-------------------------|----------------------|
| <b>-</b>                         | ACTUAL                    | BUDGET                    | VARIANCE             | VARIANCE                  | MONTH                      | VARIANCE                    | ACTUAL                       | BUDGET                       | VARIANCE                | VARIANCE             |
| Fire Dept<br>REVENUE             | 1,100.00                  | 1,100.00                  |                      | 0.00%                     | 1,100.00                   |                             | 9,900.00                     | 9,900.00                     |                         | 0.00%                |
| EXPENSE                          | (158,377.81)              | (159,862.19)              | 1,484.38             | (0.93%)                   | (139,227.47)               | (19,150.34)                 | (1,406,590.83)               | (1,430,905.45)               | 24,314.62               | (1.70%)              |
| CAPTIAL                          | (100,077.01)              | (100,002.10)              | 1,101.00             | (0.5570)                  | (100,227.47)               | (10,100.04)                 | (1,400,000.00)               | (1,400,000.40)               | 24,014.02               | (1.7070)             |
| TOTAL FIRE DEPT                  | (157,277.81)              | (158,762.19)              | 1,484.38             | (0.93%)                   | (138,127.47)               | (19,150.34)                 | (1,396,690.83)               | (1,421,005.45)               | 24,314.62               | (1.71%)              |
| Act 833                          |                           |                           |                      |                           |                            |                             |                              |                              |                         |                      |
| REVENUE                          |                           |                           |                      | 0.00%                     | 14,899.21                  | (14,899.21)                 | 43,019.75                    |                              | 43,019.75               | 0.00%                |
| EXPENSE                          | (1,734.61)                |                           | (1,734.61)           | 0.00%                     | (5,529.30)                 | 3,794.69                    | (26,404.37)                  |                              | (26,404.37)             | 0.00%                |
| CAPITAL TOTAL ACT 200            | (4.704.04)                | 0.00                      | (4.704.04)           | 0.000/                    | 0.000.04                   | (44.404.50)                 | 40.045.00                    | 0.00                         | 10.015.00               | 0.00%                |
| TOTAL ACT 833                    | (1,734.61)                | 0.00                      | (1,734.61)           | 0.00%                     | 9,369.91                   | (11,104.52)                 | 16,615.38                    | 0.00                         | 16,615.38               | 0.00%                |
| Ambulance Service                |                           |                           |                      |                           |                            |                             |                              |                              |                         |                      |
| REVENUE                          | 20,419.69                 | 20,975.70                 | (556.01)             | (2.65%)                   | 115,631.66                 | (95,211.97)                 | 562,441.91                   | 568,660.94                   | (6,219.03)              | (1.09%)              |
| EXPENSE                          | (62,346.19)               | (62,973.02)               | 626.83               | (1.00%)                   | (62,522.39)                | 176.20                      | (564,674.18)                 | (566,757.18)                 | 2,083.00                | (0.37%)              |
| CAPITAL                          |                           |                           |                      |                           |                            |                             |                              |                              |                         |                      |
| TOTAL AMBULANCE SERVICE          | (41,926.50)               | (41,997.32)               | 70.82                | (0.17%)                   | 53,109.27                  | (95,035.77)                 | (2,232.27)                   | 1,903.76                     | (4,136.03)              | (217.26%)            |
|                                  |                           |                           |                      |                           |                            |                             |                              |                              |                         |                      |
| PUBLIC SAFETY<br>REVENUE         | 04 000 00                 | 00.075.70                 | (00.04)              | (0.200()                  | 100 070 07                 | (110 007 10)                | 054 004 00                   | E70 EC0 04                   | 75.044.04               | 13.07%               |
| EXPENSE                          | 21,992.69<br>(387,650.31) | 22,075.70<br>(416,258.96) | (83.01)<br>28,608.65 | (0.38%)<br>(6.87%)        | 132,279.87<br>(343,810.22) | (110,287.18)<br>(43,840.09) | 654,204.98<br>(3,398,280.46) | 578,560.94<br>(3,700,858.38) | 75,644.04<br>302,577.92 | (8.18%)              |
| CAPITAL                          | (551.21)                  | (18,500.00)               | 17,948.79            | (97.02%)                  | (7,792.20)                 | 7,240.99                    | (8,343.41)                   | (123,000.00)                 | 114,656.59              | (93.22%)             |
| TOTAL PUBLIC SAFETY              | (366,208.83)              | (412,683.26)              | 46,474.43            | (11.26%)                  | (219,322.55)               | (146,886.28)                | (2,752,418.89)               | (3,245,297.44)               | 492,878.55              | (15.19%)             |
|                                  | •                         |                           |                      | •                         |                            |                             | •                            | ,                            |                         | ,                    |
| F&BAdministration                |                           |                           |                      |                           |                            |                             |                              |                              |                         |                      |
| REVENUE                          |                           |                           |                      | 0.00%                     |                            |                             | 1,247.74                     |                              | 1,247.74                | 0.00%                |
| EXPENSE                          | (6,304.59)                | (6,971.66)                | 667.07               | (9.57%)                   | (2,427.25)                 | (3,877.34)                  | (64,357.79)                  | (64,336.94)                  | (20.85)                 | 0.03%                |
| CAPITAL TOTAL F&B ADMINISTRATION | (6,304.59)                | (6,971.66)                | 667.07               | (9.57%)                   | (2,427.25)                 | (3,877.34)                  | (63,110.05)                  | (64,336.94)                  | 1,226.89                | (1.91%)              |
| TOTAL FRE ADMINISTRATION         | (0,304.33)                | (0,971.00)                | 007.07               | (8.57 %)                  | (2,427.23)                 | (3,677.34)                  | (03,110.03)                  | (04,330.94)                  | 1,220.09                | (1.9170)             |
| Magellan Sandwich Shoppe         |                           |                           |                      |                           |                            |                             |                              |                              |                         |                      |
| REVENUE                          | 7,988.44                  | 5,975.00                  | 2,013.44             | 33.70%                    | 5,986.23                   | 2,002.21                    | 42,467.91                    | 53,975.00                    | (11,507.09)             | (21.32%)             |
| EXPENSE<br>CAPITAL               | (9,794.53)                | (5,564.67)                | (4,229.86)           | 76.01%                    | (9,507.56)                 | (286.97)                    | (61,974.69)                  | (54,127.03)                  | (7,847.66)              | 14.50%               |
| TOTAL MAGELLAN SANDWICH SHOPPE   | (1,806.09)                | 410.33                    | (2,216.42)           | 0.00%<br><b>(540.16%)</b> | (3,521.33)                 | 1,715.24                    | (19,506.78)                  | (152.03)                     | (19,354.75)             | 0.00%<br>12730.88%   |
|                                  |                           |                           |                      |                           |                            |                             |                              |                              |                         |                      |
| Balboa Club                      |                           |                           |                      |                           |                            |                             |                              |                              |                         |                      |
| REVENUE                          | 3,434.91                  | 15,591.67                 | (12,156.76)          | (77.97%)                  | 2,463.39                   | 971.52                      | 120,948.13                   | 136,775.03                   | (15,826.90)             | (11.57%)             |
| EXPENSE                          | (4,129.86)                | (16,025.83)               | 11,895.97            | (74.23%)                  | (7,054.20)                 | 2,924.34                    | (144,411.37)                 | (143,152.47)                 | (1,258.90)              | 0.88%                |
| CAPITAL TOTAL BALBOA CLUB        | (694.95)                  | (434.16)                  | (260.79)             | 0.00%<br><b>60.07%</b>    | (4,590.81)                 | 3,895.86                    | (23,463.24)                  | (5,000.00)<br>(11,377.44)    | 5,000.00<br>(12,085.80) | (100.00%)<br>106.23% |
| TOTAL BALBOA CLUB                | (694.95)                  | (434.10)                  | (200.79)             | 60.07%                    | (4,390.61)                 | 3,093.00                    | (23,463.24)                  | (11,3/7.44)                  | (12,065.60)             | 100.23%              |
|                                  |                           |                           |                      |                           |                            |                             |                              |                              |                         |                      |
| Desoto Club REVENUE              |                           | 45,000.00                 | (45,000.00)          | (100.00%)                 | 2,733.99                   | (2,733.99)                  | 78,332.50                    | 384,400.00                   | (306,067.50)            | (79.62%)             |
| EXPENSE                          | (6,019.11)                | (54,830.91)               | 48,811.80            | (89.02%)                  | (6,603.88)                 | (2,733.99)<br>584.77        | (217,917.40)                 | (492,667.19)                 | 274,749.79              | (55.77%)             |
| CAPITAL                          | (0,0.0)                   | (10,000.00)               | 10,000.00            | (100.00%)                 | (2,500.00)                 | ,                           | (=,00)                       | (10,000.00)                  | 10,000.00               | (100.00%)            |
| TOTAL DESOTO CLUB                | (6,019.11)                | (19,830.91)               | 13,811.80            | (69.65%)                  | (3,869.89)                 | (2,149.22)                  | (139,584.90)                 | (118,267.19)                 | (21,317.71)             | 18.03%               |

|   | CURRENT     | CURRENT                | \$                       | %                     | PRIOR       | MONTHLY    | YTD                        | YTD                         | YTD\$                      | YTD %                |
|---|-------------|------------------------|--------------------------|-----------------------|-------------|------------|----------------------------|-----------------------------|----------------------------|----------------------|
| 19th Hole                               | ACTUAL      | BUDGET                 | VARIANCE                 | VARIANCE              | MONTH       | VARIANCE   | ACTUAL                     | BUDGET                      | VARIANCE                   | VARIANCE             |
| REVENUE                                 |             |                        |                          |                       |             |            |                            |                             |                            |                      |
| EXPENSE                                 | (49.02)     | (82.42)                | 33.40                    | (40.52%)              | (61.07)     | 12.05      | (1,143.84)                 | (741.78)                    | (402.06)                   | 54.20%               |
| CAPITAL TOTAL 19TH HOLE                 | (49.02)     | (82.42)                | 33.40                    | (40.52%)              | (61.07)     | 12.05      | (1,143.84)                 | (741.78)                    | (402.06)                   | 54.20%               |
| TOTAL ISTITUDE                          | (40.02)     | (02.42)                | 55.40                    | (40.5270)             | (01.07)     | 12.00      | (1,140.04)                 | (741.70)                    | (402.00)                   | 34.20%               |
| Cortez Restaurant                       |             |                        |                          |                       |             |            |                            |                             |                            |                      |
| REVENUE                                 | 1,060.90    | 1,225.90               | (165.00)                 | (13.46%)              | 1,320.90    | (260.00)   | 10,372.20                  | 9,847.20                    | 525.00                     | 5.33%                |
| EXPENSE<br>CAPITAL                      | (1,408.16)  | (1,816.91)             | 408.75                   | (22.50%)<br>0.00%     | (1,823.81)  | 415.65     | (12,881.43)<br>(10,220.30) | (21,352.19)<br>(10,000.00)  | 8,470.76<br>(220.30)       | (39.67%)<br>2.20%    |
| TOTAL CORTEZ RESTAURANT                 | (347.26)    | (591.01)               | 243.75                   | (41.24%)              | (502.91)    | 155.65     | (12,729.53)                | (21,504.99)                 | 8,775.46                   | (40.81%)             |
| Casa Coronado                           |             |                        |                          |                       |             |            |                            |                             |                            |                      |
| REVENUE                                 | 7,912.00    | 529.10                 | 7,382.90                 | 1395.37%              | 7,437.06    | 474.94     | 46,237.84                  | 4,933.60                    | 41,304.24                  | 837.20%              |
| EXPENSE<br>CAPITAL                      | (10,530.08) | (905.23)               | (9,624.85)               | 1063.25%<br>0.00%     | (18,032.79) | 7,502.71   | (67,751.44)                | (9,567.07)<br>(5,000.00)    | (58,184.37)<br>5,000.00    | 608.17%<br>(100.00%) |
| TOTAL CASA CORONADO                     | (2,618.08)  | (376.13)               | (2,241.95)               | 596.06%               | (10,595.73) | 7,977.65   | (21,513.60)                | (9,633.47)                  | (11,880.13)                | 123.32%              |
| Isabella Club Service                   |             |                        |                          |                       |             |            |                            |                             |                            |                      |
| REVENUE<br>EXPENSE                      | (2,719.05)  | 8,050.00<br>(9,965.51) | (8,050.00)<br>7,246.46   | (100.00%)<br>(72.72%) | (442.59)    | (2,276.46) | 23,843.86<br>(46,227.28)   | 84,050.00<br>(94,402.09)    | (60,206.14)<br>48,174.81   | (71.63%)<br>(51.03%) |
| CAPITAL                                 | (2,719.05)  | (9,905.51)             | 7,240.40                 | 0.00%                 | (442.59)    | (2,270.40) | (40,227.20)                | (5,000.00)                  | 5,000.00                   | (100.00%)            |
| TOTAL ISABELLA CLUB SERVICE             | (2,719.05)  | (1,915.51)             | (803.54)                 | 41.95%                | (442.59)    | (2,276.46) | (22,383.42)                | (15,352.09)                 | (7,031.33)                 | 45.80%               |
| Granada Grill                           |             |                        |                          |                       |             |            |                            |                             |                            |                      |
| REVENUE<br>EXPENSE                      | (100 17)    | 31,800.00              | (31,800.00)<br>38,514.08 | (100.00%)             | (1.670.10)  | 1,579.02   | 46,650.04                  | 311,200.00                  | (264,549.96)<br>263,033.49 | (85.01%)<br>(72.21%) |
| CAPITAL                                 | (100.17)    | (38,614.25)            | 36,514.06                | (99.74%)<br>0.00%     | (1,679.19)  | 1,579.02   | (101,215.76)               | (364,249.25)<br>(10,000.00) | 10,000.00                  | (100.00%)            |
| TOTAL GRANADA GRILL                     | (100.17)    | (6,814.25)             | 6,714.08                 | (98.53%)              | (1,679.19)  | 1,579.02   | (54,565.72)                | (63,049.25)                 | 8,483.53                   | (13.46%)             |
| Ponce Fairway Tavem                     |             |                        |                          |                       |             |            |                            |                             |                            |                      |
| REVENUE<br>EXPENSE                      | 1,529.82    | (1,529.80)             | 3,059.62                 | (200.00%)             | 1,694.82    | (165.00)   | 13,585.00                  | 10,949.58                   | 2,635.42                   | 24.07%               |
| CAPITAL                                 | (1,712.15)  | (1,923.31)             | 211.16                   | (10.98%)<br>0.00%     | (2,068.30)  | 356.15     | (16,095.50)                | (13,006.00)                 | (3,089.50)                 | 23.75%<br>0.00%      |
| TOTAL PONCE FAIRWAY TAVERN              | (182.33)    | (3,453.11)             | 3,270.78                 | (94.72%)              | (373.48)    | 191.15     | (2,510.50)                 | (2,056.42)                  | (454.08)                   | 22.08%               |
|   |             |                        |                          |                       |             |            |                            |                             |                            |                      |
| FOOD & BEVERAGE SERVICES REVENUE        | 21,926.07   | 106,641.87             | (84,715.80)              | (79.44%)              | 21,636.39   | 289.68     | 383,685.22                 | 996,130.41                  | (612,445.19)               | (61.48%)             |
| EXPENSE                                 | (42,766.72) | (136,700.70)           | 93,933.98                | (68.72%)              | (49,700.64) | 6,933.92   | (733,976.50)               | (1,257,602.01)              | 523,625.51                 | (41.64%)             |
| CAPITAL                                 | 0.00        | (10,000.00)            | 10,000.00                | (100.00%)             | 0.00        | 0.00       | (10,220.30)                | (45,000.00)                 | 34,779.70                  | (77.29%)             |
| TOTAL FOOD & BEVERAGE                   | (20,840.65) | (40,058.83)            | 19,218.18                | (47.97%)              | (28,064.25) | 7,223.60   | (360,511.58)               | (306,471.60)                | (54,039.98)                | 17.63%               |
| Recreation Administration               |             |                        |                          |                       |             |            |                            |                             |                            |                      |
| REVENUE                                 | 7,050.00    |                        | 7,050.00                 | 0.00%                 | (50.00)     | 7,100.00   | 18,702.80                  | 11,500.00                   | 7,202.80                   | 62.63%               |
| EXPENSE                                 | (13,574.61) | (10,666.56)            | (2,908.05)               | 27.26%                | (18,170.00) | 4,595.39   | (85,904.81)                | (93,747.56)                 | 7,842.75                   | (8.37%)              |
| CAPITAL TOTAL RECREATION ADMINISTRATION | (6,524.61)  | (10,666.56)            | 4,141.95                 | (38.83%)              | (18,220.00) | 11,695.39  | (67,202.01)                | (82,247.56)                 | 15,045.55                  | (18.29%)             |

|                               | CURRENT     | CURRENT     | \$          | %         | PRIOR       | MONTHLY     | YTD          | YTD          | YTD \$       | YTD %    |
|-------------------------------|-------------|-------------|-------------|-----------|-------------|-------------|--------------|--------------|--------------|----------|
|                               | ACTUAL      | BUDGET      | VARIANCE    | VARIANCE  | MONTH       | VARIANCE    | ACTUAL       | BUDGET       | VARIANCE     | VARIANCE |
| Grounds Maintenance           |             |             |             |           |             |             |              |              |              |          |
| REVENUE                       |             |             |             |           |             |             |              |              |              |          |
| EXPENSE                       | (29,601.16) | (48,095.85) | 18,494.69   | (38.45%)  | (42,055.37) | 12,454.21   | (360,700.74) | (433,662.65) | 72,961.91    | (16.82%) |
| CAPITAL                       | (8,250.00)  |             | (8,250.00)  | 0.00%     |             | (8,250.00)  | (13,722.48)  | (10,000.00)  | (3,722.48)   | 37.22%   |
| TOTAL GROUNDS MAINTENANCE     | (37,851.16) | (48,095.85) | 10,244.69   | (21.30%)  | (42,055.37) | 4,204.21    | (374,423.22) | (443,662.65) | 69,239.43    | (15.61%) |
|                               |             |             |             |           |             |             |              |              |              |          |
| Outdoor Recreation            |             |             |             |           |             |             |              |              |              |          |
| REVENUE                       | 4,289.02    | 5,131.02    | (842.00)    | (16.41%)  | 4,040.80    | 248.22      | 31,271.87    | 39,176.84    | (7,904.97)   | (20.18%) |
| EXPENSE                       | (12,910.59) | (19,869.79) | 6,959.20    | (35.02%)  | (17,624.89) | 4,714.30    | (173,113.17) | (182,215.37) | 9,102.20     | (5.00%)  |
| CAPITAL                       |             |             |             | 0.00%     | (3,328.00)  | 3,328.00    | (15,333.00)  | (20,000.00)  | 4,667.00     | (23.34%) |
| TOTAL OUTDOOR RECREATION      | (8,621.57)  | (14,738.77) | 6,117.20    | (41.50%)  | (16,912.09) | 8,290.52    | (157,174.30) | (163,038.53) | 5,864.23     | (3.60%)  |
|                               |             |             |             |           |             |             |              |              |              |          |
| Dog Park                      |             |             |             |           |             |             |              |              |              |          |
| REVENUE                       | 363.04      | 13.90       | 349.14      | 2511.80%  | 434.80      | (71.76)     | 11,257.73    | 11,663.10    | (405.37)     | (3.48%)  |
| EXPENSE                       | (150.94)    | (324.93)    | 173.99      | (53.55%)  | (74.36)     | (76.58)     | (2,293.98)   | (3,925.25)   | 1,631.27     | (41.56%) |
| CAPITAL                       |             |             |             |           |             |             |              |              |              |          |
| TOTAL DOG PARK                | 212.10      | (311.03)    | 523.13      | (168.19%) | 360.44      | (148.34)    | 8,963.75     | 7,737.85     | 1,225.90     | 15.84%   |
|                               |             |             |             |           |             |             |              |              |              |          |
| RV Park                       |             |             |             |           |             |             |              |              |              |          |
| REVENUE                       | 9,026.00    | 3,834.56    | 5,191.44    | 135.39%   | 11,368.75   | (2,342.75)  | 75,741.00    | 33,383.26    | 42,357.74    | 126.88%  |
| EXPENSE                       | (1,382.86)  | (1,218.80)  | (164.06)    | 13.46%    | (1,277.10)  | (105.76)    | (9,824.75)   | (10,171.56)  | 346.81       | (3.41%)  |
| CAPITAL                       |             |             |             |           |             |             |              |              |              |          |
| TOTAL RV PARK                 | 7,643.14    | 2,615.76    | 5,027.38    | 192.20%   | 10,091.65   | (2,448.51)  | 65,916.25    | 23,211.70    | 42,704.55    | 183.98%  |
|                               |             |             |             |           |             |             |              |              |              |          |
| Pickleball                    |             |             |             |           |             |             |              |              |              |          |
| REVENUE                       | 7,274.72    | 4,704.46    | 2,570.26    | 54.63%    | 7,697.83    | (423.11)    | 60,708.46    | 42,027.89    | 18,680.57    | 44.45%   |
| EXPENSE                       | (1,595.00)  | (3,431.91)  | 1,836.91    | (53.52%)  | (2,584.85)  | 989.85      | (20,567.50)  | (31,298.56)  | 10,731.06    | (34.29%) |
| CAPITAL                       | (64,614.40) | (10,000.00) | (54,614.40) | 546.14%   | (5,995.41)  | (58,618.99) | (76,131.46)  | (90,000.00)  | 13,868.54    | (15.41%) |
| TOTAL PICKLEBALL              | (58,934.68) | (8,727.45)  | (50,207.23) | 575.28%   | (882.43)    | (58,052.25) | (35,990.50)  | (79,270.67)  | 43,280.17    | (54.60%) |
|                               |             |             |             |           |             |             |              |              |              |          |
| Coronado Tennis               |             |             |             |           |             |             |              |              |              |          |
| REVENUE                       | 7,556.56    | 7,284.94    | 271.62      | 3.73%     | 6,495.36    | 1,061.20    | 62,755.45    | 61,311.95    | 1,443.50     | 2.35%    |
| EXPENSE                       | (12,882.30) | (13,503.52) | 621.22      | (4.60%)   | (13,054.29) | 171.99      | (112,115.65) | (125,977.50) | 13,861.85    | (11.00%) |
| CAPITAL TOTAL CORONADO TENNIS | /E 22E 74\  | (6 010 E0)  | 892.84      | (14.200/) | (6 EE9 03)  | 1,233.19    | (40.260.20)  | (CA CCE EE)  | 1E 20E 2E    | (23.67%) |
| TOTAL CORONADO TENNIS         | (5,325.74)  | (6,218.58)  | 092.04      | (14.36%)  | (6,558.93)  | 1,233.19    | (49,360.20)  | (64,665.55)  | 15,305.35    | (23.07%) |
| Desoto Marina                 |             |             |             |           |             |             |              |              |              |          |
| REVENUE                       | 11,180.87   | 17,951.84   | (6,770.97)  | (37.72%)  | 15,948.24   | (4,767.37)  | 91,604.08    | 165,027.54   | (73,423.46)  | (44.49%) |
| EXPENSE                       | (9,980.94)  | (17,872.58) | 7,891.64    | (44.16%)  | (8,793.72)  | (1,187.22)  | (86,608.31)  | (191,314.34) | 104,706.03   | (54.73%) |
| CAPITAL                       | (1,734.27)  |             | (1,734.27)  | 0.00%     | (73.00)     | (1,661.27)  | (55,408.18)  | (63,300.00)  | 7,891.82     | (12.47%) |
| TOTAL DESOTO MARINA           | (534.34)    | 79.26       | (613.60)    | (774.16%) | 7,081.52    | (7,615.86)  | (50,412.41)  | (89,586.80)  | 39,174.39    | (43.73%) |
|                               |             |             |             |           |             |             |              |              |              |          |
| Coronado Center               | 0.474.00    | 10.010.17   | (4.044.65)  | (00 500() | 0.007.75    | (4.000.00)  | 44 000 07    | 07.404.43    | (40.400.6.1) | (50.040) |
| REVENUE                       | 6,174.92    | 10,219.17   | (4,044.25)  | (39.58%)  | 8,097.75    | (1,922.83)  | 41,226.37    | 87,424.41    | (46,198.04)  | (52.84%) |
| EXPENSE<br>CAPITAL            | (18,107.44) | (23,082.78) | 4,975.34    | (21.55%)  | (21,648.69) | 3,541.25    | (178,976.73) | (205,251.19) | 26,274.46    | (12.80%) |
| TOTAL CORONADO CENTER         | (11,932.52) | (12,863.61) | 931.09      | (7.24%)   | (13,550.94) | 1,618.42    | (137,750.36) | (117,826.78) | (19,923.58)  | 16.91%   |
| TOTAL CONCINDO CLATEN         | (11,002.02) | (12,000.01) | 301.03      | (1.2470)  | (10,000.04) | 1,010.72    | (107,700.00) | (117,020.70) | (10,020.00)  | 10.0176  |

|  | CURRENT      | CURRENT          | \$                         | %         | PRIOR        | MONTHLY     | YTD            | YTD            | YTD\$        | YTD %     |
|--|--------------|------------------|----------------------------|-----------|--------------|-------------|----------------|----------------|--------------|-----------|
| -  | ACTUAL       | BUDGET           | VARIANCE                   | VARIANCE  | MONTH        | VARIANCE    | ACTUAL         | BUDGET         | VARIANCE     | VARIANCE  |
| Library                                  |              |                  |                            |           |              |             |                |                |              |           |
| REVENUE                                  | 563.54       | 2,793.38         | (2,229.84)                 | (79.83%)  | 791.40       | (227.86)    | 26,192.99      | 25,153.89      | 1,039.10     | 4.13%     |
| EXPENSE                                  | (3,492.37)   | (5,691.48)       | 2,199.11                   | (38.64%)  | (4,123.28)   | 630.91      | (33,256.13)    | (61,223.56)    | 27,967.43    | (45.68%)  |
| CAPITAL                                  |              |                  |                            |           |              |             |                |                |              |           |
| TOTAL LIBRARY                            | (2,928.83)   | (2,898.10)       | (30.73)                    | 1.06%     | (3,331.88)   | 403.05      | (7,063.14)     | (36,069.67)    | 29,006.53    | (80.42%)  |
| Coronado Fitness Center                  |              |                  |                            |           |              |             |                |                |              |           |
| REVENUE                                  | 30,440.80    | 33,945.23        | (3,504.43)                 | (10.32%)  | 30,478.34    | (37.54)     | 229,848.54     | 304,758.79     | (74,910.25)  | (24.58%)  |
| EXPENSE                                  | (50,401.62)  | (69,609.06)      | 19,207.44                  | (27.59%)  | (58,752.61)  | 8,350.99    | (564,264.32)   | (625,231.28)   | 60,966.96    | (9.75%)   |
| CAPITAL                                  |              |                  |                            | 0.00%     | (15,626.03)  | 15,626.03   | (44,467.03)    | (58,500.00)    | 14,032.97    | (23.99%)  |
| TOTAL CORONADO FITNESS CENTER            | (19,960.82)  | (35,663.83)      | 15,703.01                  | (44.03%)  | (43,900.30)  | 23,939.48   | (378,882.81)   | (378,972.49)   | 89.68        | (0.02%)   |
| Ponce de Leon Center                     |              |                  |                            |           |              |             |                |                |              |           |
| REVENUE                                  | 1,345.55     | 15,458.61        | (14,113.06)                | (91.30%)  | 2,619.26     | (1,273.71)  | 67,501.23      | 64,745.90      | 2,755.33     | 4.26%     |
| EXPENSE                                  | (41,544.79)  | (33,566.84)      | (7,977.95)                 | 23.77%    | (34,931.35)  | (6,613.44)  | (266,923.12)   | (408,916.24)   | 141,993.12   | (34.72%)  |
| CAPITAL                                  |              |                  |                            | 0.00%     |              |             | (178,820.00)   | (185,000.00)   | 6,180.00     | (3.34%)   |
| TOTAL PONCE DE LEON CENTER               | (40,199.24)  | (18,108.23)      | (22,091.01)                | 121.99%   | (32,312.09)  | (7,887.15)  | (378,241.89)   | (529,170.34)   | 150,928.45   | (28.52%)  |
| Outdoor Pool                             |              |                  |                            |           |              |             |                |                |              |           |
| REVENUE                                  | 1,651.22     | 5,545.87         | (3,894.65)                 | (70.23%)  | 4,914.54     | (3,263.32)  | 25,114.87      | 45,321.14      | (20,206.27)  | (44.58%)  |
| EXPENSE                                  | (2,703.04)   | (8,616.75)       | 5,913.71                   | (68.63%)  | (1,884.09)   | (818.95)    | (23,182.13)    | (57,962.69)    | 34,780.56    | (60.01%)  |
| CAPITAL                                  |              |                  |                            | 0.00%     |              |             |                |                |              | 0.00%     |
| TOTAL OUTDOOR POOL                       | (1,051.82)   | (3,070.88)       | 2,019.06                   | (65.75%)  | 3,030.45     | (4,082.27)  | 1,932.74       | (12,641.55)    | 14,574.29    | (115.29%) |
|  |              |                  |                            |           |              |             |                |                |              |           |
| RECREATIONAL FACILITIES                  |              |                  |                            |           |              |             |                |                |              |           |
| REVENUE                                  | 86,916.24    | 106,882.98       | (19,966.74)                | (18.68%)  | 92,837.07    | (5,920.83)  | 741,925.39     | 891,494.71     | (149,569.32) | (16.78%)  |
| EXPENSE                                  | (198,327.66) | (255,550.85)     | 57,223.19                  | (22.39%)  | (224,974.60) | 26,646.94   | (1,917,731.34) | (2,430,897.75) | 513,166.41   | (21.11%)  |
| CAPITAL TOTAL RECREATIONAL FACILITIES    | (74,598.67)  | (10,000.00)      | (64,598.67)<br>(27,342.22) | 645.99%   | (25,022.44)  | (49,576.23) | (383,882.15)   | (426,800.00)   | 42,917.85    | (10.06%)  |
| TOTAL RECREATIONAL FACILITIES            | (186,010.09) | (158,667.87)     | (27,342.22)                | 17.23%    | (157,159.97) | (28,850.12) | (1,559,666.10) | (1,900,203.04) | 406,514.94   | (20.68%)  |
| Golf Course Administration               |              |                  |                            |           |              |             |                |                |              |           |
| REVENUE                                  | 37,316.35    | 47,000.00        | (9,683.65)                 | (20.60%)  | 36,519.46    | 796.89      | 448,943.08     | 466,050.00     | (17,106.92)  | (3.67%)   |
| EXPENSE                                  | (43,754.77)  | (44,907.67)      | 1,152.90                   | (2.57%)   | (26,971.01)  | (16,783.76) | (342,462.06)   | (311,684.03)   | (30,778.03)  | 9.87%     |
| CAPITAL TOTAL GOLF COURSE ADMINISTRATION | (6,438.42)   | 2,092.33         | (8,530.75)                 | (407.72%) | 9,548.45     | (15,986.87) | 106,481.02     | 154,365.97     | (47,884.95)  | (31.02%)  |
|  |              |                  |                            |           |              |             |                |                |              |           |
| Desoto Golf Shop and Carts               |              |                  |                            |           |              |             |                |                |              |           |
| REVENUE                                  | 91,093.85    | 79,223.00        | 11,870.85                  | 14.98%    | 61,094.96    | 29,998.89   | 569,909.19     | 594,157.00     | (24,247.81)  | (4.08%)   |
| EXPENSE                                  | (17,418.44)  | (21,116.84)      | 3,698.40                   | (17.51%)  | (16,019.45)  | (1,398.99)  | (145,883.46)   | (176,891.56)   | 31,008.10    | (17.53%)  |
| CAPITAL                                  |              | <b>50 100 10</b> | 45.500.05                  |           | 4- 4         |             | 101 005 50     | 44= 00= 44     |              | 1 000/    |
| TOTAL DESOTO GOLF SHOP & CARTS           | 73,675.41    | 58,106.16        | 15,569.25                  | 26.79%    | 45,075.51    | 28,599.90   | 424,025.73     | 417,265.44     | 6,760.29     | 1.62%     |
| Granada Golf Shop & Carts                |              |                  |                            |           |              |             |                |                |              |           |
| REVENUE                                  | 120,316.05   | 79,899.00        | 40,417.05                  | 50.59%    | 101,949.70   | 18,366.35   | 847,290.77     | 678,576.00     | 168,714.77   | 24.86%    |
| EXPENSE                                  | (22,494.75)  | (22,604.33)      | 109.58                     | (0.48%)   | (23,541.97)  | 1,047.22    | (206,657.18)   | (208,568.97)   | 1,911.79     | (0.92%)   |
| CAPITAL TOTAL GRANADA GOLF SHOP          | 97,821.30    | 57,294.67        | 40,526.63                  | 70.73%    | 78,407.73    | 19,413.57   | 640,633.59     | 470,007.03     | 170,626.56   | 36.30%    |

|   | CURRENT      | CURRENT      | \$         | %                 | PRIOR        | MONTHLY    | YTD            | YTD            | YTD \$     | YTD %             |
|---|--------------|--------------|------------|-------------------|--------------|------------|----------------|----------------|------------|-------------------|
|   | ACTUAL       | BUDGET       | VARIANCE   | VARIANCE          | MONTH        | VARIANCE   | ACTUAL         | BUDGET         | VARIANCE   | VARIANCE          |
| Cortez Golf Shop and Carts              |              |              |            |                   |              |            |                |                |            |                   |
| REVENUE                                 | 97.294.71    | 78,817.00    | 18,477.71  | 23.44%            | 92,938.38    | 4,356.33   | 701,192.38     | 629.600.00     | 71,592.38  | 11.37%            |
| EXPENSE                                 | (19,184.72)  | (21,296.12)  | 2,111.40   | (9.91%)           | (20,470.30)  | 1,285.58   | (178,461.67)   | (197,455.08)   | 18,993.41  | (9.62%)           |
| CAPITAL                                 | ( -, - ,     | , , , , ,    | ,          | 0.00%             | ( -,,        | ,          | ( -, ,         | ( - , ,        | -,         | 0.00%             |
| TOTAL CORTEZ GOLF SHOP AND CARTS        | 78,109.99    | 57,520.88    | 20,589.11  | 35.79%            | 72,468.08    | 5,641.91   | 522,730.71     | 432,144.92     | 90,585.79  | 20.96%            |
| Magellan Golf Shop and Carts            |              |              |            |                   |              |            |                |                |            |                   |
| REVENUE                                 | 104,370.09   | 86,273.00    | 18,097.09  | 20.98%            | 64,871.72    | 39,498.37  | 608,491.48     | 571,560.00     | 36,931.48  | 6.46%             |
| EXPENSE                                 | (21,073.05)  | (21,383.33)  | 310.28     | (1.45%)           | (18,526.47)  | (2,546.58) | (166,085.05)   | (173,730.97)   | 7,645.92   | (4.40%)           |
| CAPITAL                                 |              |              |            |                   |              |            |                |                |            |                   |
| TOTAL MAGELLAN GOLF SHOP AND CARTS      | 83,297.04    | 64,889.67    | 18,407.37  | 28.37%            | 46,345.25    | 36,951.79  | 442,406.43     | 397,829.03     | 44,577.40  | 11.21%            |
| Coronado Golf Shop and Carts            |              |              |            |                   |              |            |                |                |            |                   |
| REVENUE                                 | 39,939.59    | 28,069.00    | 11,870.59  | 42.29%            | 38,531.39    | 1,408.20   | 285,535.86     | 202,732.00     | 82,803.86  | 40.84%            |
| EXPENSE                                 | (14,748.13)  | (12,741.95)  | (2,006.18) | 15.74%            | (14,566.89)  | (181.24)   | (109,183.36)   | (114,487.55)   | 5,304.19   | (4.63%)           |
| CAPITAL CAPANARA COLE CUAR AND CARTO    | 05 404 40    | 45.007.05    | 0.004.44   | 0.00%             | 00 004 50    | 1 000 00   | (5,350.00)     | (16,357.00)    | 11,007.00  | (67.29%)          |
| TOTAL CORONADO GOLF SHOP AND CARTS      | 25,191.46    | 15,327.05    | 9,864.41   | 64.36%            | 23,964.50    | 1,226.96   | 171,002.50     | 71,887.45      | 99,115.05  | 137.88%           |
| Isabella Golf Shop and Carts            |              |              |            |                   |              |            |                |                |            |                   |
| REVENUE                                 | 134,024.79   | 114,982.00   | 19,042.79  | 16.56%            | 127,067.57   | 6,957.22   | 952,010.76     | 872,629.00     | 79,381.76  | 9.10%             |
| EXPENSE                                 | (29,374.11)  | (29,952.54)  | 578.43     | (1.93%)           | (32,931.50)  | 3,557.39   | (286,606.24)   | (280,679.42)   | (5,926.82) | 2.11%             |
| CAPITAL                                 | (==,=:)      | (==;===:=:)  |            | (110010)          | (-=,,        | 5,551155   | (===,====)     | (===,====)     | (=,====)   |                   |
| TOTAL ISABELLA GOLF SHOP AND CARTS      | 104,650.68   | 85,029.46    | 19,621.22  | 23.08%            | 94,136.07    | 10,514.61  | 665,404.52     | 591,949.58     | 73,454.94  | 12.41%            |
|   |              |              |            |                   |              |            |                |                |            |                   |
| Balboa Golf Shop and Carts              | 74 440 05    | 74.055.00    | (54445)    | (0.700()          | 70.044.40    | 4 400 00   | 504.040.00     | 400 747 00     | 04.000.00  | <b>= 0</b> =0/    |
| REVENUE                                 | 71,410.85    | 71,955.00    | (544.15)   | (0.76%)           | 70,214.19    | 1,196.66   | 521,016.93     | 486,717.00     | 34,299.93  | 7.05%             |
| EXPENSE<br>CAPITAL                      | (16,164.58)  | (20,648.83)  | 4,484.25   | (21.72%)<br>0.00% | (20,811.17)  | 4,646.59   | (150,004.54)   | (171,764.47)   | 21,759.93  | (12.67%)<br>0.00% |
| TOTAL BALBOA GOLF SHOP AND CARTS        | 55,246.27    | 51,306.17    | 3,940.10   | 7.68%             | 49,403.02    | 5,843.25   | 371,012.39     | 314,952.53     | 56,059.86  | 17.80%            |
|   |              |              |            |                   |              |            |                |                |            |                   |
| Ponce de Leon Golf Shop and Carts       | 107 070 01   | 70.024.00    | 20.020.01  | 20.420/           | 05 272 04    | 24 000 07  | 600 000 12     | FF2 042 00     | F7 147 10  | 10.240/           |
| REVENUE<br>EXPENSE                      | 107,272.01   | 78,634.00    | 28,638.01  | 36.42%            | 85,273.94    | 21,998.07  | 609,990.13     | 552,843.00     | 57,147.13  | 10.34%            |
| CAPITAL                                 | (23,967.38)  | (23,254.16)  | (713.22)   | 3.07%             | (25,369.04)  | 1,401.66   | (206,576.82)   | (210,612.44)   | 4,035.62   | (1.92%)           |
| TOTAL PONCE DE LEON GOLF SHOP AND CARTS | 83,304.63    | 55,379.84    | 27,924.79  | 50.42%            | 59,904.90    | 23,399.73  | 403,413.31     | 342,230.56     | 61,182.75  | 17.88%            |
| Calif Cost Maintenance                  |              |              |            |                   |              |            |                |                |            |                   |
| Golf Cart Maintenance<br>REVENUE        |              |              |            |                   |              |            |                |                |            |                   |
| EXPENSE                                 | (2,356.14)   | (2,470.49)   | 114.35     | (4.63%)           | (1,579.43)   | (776.71)   | (18,756.29)    | (21,314.41)    | 2,558.12   | (12.00%)          |
| CAPITAL                                 | (2,550.14)   | (2,470.43)   | 114.55     | (4.0070)          | (1,575.45)   | (770.71)   | (10,730.23)    | (21,514.41)    | 2,000.12   | (12.0070)         |
| TOTAL GOLF CART MAINTENANCE             | (2,356.14)   | (2,470.49)   | 114.35     | (4.63%)           | (1,579.43)   | (776.71)   | (18,756.29)    | (21,314.41)    | 2,558.12   | (12.00%)          |
| GOLF PRO SHOPS/CART MAINT               |              |              |            |                   |              |            |                |                |            |                   |
| REVENUE                                 | 803,038.29   | 664,852.00   | 138,186.29 | 20.78%            | 678,461.31   | 124,576.98 | 5,544,380.58   | 5,054,864.00   | 489,516.58 | 9.68%             |
| EXPENSE                                 | (210,536.07) | (220,376.26) | 9,840.19   | (4.47%)           | (200,787.23) | (9,748.84) | (1,810,676.67) | (1,867,188.90) | 56,512.23  | (3.03%)           |
| CAPITAL                                 | 0.00         | 0.00         | 0.00       | 0.00%             | 0.00         | 0.00       | (5,350.00)     | (16,357.00)    | 11,007.00  | (67.29%)          |
| TOTAL GOLF PRO SHOPS/CART MAINT         | 592,502.22   | 444,475.74   | 148,026.48 | 33.30%            | 477,674.08   | 114,828.14 | 3,728,353.91   | 3,171,318.10   | 557,035.81 | 17.56%            |

|   | CURRENT      | CURRENT     | \$          | %                 | PRIOR        | MONTHLY     | YTD                                  | YTD                                  | YTD\$                          | YTD %                     |
|---|--------------|-------------|-------------|-------------------|--------------|-------------|--------------------------------------|--------------------------------------|--------------------------------|---------------------------|
|   | ACTUAL       | BUDGET      | VARIANCE    | VARIANCE          | MONTH        | VARIANCE    | ACTUAL                               | BUDGET                               | VARIANCE                       | VARIANCE                  |
| Golf Maintenance- DeSoto                  |              |             |             |                   |              |             |                                      |                                      |                                |                           |
| REVENUE                                   |              |             |             |                   |              |             |                                      |                                      |                                |                           |
| EXPENSE                                   | (41,430.63)  | (68,671.41) | 27,240.78   | (39.67%)          | (56,183.34)  | 14,752.71   | (521,479.81)                         | (578,178.69)                         | 56,698.88                      | (9.81%)                   |
| CAPITAL TOTAL GOLF MAINTENANCE - DESOTO   | (41,430.63)  | (68,671.41) | 27,240.78   | 0.00%<br>(39.67%) | (56,183.34)  | 14,752.71   | (42,114.61)<br>( <b>563,594.42</b> ) | (39,000.00)<br>(617,178.69)          | (3,114.61)<br><b>53.584.27</b> | 7.99%<br>( <b>8.68%</b> ) |
| TOTAL GOLF MAINTENANCE - DESCTO           | (41,430.63)  | (00,071.41) | 27,240.76   | (39.07%)          | (30, 163.34) | 14,/52./1   | (505,594.42)                         | (017,176.09)                         | 55,564.27                      | (6.06%)                   |
|   |              |             |             |                   |              |             |                                      |                                      |                                |                           |
| Golf Maintenance - Granada                |              |             |             |                   |              |             |                                      |                                      |                                |                           |
| REVENUE<br>EXPENSE                        | (65,749.16)  | (65,085.49) | (663.67)    | 1.02%             | (77,356.25)  | 11,607.09   | (642,519.76)                         | (670,546.41)                         | 28,026.65                      | (4.18%)                   |
| CAPITAL                                   | (21,084.68)  | (05,085.49) | (21,084.68) | 0.00%             | (77,330.23)  | (21,084.68) | (29,964.93)                          | (20,000.00)                          | (9,964.93)                     | 49.82%                    |
| TOTAL GOLF MAINTENANCE - GRANADA          | (86,833.84)  | (65,085.49) | (21,748.35) | 33.42%            | (77,356.25)  | (9,477.59)  | (672,484.69)                         | (690,546.41)                         | 18,061.72                      | (2.62%)                   |
|   |              |             |             |                   | • •          | •           |                                      |                                      |                                |                           |
| Golf Maintenance - Cortez                 |              |             |             |                   |              |             |                                      |                                      |                                |                           |
| REVENUE                                   |              |             |             | 0.00%             |              |             | 223.13                               |                                      | 223.13                         | 0.00%                     |
| EXPENSES                                  | (55,061.07)  | (60,735.69) | 5,674.62    | (9.34%)           | (62,092.51)  | 7,031.44    | (512,281.06)                         | (612,246.21)                         | 99,965.15                      | (16.33%)                  |
| CAPITAL                                   | (47,780.93)  |             | (47,780.93) | 0.00%             |              | (47,780.93) | (47,780.93)                          | (60,000.00)                          | 12,219.07                      | (20.37%)                  |
| TOTAL GOLF MAINTENANCE - CORTEZ           | (102,842.00) | (60,735.69) | (42,106.31) | 69.33%            | (62,092.51)  | (40,749.49) | (559,838.86)                         | (672,246.21)                         | 112,407.35                     | (16.72%)                  |
|   |              |             |             |                   |              |             |                                      |                                      |                                |                           |
| Golf Maintenance - Magellan               |              |             |             |                   |              |             |                                      |                                      |                                |                           |
| REVENUE                                   |              |             |             | 0.00%             | 150.17       | (150.17)    | 1,661.04                             |                                      | 1,661.04                       | 0.00%                     |
| EXPENSE<br>CAPITAL                        | (57,073.22)  | (59,937.67) | 2,864.45    | (4.78%)<br>0.00%  | (61,047.03)  | 3,973.81    | (534,874.38)                         | (575,108.94)                         | 40,234.56                      | (7.00%)                   |
| TOTAL GOLF MAINTENANCE - MAGELLAN         | (57,073.22)  | (59,937.67) | 2,864.45    | (4.78%)           | (60,896.86)  | 3,823.64    | (533,213.34)                         | (575,108.94)                         | 41,895.60                      | 0.00%<br>(7.28%)          |
| TOTAL GOLD HUMANIES HAVELED HA            | (07,070,111) | (00,007,07) | 2,000       | (                 | (00,000.00)  | 0,020101    | (000,210,01)                         | (0,0,100.01)                         | 11,000.00                      | (7.2070)                  |
| Oalf Maintenance Consords                 |              |             |             |                   |              |             |                                      |                                      |                                |                           |
| Golf Maintenance - Coronado<br>REVENUE    |              |             |             |                   |              |             |                                      |                                      |                                |                           |
| EXPENSE                                   | (36,349.78)  | (34,207.32) | (2,142.46)  | 6.26%             | (30,707.26)  | (5,642.52)  | (329,853.03)                         | (346,683.88)                         | 16,830.85                      | (4.85%)                   |
| CAPITAL                                   | (,,          | (- , ,      | ( , ,       | 0.00%             | (,,          | (-, ,       | (,,                                  | (39,000.00)                          | 39,000.00                      | (100.00%)                 |
| TOTAL GOLF MAINTENANCE - CORONADO         | (36,349.78)  | (34,207.32) | (2,142.46)  | 6.26%             | (30,707.26)  | (5,642.52)  | (329,853.03)                         | (385,683.88)                         | 55,830.85                      | (14.48%)                  |
|   |              |             |             |                   |              |             |                                      |                                      |                                |                           |
| Golf Maintenance - Isabella               |              |             |             |                   |              |             |                                      |                                      |                                |                           |
| REVENUE                                   |              |             |             |                   |              |             |                                      |                                      |                                |                           |
| EXPENSE                                   | (89,100.94)  | (97,730.83) | 8,629.89    | (8.83%)           | (79,367.34)  | (9,733.60)  | (725,588.43)                         | (833,797.47)                         | 108,209.04                     | (12.98%)                  |
| CAPITAL TOTAL GOLF MAINTENANCE - ISABELLA | (89,100.94)  | (97,730.83) | 8,629.89    | 0.00%<br>(8.83%)  | (79,367.34)  | (9,733.60)  | (725,588.43)                         | (15,000.00)<br>( <b>848,797,47</b> ) | 15,000.00<br>123,209.04        | (100.00%)<br>(14.52%)     |
| TOTAL GOLF MAINTENANCE - ISABELLA         | (69,100.94)  | (97,730.63) | 0,029.09    | (0.0370)          | (79,307.34)  | (9,733.00)  | (725,566.45)                         | (040,/9/.4/)                         | 123,209.04                     | (14.32%)                  |
| Colf Maintenance Police                   |              |             |             |                   |              |             |                                      |                                      |                                |                           |
| Golf Maintenance - Balboa<br>REVENUE      |              |             |             |                   |              |             |                                      |                                      |                                |                           |
| EXPENSE                                   | (53,268.27)  | (49,247.34) | (4,020.93)  | 8.16%             | (41,573.40)  | (11,694.87) | (482,397.13)                         | (515,357.06)                         | 32,959.93                      | (6.40%)                   |
| CAPITAL                                   |              |             | (1,12130)   | 0.00%             | ,            |             | (,)                                  | (39,000.00)                          | 39,000.00                      | (100.00%)                 |
| TOTAL GOLF MAINTENANCE - BALBOA           | (53,268.27)  | (49,247.34) | (4,020.93)  | 8.16%             | (41,573.40)  | (11,694.87) | (482,397.13)                         | (554,357.06)                         | 71,959.93                      | (12.98%)                  |
|   |              |             |             |                   |              |             |                                      |                                      |                                |                           |

|  | CURRENT                  | CURRENT                             | \$                            | %                              | PRIOR             | MONTHLY                  | YTD                          | YTD                                  | YTD\$                          | YTD %                          |
|--|--------------------------|-------------------------------------|-------------------------------|--------------------------------|-------------------|--------------------------|------------------------------|--------------------------------------|--------------------------------|--------------------------------|
|  | ACTUAL                   | BUDGET                              | VARIANCE                      | VARIANCE                       | MONTH             | VARIANCE                 | ACTUAL                       | BUDGET                               | VARIANCE                       | VARIANCE                       |
| Golf Maintenance - Ponce de Leon               |                          |                                     |                               |                                |                   |                          |                              |                                      |                                |                                |
| REVENUE  |                          |                                     |                               | 0.00%                          |                   |                          | 729.12                       |                                      | 729.12                         | 0.00%                          |
| EXPENSE  | (64,189.93)              | (65,970.91)                         | 1,780.98                      | (2.70%)                        | (59,303.86)       | (4,886.07)               | (578,512.74)                 | (663,156.19)                         | 84,643.45                      | (12.76%)                       |
| CAPITAL TOTAL GOLF MAINTENANCE - PONCE DE LEON | (64,189.93)              | (65,970.91)                         | 1,780.98                      | 0.00%<br>(2.70%)               | (59,303.86)       | (4,886.07)               | (577,783.62)                 | (39,000.00)<br>( <b>702,156.19</b> ) | 39,000.00<br><b>124,372.57</b> | (100.00%)<br>(17.71%)          |
| TOTAL GOLF MAINTENANCE TONGE DE LLON           | (04,100.00)              | (00,070.01)                         | 1,700.00                      | (2.7070)                       | (00,000.00)       | (4,000.07)               | (077,700.02)                 | (702,100.10)                         | 124,072.07                     | (17.7170)                      |
| Golf Maintenance Administration                |                          |                                     |                               |                                |                   |                          |                              |                                      |                                |                                |
| REVENUE  |                          |                                     |                               |                                |                   |                          |                              |                                      |                                |                                |
| EXPENSE  | (65.95)                  |                                     | (65.95)                       | 0.00%                          | (65.93)           | (0.02)                   | (395.24)                     |                                      | (395.24)                       | 0.00%                          |
| CAPITAL  | (05.05)                  |                                     | (05.05)                       | 0.000/                         | (05.00)           | (0.00)                   | (005.04)                     |                                      | (005.04)                       | 0.000/                         |
| TOTAL GOLF MAINT ADMINISTRATION                | (65.95)                  | 0.00                                | (65.95)                       | 0.00%                          | (65.93)           | (0.02)                   | (395.24)                     | 0.00                                 | (395.24)                       | 0.00%                          |
|  |                          |                                     |                               |                                |                   |                          |                              |                                      |                                |                                |
| GOLF COURSE MAINTENANCE<br>REVENUE             | 0.00                     | 0.00                                | 0.00                          | 0.00%                          | 150.17            | (150.17)                 | 2,613,29                     | 0.00                                 | 2,613.29                       | 0.00%                          |
| EXPENSE  | (462,288.95)             | (501,586.66)                        | 39,297.71                     | (7.83%)                        | (467,696.92)      | 5,407.97                 | (4,327,901.58)               | (4,795,074.85)                       | 2,613.29<br>467,173.27         | (9.74%)                        |
| CAPITAL  | (68,865.61)              | 0.00                                | (68,865.61)                   | 0.00%                          | 0.00              | (68,865.61)              | (119,860.47)                 | (251,000.00)                         | 131,139.53                     | (52.25%)                       |
| TOTAL GOLF COURSE MAINTENANCE                  | (531,154.56)             | (501,586.66)                        | (29,567.90)                   | 5.89%                          | (467,546.75)      | (63,607.81)              | (4,445,148.76)               | (5,046,074.85)                       | 600,926.09                     | (11.91%)                       |
|  |                          |                                     |                               |                                |                   |                          |                              |                                      |                                |                                |
| GOLF COURSES                                   |                          |                                     |                               |                                |                   |                          |                              |                                      |                                |                                |
| REVENUE  | 803,038.29               | 664,852.00                          | 138,186.29                    | 20.78%                         | 678,611.48        | 124,426.81               | 5,546,993.87                 | 5,054,864.00                         | 492,129.87                     | 9.74%                          |
| EXPENSE  | (672,825.02)             | (721,962.92)                        | 49,137.90                     | (6.81%)                        | (668,484.15)      | (4,340.87)               | (6,138,578.25)               | (6,662,263.75)                       | 523,685.50                     | (7.86%)                        |
| CAPITAL TOTAL GOLF COURSES                     | (68,865.61)<br>61,347.66 | 0.00<br>(57,110.92)                 | (68,865.61)<br>118,458.58     | 0.00%                          | 0.00<br>10,127.33 | (68,865.61)<br>51,220,33 | (125,210.47)<br>(716,794.85) | (267,357.00)<br>(1,874,756.75)       | 142,146.53<br>1,157,961.90     | (53.17%)<br>(61.77%)           |
| TOTAL GOLF COURSES                             | 01,347.00                | (57,110.92)                         | 110,400.00                    | (207.42%)                      | 10,127.33         | 31,220.33                | (710,794.65)                 | (1,6/4,/50./5)                       | 1,157,961.90                   | (01.77%)                       |
|  |                          |                                     |                               |                                |                   |                          |                              |                                      |                                |                                |
| Lakes Management                               |                          |                                     |                               |                                |                   |                          |                              |                                      |                                |                                |
| REVENUE  | 2,540.52                 | 1,000.00                            | 1,540.52                      | 154.05%                        | 4,101.22          | (1,560.70)               | 179,034.97                   | 166,800.00                           | 12,234.97                      | 7.34%                          |
| EXPENSE  | (16,011.68)              | (21,669.89)                         | 5,658.21                      | (26.11%)                       | (18,935.11)       | 2,923.43                 | (245,520.87)                 | (685,584.05)                         | 440,063.18                     | (64.19%)                       |
| CAPITAL TOTAL LAKES MANAGEMENT                 | (13,471.16)              | (50,000.00)<br>( <b>70.669.89</b> ) | 50,000.00<br><b>57.198.73</b> | (100.00%)<br>( <b>80.94%</b> ) | (14.833.89)       | 1.362.73                 | (66,485,90)                  | (50,000.00)<br>(568,784.05)          | 50,000.00<br><b>502,298,15</b> | (100.00%)<br>( <b>88.31%</b> ) |
| TO THE DATES INTO MATERIAL                     | (10,471.10)              | (70,000.00)                         | 07,100.70                     | (00.0470)                      | (14,000.00)       | 1,002.70                 | (00,400.00)                  | (000,704.00)                         | 002,200.10                     | (00.0170)                      |
|  |                          |                                     |                               |                                |                   |                          |                              |                                      |                                |                                |
| Public Works Administation                     |                          |                                     |                               |                                |                   |                          |                              |                                      |                                |                                |
| REVENUE  |                          | 8,125.00                            | (8,125.00)                    | (100.00%)                      |                   |                          | 34,525.51                    | 73,125.00                            | (38,599.49)                    | (52.79%)                       |
| EXPENSE  | (5,765.11)               | (4,828.75)                          | (936.36)                      | 19.39%                         | (6,388.48)        | 623.37                   | (48,933.90)                  | (49,408.75)                          | 474.85                         | (0.96%)                        |
| CAPITAL TOTAL PUBLIC WORKS ADMINSITRATION      | (5,765.11)               | 3,296.25                            | (9,061.36)                    | (274.90%)                      | (6,388.48)        | 623.37                   | (14,408.39)                  | 23,716.25                            | (38,124.64)                    | (160.75%)                      |
| TOTAL FUBLIC WORKS ADMINSTRATION               | (5,/65.11)               | ა,∠ყი.∠5                            | (8,001.36)                    | (2/4.90%)                      | (0,388.48)        | 0∠3.37                   | (14,406.39)                  | 23,710.25                            | (36,1∠4.64)                    | (100./5%)                      |

|   | CURRENT                      | CURRENT                      | \$                       | %                 | PRIOR                        | MONTHLY                 | YTD                              | YTD                              | YTD \$                   | YTD %               |
|---|------------------------------|------------------------------|--------------------------|-------------------|------------------------------|-------------------------|----------------------------------|----------------------------------|--------------------------|---------------------|
|   | ACTUAL                       | BUDGET                       | VARIANCE                 | VARIANCE          | MONTH                        | VARIANCE                | ACTUAL                           | BUDGET                           | VARIANCE                 | VARIANCE            |
| Sanitation  |                              |                              |                          |                   |                              |                         |                                  |                                  |                          |                     |
| REVENUE   | 44,909.74                    | 45,084.84                    | (175.10)                 | (0.39%)           | 262,767.01                   | (217,857.27)            | 1,271,670.03                     | 1,268,944.84                     | 2,725.19                 | 0.21%               |
| EXPENSE   | (85,199.23)                  | (81,291.82)                  | (3,907.41)               | 4.81%             | (122,709.48)                 | 37,510.25               | (674,967.61)                     | (720,703.06)                     | 45,735.45                | (6.35%)             |
| CAPITAL CANUTATION                                  | (40.000.40)                  | (26 206 00)                  | (4.000 E4)               | 0.00%             | 140.057.50                   | (100 247 00)            | (159,797.50)                     | (52,861.73)                      | (106,935.77)             | 202.29%             |
| TOTAL SANITATION                                    | (40,289.49)                  | (36,206.98)                  | (4,082.51)               | 11.28%            | 140,057.53                   | (180,347.02)            | 436,904.92                       | 495,380.05                       | (58,475.13)              | (11.80%)            |
| General Maintenance Streets                         |                              |                              |                          |                   |                              |                         |                                  |                                  |                          |                     |
| REVENUE   | 51,500.47                    | 24,797.33                    | 26,703.14                | 107.69%           | 77,554.83                    | (26,054.36)             | 762,989.52                       | 370,730.65                       | 392,258.87               | 105.81%             |
| EXPENSE   | (169,306.62)                 | (151,148.31)                 | (18,158.31)              | 12.01%            | (132,137.47)                 | (37,169.15)             | (1,167,218.01)                   | (1,141,984.79)                   | (25,233.22)              | 2.21%               |
| CAPITAL   | (120,053.67)                 | (115,000.00)                 | (5,053.67)               | 4.39%             | (178,319.58)                 | 58,265.91               | (815,825.93)                     | (1,100,000.00)                   | 284,174.07               | (25.83%)            |
| TOTAL GEN MAINT STREETS                             | (237,859.82)                 | (241,350.98)                 | 3,491.16                 | (1.45%)           | (232,902.22)                 | (4,957.60)              | (1,220,054.42)                   | (1,871,254.14)                   | 651,199.72               | (34.80%)            |
| Building Maintenance                                |                              |                              |                          | 2 222/            |                              |                         | 222 75                           |                                  |                          |                     |
| REVENUE   | (00.070.00)                  | (47.040.40)                  | 44 504 40                | 0.00%             | (00.454.44)                  | 0.070.05                | 308.75                           | (400.070.05)                     | 308.75                   | 0.00%               |
| EXPENSE<br>CAPITAL                                  | (36,078.06)                  | (47,642.49)                  | 11,564.43                | (24.27%)<br>0.00% | (38,154.41)                  | 2,076.35                | (350,614.34)<br>(47,048.27)      | (439,270.85)<br>(10,000.00)      | 88,656.51<br>(37,048.27) | (20.18%)<br>370.48% |
| TOTAL BUILDING MAINTENANCE                          | (36,078.06)                  | (47,642.49)                  | 11,564.43                | (24.27%)          | (38,154.41)                  | 2,076.35                | (397,353.86)                     | (449,270.85)                     | 51,916.99                | (11.56%)            |
|   |                              |                              |                          |                   |                              |                         |                                  |                                  |                          |                     |
| Fleet & Vehicle Maintenance<br>REVENUE              |                              |                              |                          | 0.00%             |                              |                         | 2,931.67                         |                                  | 2,931.67                 | 0.00%               |
| EXPENSE   | (18,377.49)                  | (21,558.59)                  | 3,181.10                 | (14.76%)          | (10,880.74)                  | (7,496.75)              | (138,455.05)                     | (206,612.31)                     | 68,157.26                | (32.99%)            |
| CAPITAL   | (10,377.43)                  | (21,000.09)                  | 3,101.10                 | 0.00%             | (10,000.74)                  | (7,430.73)              | (27,362.62)                      | (6,000.00)                       | (21,362.62)              | 356.04%             |
| TOTAL VEHICLE MAINTENANCE                           | (18,377.49)                  | (21,558.59)                  | 3,181.10                 | (14.76%)          | (10,880.74)                  | (7,496.75)              | (162,886.00)                     | (212,612.31)                     | 49,726.31                | (23.39%)            |
| Common Property Maintennace REVENUE EXPENSE CAPITAL |                              |                              |                          |                   |                              |                         |                                  |                                  |                          |                     |
| TOTAL COMMON PROPERTY MAINTENANCE                   | 0.00                         | 0.00                         | 0.00                     | 0.00%             | 0.00                         | 0.00                    | 0.00                             | 0.00                             | 0.00                     | 0.00%               |
|   |                              |                              |                          |                   |                              |                         |                                  |                                  |                          |                     |
| PUBLIC WORKS  |                              |                              |                          |                   |                              | (2.42.24.4.22)          |                                  |                                  |                          |                     |
| REVENUE   | 96,410.21                    | 78,007.17                    | 18,403.04                | 23.59%            | 340,321.84                   | (243,911.63)            | 2,072,425.48                     | 1,712,800.49                     | 359,624.99               | 21.00%              |
| EXPENSE<br>CAPITAL                                  | (314,726.51)<br>(120,053.67) | (306,469.96)<br>(115,000.00) | (8,256.55)<br>(5,053.67) | 2.69%<br>4.39%    | (310,270.58)<br>(178,319.58) | (4,455.93)<br>58,265.91 | (2,380,188.91)<br>(1,050,034.32) | (2,557,979.76)<br>(1,168,861.73) | 177,790.85<br>118,827.41 | (6.95%)<br>(10.17%) |
| TOTAL PUBLIC WORKS                                  | (338.369.97)                 | (343.462.79)                 | 5,092.82                 | (1.48%)           | (148,268.32)                 | (190,101.65)            | (1,357,797.75)                   | (2,014,041.00)                   | 656,243.25               | (32.58%)            |
| TOTAL PUBLIC WORKS                                  | (556,568.87)                 | (040,402.78)                 | 3,092.02                 | (1.4070)          | (140,200.02)                 | (190,101.03)            | (1,557,787.75)                   | (2,014,041.00)                   | 000,240.20               | (32.30 %)           |
| Public Utilities Admin                              |                              |                              |                          |                   |                              |                         |                                  |                                  |                          |                     |
| REVENUE   |                              |                              |                          |                   |                              |                         |                                  |                                  |                          |                     |
| EXPENSE   | (17,986.17)                  | (16,946.36)                  | (1,039.81)               | 6.14%             | (22,153.76)                  | 4,167.59                | (158,573.56)                     | (151,737.24)                     | (6,836.32)               | 4.51%               |
| CAPITAL   | (47,000,47)                  | (10.010.00)                  | (4 000 04)               | 0.00%             | (00 450 50)                  | 4 407 50                | (450 550 50)                     | (454 505 04)                     | (0.000.00)               | 0.00%               |
| TOTAL PUBLIC UTIL ADMIN                             | (17,986.17)                  | (16,946.36)                  | (1,039.81)               | 6.14%             | (22,153.76)                  | 4,167.59                | (158,573.56)                     | (151,737.24)                     | (6,836.32)               | 4.51%               |
| Water Department                                    |                              |                              |                          |                   |                              |                         |                                  |                                  |                          |                     |
| REVENUE   | 82,944.33                    | 119,110.59                   | (36,166.26)              | (30.36%)          | 606,871.55                   | (523,927.22)            | 2,018,707.29                     | 1,788,404.50                     | 230,302.79               | 12.88%              |
| EXPENSE   | (122,892.38)                 | (80,444.22)                  | (42,448.16)              | `52.77%           | (67,196.49)                  | (55,695.89)             | (878, 150.89)                    | (765,997.74)                     | (112,153.15)             | 14.64%              |
| CAPITAL   | (1,827.56)                   | (10,000.00)                  | 8,172.44                 | (81.72%)          | (4,859.42)                   | 3,031.86                | (31,680.55)                      | (80,000.00)                      | 48,319.45                | (60.40%)            |
| TOTAL WATER DEPARTMENT                              | (41,775.61)                  | 28,666.37                    | (70,441.98)              | (245.73%)         | 534,815.64                   | (576,591.25)            | 1,108,875.85                     | 942,406.76                       | 166,469.09               | 17.66%              |

|  | CURRENT        | CURRENT        | \$                    | %         | PRIOR          | MONTHLY                     | YTD                         | YTD             | YTD \$                          | YTD %      |
|--|----------------|----------------|-----------------------|-----------|----------------|-----------------------------|-----------------------------|-----------------|---------------------------------|------------|
|  | ACTUAL         | BUDGET         | VARIANCE              | VARIANCE  | MONTH          | VARIANCE                    | ACTUAL                      | BUDGET          | VARIANCE                        | VARIANCE   |
| Water Line Maintenance   |                |                |                       |           |                |                             |                             |                 |                                 |            |
| REVENUE  | 14,400.00      | 11,542.00      | 2,858.00              | 24.76%    | 9,600.00       | 4,800.00                    | 135,600.00                  | 103,878.00      | 31,722.00                       | 30.54%     |
| EXPENSE  | (39,426.05)    | (27,002.20)    | (12,423.85)           | 46.01%    | (26,539.34)    | (12,886.71)                 | (273,597.93)                | (255,487.80)    | (18,110.13)                     | 7.09%      |
| CAPITAL  | (17,285.60)    | (15,781.00)    | (1,504.60)            | 9.53%     | (11,222.65)    | (6,062.95)                  | (97,342.55)                 | (252,023.00)    | 154,680.45                      | (61.38%)   |
| TOTAL WATER LINE MAINTENANCE   | (42,311.65)    | (31,241.20)    | (11,070.45)           | 35.44%    | (28,161.99)    | (14,149.66)                 | (235,340.48)                | (403,632.80)    | 168,292.32                      | (41.69%)   |
|  | , , ,          | , ,            | , ,                   |           | , ,            | , , ,                       | , ,                         | , ,             |                                 | , ,        |
| Wastewater Department  |                |                |                       |           |                |                             |                             |                 |                                 |            |
| REVENUE  | 90,285.64      | 83,912.40      | 6,373.24              | 7.60%     | 610,692.86     | (520,407.22)                | 2,858,642.30                | 2,929,972.88    | (71,330.58)                     | (2.43%)    |
| EXPENSE  | (169,553.73)   | (126,956.99)   | (42,596.74)           | 33.55%    | (45,127.49)    | (124,426.24)                | (943,071.79)                | (1,104,031.59)  | 160,959.80                      | (14.58%)   |
| CAPITAL  |                | (5,000.00)     | 5,000.00              | (100.00%) |                |                             |                             | (90,000.00)     | 90,000.00                       | (100.00%)  |
| TOTAL WASTEWATER DEPARTMENT  | (79,268.09)    | (48,044.59)    | (31,223.50)           | 64.99%    | 565,565.37     | (644,833.46)                | 1,915,570.51                | 1,735,941.29    | 179,629.22                      | 10.35%     |
|  |                |                |                       |           |                |                             |                             |                 |                                 |            |
| Wastewater Line Maint REVENUE  | 14.400.00      | 11 224 00      | 3.066.00              | 27.05%    | 9.600.00       | 4 900 00                    | 92.883.76                   | 101.999.00      | (0.115.24)                      | (9.040/)   |
| EXPENSE  | ,              | 11,334.00      | -,                    |           | .,             | 4,800.00                    | . ,                         | . ,             | (9,115.24)<br>28,214.10         | (8.94%)    |
| CAPITAL  | (19,255.30)    | (24,504.99)    | 5,249.69<br>9,233.55  | (21.42%)  | (21,409.09)    | 2,153.79                    | (197,280.81)                | (225,494.91)    |                                 | (12.51%)   |
| TOTAL WASTEWATER DEPARTMENT  | (6,006.45)     | (15,240.00)    | 9,233.55<br>17,549.24 | (60.59%)  | (11 900 00)    | (6,006.45)<br><b>947.34</b> | (58,443.17)<br>(162,840.22) | (187,160.00)    | 128,716.83<br><b>147,815.69</b> | (68.77%)   |
| IOIAL WASIEWATER DEPARTMENT  | (10,861.75)    | (28,410.99)    | 17,549.24             | (61.77%)  | (11,809.09)    | 947.34                      | (102,840.22)                | (310,655.91)    | 147,815.09                      | (47.58%)   |
| Construction   |                |                |                       |           |                |                             |                             |                 |                                 |            |
| REVENUE  | 60,500.00      | 45,834.00      | 14,666.00             | 32.00%    | 55,000.00      | 5,500.00                    | 506,784.90                  | 412,499.00      | 94,285.90                       | 22.86%     |
| EXPENSE  | (89,575.22)    | (77,856.10)    | (11,719.12)           | 15.05%    | (90,815.97)    | 1,240.75                    | (731,898.98)                | (694,182.90)    | (37,716.08)                     | 5.43%      |
| CAPITAL  | (64,019.71)    | (83,300.66)    | 19.280.95             | (23.15%)  | (38,240.75)    | (25,778.96)                 | (549,614.77)                | (1,113,745.94)  | 564,131.17                      | (50.65%)   |
| ALLOCATIONS  | (04,010.71)    | (00,000.00)    | 10,200.00             | (20.1070) | (00,240.70)    | (20,770.00)                 | (040,014.77)                | (1,110,740.04)  | 004,101.17                      | (00.0070)  |
| TOTAL CONSTRUCTION   | (93,094.93)    | (115,322.76)   | 22,227.83             | (19.27%)  | (74,056.72)    | (19,038.21)                 | (774,728.85)                | (1,395,429.84)  | 620,700.99                      | (44.48%)   |
|  |                |                |                       |           |                |                             |                             |                 |                                 |            |
| Bond Expense   |                |                |                       |           |                |                             |                             |                 |                                 |            |
| INTEREST EXPENSE   | (5,525.00)     | (5,525.00)     |                       | 0.00%     | (5,525.00)     |                             | (49,725.00)                 | (49,725.00)     |                                 | 0.00%      |
| OTHER EXPENSES   | (1,025.58)     | (900.58)       | (125.00)              | 13.88%    | (900.58)       | (125.00)                    | (9,178.40)                  | (8,105.22)      | (1,073.18)                      | 13.24%     |
| TOTAL BOND EXPENSE   | (6,550.58)     | (6,425.58)     | (125.00)              | 1.95%     | (6,425.58)     | (125.00)                    | (58,903.40)                 | (57,830.22)     | (1,073.18)                      | 1.86%      |
| PUBLIC UTILITIES   |                |                |                       |           |                |                             |                             |                 |                                 |            |
| REVENUE  | 262,529,97     | 271.732.99     | (9,203.02)            | (3.39%)   | 1.291.764.41   | (1,029,234.44)              | 5.612.618.25                | 5.336.753.38    | 275.864.87                      | 5.17%      |
| EXPENSE  | (465,239.43)   | (360,136.44)   | (105,102.99)          | 29.18%    | (279,667.72)   | (185,571.71)                | (3,241,477.36)              | (3,254,762.40)  | 13,285.04                       | (0.41%)    |
| CAPITAL  | (89,139.32)    | (129,321.66)   | 40,182.34             | (31.07%)  | (54,322.82)    | (34,816.50)                 | (737,081.04)                | (1,722,928.94)  | 985,847.90                      | (57.22%)   |
| ALLOCATIONS  | 0.00           | 0.00           | 0.00                  | 0.00%     | 0.00           | 0.00                        | 0.00                        | 0.00            | 0.00                            | 0.00%      |
| TOTAL PUBLIC UTILITIES   | (291,848.78)   | (217,725.11)   | (74,123.67)           | 34.04%    | 957,773.87     | (1,249,622,65)              | 1,634,059.85                | 359,062.04      | 1,274,997.81                    | 355.09%    |
| TO THE COURT OF TH | (201)010170)   | (=17)7=5111)   | (/ 1,12010/)          | 0110170   | 007,770.07     | (1,210,022.00)              | 1,00 1,000.00               | 000,002.01      | .,=> .,007.07                   | 000,0070   |
|  |                |                |                       |           |                |                             |                             |                 |                                 |            |
| TOTAL  | 0.047.400.1-   | 0.000.000      | 00.400.55             | 0.000     |                | 44 000 704 77               |                             |                 | 0.000.045.51                    | 40.400     |
| REVENUE  | 2,947,183.95   | 2,878,757.38   | 68,426.57             | 2.38%     | 4,233,948.63   | (1,286,764.68)              | 33,358,613.20               | 29,470,767.96   | 3,887,845.24                    | 13.19%     |
| EXPENSE  | (2,766,610.50) | (2,937,215.56) | 170,605.06            | (5.81%)   | (2,726,728.52) | (39,881.98)                 | (25,493,580.90)             | (27,507,151.72) | 2,013,570.82                    | (7.32%)    |
| NET OPERATING GAIN/LOSS  | 180,573.45     | (58,458.18)    | 239,031.63            | (408.89%) | 1,507,220.11   | (1,326,646.66)              | 7,865,032.30                | 1,963,616.24    | 5,901,416.06                    | 300.54%    |
| DEPRECIATION   | (261,322.13)   |                | (261,322.13)          | 0.00%     | (257,037.41)   | (4,284.72)                  | (2,469,735.10)              |                 | (2,469,735.10)                  | 0.00%      |
| CAPITAL  | (390,861.34)   | (332,821.66)   | (58,039.68)           | 17.44%    | (297,820.77)   | (93.040.57)                 | (2,403,501.34)              | (4,003,947.67)  | 1.600.446.33                    | (39.97%)   |
| O/II II/IL   | (000,001.04)   | (002,021.00)   | (00,000.00)           | 17.77/0   | (207,020.77)   | (90,070.07)                 | (£j+00,001.04)              | (10.170,000;+)  | 1,000,770,00                    | (00.07.70) |

#### HOT SPRINGS VILLAGE POA Statement of Capital Additions as of September 30, 2021

|                                      | _  | 2021<br>Spending | 2021<br>Budget |           |    | Prior Year<br>Rollover* | Budget<br>Remaining |                    |
|--------------------------------------|----|------------------|----------------|-----------|----|-------------------------|---------------------|--------------------|
| Administration                       | \$ | -                | \$             | 200,000   | \$ | -                       | \$ 200,000          |                    |
| Community Development & Marketing    |    | 88,730           |                | -         |    | -                       | (88,730)            |                    |
| Public Safety                        |    | 8,343            |                | 123,000   |    | -                       | 114,657             |                    |
| Public Works                         |    | 1,050,034        |                | 1,223,862 |    | -                       | 173,827             |                    |
| Public Utilities                     |    | 737,081          |                | 2,021,004 |    | 99,388                  | 1,383,311           |                    |
| Lakes Management                     |    | -                |                | 50,000    |    | -                       | 50,000              |                    |
| Food & Beverage                      |    | 10,220           |                | 45,000    |    |                         | 34,780              |                    |
| Golf                                 |    | 125,210          |                | 308,357   |    | -                       | 183,147             |                    |
| Parks and Recreation                 |    | 383,882          |                | 456,800   |    | -                       | 72,918              | Capital Budget Spe |
| Total Year to Date Capital Additions | \$ | 2,403,501        | \$             | 4,428,023 | \$ | 99,388                  | \$ 2,123,909        | 53.09%             |

#### CAPITAL PROJECTS IN PROGRESS

| DESCRIPTION  | AC | TUAL YTD | 1  | BUDGET YTD | AN | NUAL BUDGET | PRIOR YEAR   |
|--|----|----------|----|------------|----|-------------|--|
| PHONES   | \$ |          | \$ | 200,000    | \$ | 200,000     | ROLLOVER   |
| RIDGE  | \$ | _        | \$ | 5,000      | \$ | 5,000       |  |
| KITCHEN EQUIPMENT FB30   | \$ | _        | \$ | 10,000     | \$ | 10,000      |  |
| KITCHEN EQUIPMENT FB50   | \$ | 10,220   | \$ | 10,000     | \$ | 10,000      |  |
| KITCHEN EQUIPMENT FB60   | \$ | -        | \$ | 5,000      | \$ | 5,000       |  |
| KITCHEN EQUIPMENT FB70   | \$ | _        | \$ | 5,000      | \$ | 5,000       |  |
| KITCHEN EQUIPMENT FB80   | \$ | _        | \$ | 5,000      | \$ | 5,000       |  |
| ABLE & CHAIRS  | \$ | _        | \$ | 5,000      | \$ | 5,000       |  |
| RESURFACE & STRIPE PARKING AREA  | \$ | 5,350    | \$ | 16,357     | \$ | 16,357      |  |
| RI PLEX GREENS MOWER   | \$ | 42,115   | \$ | 39,000     | \$ | 39,000      |  |
| MECHANICAL BUNKER RAKE   | \$ | 21,085   | \$ | 20,000     | \$ | 20,000      |  |
| RACTOR W/ BUCKET & BACKHOE ATACHMENT   | \$ | 21,003   | \$ | 20,000     | \$ | 35,000      |  |
| MECHANICICAL BUNKER RAKE   | \$ | 21,085   | \$ | 20,000     | \$ | 20,000      |  |
| IOWING TRACTOR(REPLACES E611)  | \$ | 26,696   | \$ | 40,000     | \$ | 40,000      |  |
| AGELLON PUMPHOUSE ROOFING & REPAIR & PAINT   | \$ | 20,090   | \$ | 40,000     | \$ | 6,000       |  |
| RIPLEX GREENS MOWER  |    | -        | \$ | 39,000     | \$ |             |  |
| OPDRESSER  | \$ | -        |    |            |    | 39,000      |  |
|  | \$ | -        | \$ | 15,000     | \$ | 15,000      |  |
| IPLEX GREENS MOWER   | \$ | -        | \$ | 39,000     | \$ | 39,000      |  |
| IPLEX GREENS MOWER   | \$ | -        | \$ | 39,000     | \$ | 39,000      |  |
| PLACE U89  | \$ | -        | \$ | 50,000     | \$ | 50,000      |  |
| LICE PATROL VEHICLE(REPLACES U584)   | \$ | -        | \$ | 32,500     | \$ | 32,500      |  |
| LICE PATROL VEHICLE(REPLACES U583)   | \$ | -        | \$ | 32,500     | \$ | 32,500      |  |
| LICE PATROL VEHICLE(REPLACES U590)   | \$ | -        | \$ | 32,500     | \$ | 32,500      |  |
| DAR TRAILER  | \$ | 8,343    | \$ | 7,000      | \$ | 7,000       |  |
| RTABLE STORAGE BULDING   | \$ | -        | \$ | 3,500      | \$ | 3,500       |  |
| SERS   | \$ | -        | \$ | 15,000     | \$ | 15,000      |  |
| MPHOUSE/INTAKE/WATER PLANT LARGE PURCHASES#2   | \$ | 19,432   | \$ | 35,000     | \$ | 40,000      |  |
| ATER METER CHANGE OUT #3   | \$ | 12,249   | \$ | 45,000     | \$ | 60,000      |  |
| PLACE WATER LINES #1   | \$ | 11,530   | \$ | 60,000     | \$ | 60,000      |  |
| SIZING ON HWY 5 FOR FUTURE WATER #2  | \$ | 24,897   | \$ | 50,000     | \$ | 50,000      |  |
| TER EXTENSION  | \$ | 23,004   | \$ | 37,499     | \$ | 50,000      |  |
| TER SERVICES   | \$ | 37,912   | \$ | 104,524    | \$ | 139,360     |  |
| WER PLANT COLLECTION GENERAL REPLACEMENT   | \$ | -        | \$ | 40,000     | \$ | 45,000      |  |
| ADA CEDAR CREEK #4   | \$ | -        | \$ | 50,000     | \$ | 50,000      |  |
| WORK #1  | \$ | 561      | \$ | 50,000     | \$ | 50,000      |  |
| WER EXTENSIONS   | \$ | 11,579   | \$ | 37,499     | \$ | 50,000      |  |
| WER SERVICES   | \$ | 18,622   | \$ | 99,661     | \$ | 132,880     |  |
| A ADMIN BLD-ELECTRICAL SERVICE   | \$ | _        | \$ | 22,000     | \$ | 22,000      |  |
| NI EXCAVATOR   | \$ | 59,315   | \$ | 60,000     | \$ | 60,000      |  |
| W LIFT STATION-EAST GATE   | \$ |          | \$ | 45,000     | \$ | 45,000      |  |
| T TRAILER FOR MINI EXCAVATOR   | \$ | 8,250    | \$ | 6,000      | \$ | 6,000       |  |
| PLACE LACORUNA LIFT STATION  | \$ | 3,230    | \$ | 40,000     | \$ | 40,000      |  |
| 'N TRUCK CREW CABW/UTILITY BED AND CRANE   | \$ | 54,676   | \$ | 65,000     | \$ | 65,000      |  |
| LELLA LIFTSTATION BYPASS VALVES  | \$ | 1,558    | \$ | 25,000     | \$ | 25,000      |  |
| OOR CONTROL SYSTEM   | \$ | 29,034   | \$ | 103,500    | \$ | 103,500     |  |
| W HOME SIMPLEX PUMP UNITS (CIP)  |    |          |    |            |    |             |  |
|  | \$ | 262,866  | \$ | 412,500    | \$ | 550,000     |  |
| MPLEX GRINDER TANKS 6'   | \$ | 1,011    | \$ | 7,500      | \$ | 10,000      |  |
| MPLEX GRINDER TANKS 8'   | \$ | -        | \$ | 8,000      | \$ | 8,000       |  |
| MPLEX GRINDER PANELS   | \$ | - 00.271 | \$ | 3,750      | \$ | 5,000       | d 26 420 2020 NHD C 1 DD 1 C 1 |
| MPLEX GRINDER 2 HP PUMPS   | \$ | 90,371   | \$ | 75,000     | \$ | 100,000     | \$ 26,439 2020 WIP CARRYOVER   |
| MPLEX GRINDER PUMP 1 HP PUMP   | \$ | 26,056   | \$ | 18,000     | \$ | 24,000      |  |
| MPLEX EFFLUENT PANEL   | \$ | -        | \$ | 10,500     | \$ | 10,500      |  |
| IPLEX EFFLUENT 1/2 HP PUMP   | \$ | -        | \$ | 13,472     | \$ | 16,840      |  |
| MPLEX EFFLUENT 2 HP PUMP   | \$ | 5,343    | \$ | 17,600     | \$ | 22,000      |  |
| T STATION TANKS 6' X 8'  | \$ | -        | \$ | 12,600     | \$ | 12,600      |  |
| T STATION TANK 6' X 10'  | \$ | -        | \$ | 15,250     | \$ | 15,250      |  |
| T STATION TANK 10' X 15'   | \$ | -        | \$ | 8,500      | \$ | 8,500       |  |
| T STATION PANELS   | \$ | 5,017    | \$ | 44,000     | \$ | 44,000      |  |
| T STATION PUMPS 7.5 HP   | \$ | 6,116    | \$ | 45,600     | \$ | 45,600      |  |
| FT STATION PUMP 88HP   | \$ | -        | \$ | 54,974     | \$ | 54,974      |  |
|  | _  | 150 500  | \$ |            | \$ |             | FINANCED-BUDGETED ON BALAN   |
| -3 ON FREIGHTLINER CHASSIS (GRAPPLE TRUCK)   | \$ | 159,798  | Ψ  | -          | φ  | -           | THATACLE BEDGETED ON BILLIA  |
| 3 ON FREIGHTLINER CHASSIS (GRAPPLE TRUCK)<br>OST TO ASSEMBLE,DELIVER AND DOCUMENTATION | \$ | 159,798  | \$ | 52,862     | \$ | 52,862      | THANKELD BEDGETED ON BALAN   |

| BALBOA SHADE PROJECT  GRAND TOTAL               | \$<br>\$ | 3,328<br>2,403,501 | \$ | 4,003,948 | \$<br>\$ | 4,428,023 | \$<br>99,388 | •                                 |
|---|----------|--------------------|----|-----------|----------|-----------|--------------|-----------------------------------|
| BALBOA LIFT STATION BYPASS PIPING VALVES        | \$       | . <del>.</del>     | \$ | -         | \$       | -         | \$<br>36,949 | 2020 WIP CARRYOVER                |
| BALBOA RENOVATION                               | \$       | 88,730             |    | -         | \$       | -         |              | BOARD APPROVED - JUNE 2021        |
| JOHN DEERE 520M FRONTIER                        | \$       | 8,880              |    | -         | \$       | -         |              | BOARD APPROVED - OCT 2020         |
| WATER HEATERS AT CORONADO                       | \$       | 28,841             |    | -         | \$       | -         |              | EMERGENCY REPLACEMENT             |
| 2021 RAM QUAD CAB 1500 4X4 FLEET                | \$       | 27,363             |    | -         | \$       | -         |              | BOARD APPROVED - WRECKED VEHICLES |
| 2021 RAM QUAD CAB 1500 4X4                      | \$       | 27,682             | \$ | -         | \$       | -         |              | BOARD APPROVED - WRECKED VEHICLES |
| EFIT REPAIRS                                    | \$       | 178,820            |    | 185,000   |          | 185,000   |              |                                   |
| ID POOL CRACKS REPAIR, RPLC HOT TUB TILE & SURF | \$       | -                  | \$ | 43,500    |          | 43,500    |              |                                   |
| GYM EQUIPMENT                                   | \$       | 15,626             | \$ | 15,000    |          | 15,000    |              |                                   |
| PONTOON BOAT WITH TOW PACKAGE                   | \$       | 33,649             |    | 30,300    |          | 30,300    |              |                                   |
| CORONADO&DESOTO SLIP REPAIRS, DESOTO LAUNCH SY  | \$       | 21,759             | \$ | 33,000    |          | 33,000    |              |                                   |
| PICKLEBALL COURT RESURFACING                    | \$       | 76,131             |    | 90,000    |          | 120,000   |              |                                   |
| DESOTO BEACH EXPANSION & IMPROVEMENTS           | \$       | 12,005             | \$ | 20,000    | \$       | 20,000    |              |                                   |
| VENTRAC ATTACHMENT MS600 SD 60" CUT MOWER       | \$       | 5,472              | \$ | 5,000     | \$       | 5,000     |              |                                   |
| ROLL BACK OR TILT TRAILER                       | \$       | 8,250              | \$ | 5,000     | \$       | 5,000     |              |                                   |
| 2021 HVAC CARGO VAN                             | \$       | 37,092             | \$ | -         | \$       | -         | \$<br>36,000 | 2020 WIP CARRYOVER                |
| WOOD PRIVACY FENCE FOR VEHICLE MAINT. SHOP      | \$       | -                  | \$ | 6,000     |          | 6,000     |              |                                   |
| PIPE YARD INSTALL ELECTRONIC GATE OFF FRESNO    | \$       | 9,956              | \$ | 10,000    | \$       | 10,000    |              |                                   |
| SKID STEER ATTACHMENT- LOG SPLITTER             | \$       | -                  | \$ | _         | \$       | 5,000     |              |                                   |
| POTHOLE PATCH TRAILER                           | \$       | -                  | \$ | 90,000    |          | 90,000    |              |                                   |
| AUTOMATED GATE FOR ENTRANCE TO GRAVEL PIT       | \$       | 12,575             |    | 10,000    |          | 10,000    |              |                                   |
| AUTOMATED GATE FOR ENTRANCE TO MINORCA          | \$       | 11,646             | \$ | 10,000    |          | 10,000    |              |                                   |
| CRACKSEALING (STAFF)                            | \$       | 2,119              |    | 5,000     |          | 10,000    |              |                                   |
| CRACKSEALING (GC)                               | \$       | 50,644             |    | 35,000    |          | 50,000    |              |                                   |
| PVMNT STRIPING AND MARKINGS (GC)                | \$       | 4,487              |    | 20,000    |          | 20,000    |              |                                   |
| SIGNS - STREET & TRAFFIC CONTROL                | \$       | 40,022             |    | 45,000    |          | 60,000    |              |                                   |
| CULVERT REHAB / REPLACEMENT (STAFF)             | \$       | 42,320             | -  | 45,000    |          | 60,000    |              |                                   |
| ASPHALT REPAIRS IN HOUSE                        | \$       | 201,075            | \$ | 40,000    |          | 40,000    |              |                                   |
| STREET PRESERVATION PROGRAM                     | \$       | 201,675            | -  | 150,000   |          | 150,000   |              |                                   |
| DUMP TRUCK (REPLACE U36)                        | \$       | -                  | \$ | 130,000   |          | 130,000   |              |                                   |
| CULVERT REHAB/REPLACEMENT (GC) NEXT 10 YEARS    | \$       | 324,394            | Ф  | 400,000   | Φ        | 400,000   |              |                                   |

### Hot Springs Village Property Owners Association Cash Flow Statement For Month Ending September 30, 2021

### **CASH FLOWS FROM OPERATING ACTIVITIES**

| NET INCOME                                       | (80,749)   |
|--|------------|
|  |            |
| ADJUSTMENTS TO RECONCILE NET INCOME TO NET CASH  |            |
| Depreciation on Fixed Assets                     | 261,322    |
| Amortization of bond issuance cost               | 0          |
| Bad Debt adjustment                              | O          |
| (Gain) / loss on sale of assets                  |            |
| (Gailly / 1033 Off Sale Of Assets                |            |
| (INCREASE) DECREASE IN CURRENT ASSETS:           |            |
| Accounts Receivable                              | 768,672    |
| Inventory  | (1,184)    |
| Prepaid Expenses                                 | 48,151     |
| Other Assets                                     | 48,131     |
| Recoverable electric distruibution system costs  | 7,560      |
| Recoverable electric distrubution system costs   | 7,500      |
| INCREASE (DECREASE) IN CURRENT LIABILITIES:      |            |
| Accounts Payable                                 | 385,698    |
| Accrued Expenses                                 | 378,197    |
| Other Unearned Revenues and deposits             | (23,705)   |
| other offeathed nevertices and deposits          | (23,703)   |
| NET CASH PROVIDED BY OPERATING ACTIVITIES        | 1,743,962  |
| CASH FLOWS FROM INVESTING ACTIVITIES             |            |
| Capital Purchases                                | (390,861)  |
| Proceeds from sale of equipment                  |            |
| Cost of real estate held for sale                |            |
| NET CASH USED IN INVESTING ACTIVITIES            | (390,861)  |
| CASH FLOWS FROM FINANCING ACTIVITIES             |            |
| PROCEEDS FROM LONG-TERM DEBT                     |            |
| PAYMENTS ON LONG-TERM DEBT                       | (29,852)   |
| NET CASH PROVIDED (USED) IN FINANCING ACTIVITIES | (29,852)   |
| INCREASE (DECREASE) IN CASH AD CASH EQUIVALENTS  | 1,323,249  |
| CASH AND CASH EQUIVALENTS - BEGINNING OF MONTH   | 14,535,884 |
| CASH AND CASH EQUIVALENTS - END OF MONTH         | 15,859,134 |
|  |            |
| CASH AND CASH EQUIVALENTS                        |            |
| Unrestricted cash and cash equivalents           | 6,638,252  |
| Designated cash and cash equivalents             | 8,339,467  |
| Restricted cash and cash equivalents             | 881,415    |
| TOTAL CASH AND CASH EQUIVALENTS                  | 15,859,134 |
|  |            |