

Comparison - Village Property Activities for 10 months of 2018 vs 10 months of 2019

	10 MOS 2018	10 MOS 2019	Comments	National - Sep 2019
Single Family Homes				
Properties Sold	445	500	Up 55 properties or 12,4%	
Avg. Selling Price	\$211,667	\$216,398	Up 2% year over year	\$313,000
Avg. Per Sq Ft.	\$94.18	\$97.10	Up 2.8% year over year	\$175
Days on Market	66.6	70.4		38
Under Contract		55	Designated as under contract but not closed	
Taking Backups		24	Designated as taking backup offers or escape clauses	
Available For Sale		172	As of November 1, 2019 (<i>Does not include homes under contract</i>)	
Sold < \$100K	41	39		
Sold \$100-200K	216	234		
Sold \$200-\$300K	104	136		
Sold \$300-\$400K	60	54		
Sold \$400-\$500K	14	30		
Sold \$500-\$600K	5	4		
Sold > \$600K	5	3		
<p>Note: Through ten months of 2019 versus ten months of 2018, NOTHING in the average selling price or average per square foot cost indicates there should be any level of concern for property owners. Inventory continues to be low, however, you can't ignore that properties sold is up 12.4% which does indicate more houses are being listed and sold.</p>				
Condos/Townhomes				
Properties Sold	83	72		
Avg. Selling Price	\$94,392	\$114,795	Up 21.6%	
Avg. Per Sq. Ft.	\$57.64	\$76.39	Up 32.5%	
Days on Market	67	58		
Available For Sale		21	As of November 1, 2019	
<p>Note: Significant increase in both average selling price and sold price per square foot</p>				
Lots				
Properties Sold	92	88		
Avg. Selling Price	\$18,499	\$15,118		
Available For Sale		401	As of November 1, 2019 and eight (8) under contract	
<p>HSV figures are from the MLS only and do not include properties sold outside the MLS</p>				