



2020
PROPOSED BUDGET



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2020 Budget Presentation Calendar

- Sept 18 Present Consolidated Budget Overview at Board meeting
- Oct 1 Department-level budget presentations 1-5:00 pm
(Ouachita Building)
Draft Agenda
 - 1:00 pm – 1:15 pm Consolidated Overview – Liz Mathis
 - 1:15 pm – 1:45 pm Administration – Lesley Nalley & Liz Mathis
 - 1:45 pm – 2:15 pm Sales, Development, & Discovery – Innovation Team
(Cheryl Dunson, Stephanie Heffer, Renee Haugen & Kevin Sexton)
 - 2:15 pm – 4:00 pm Marketing, Golf, F&B, Recreation, & Lakes – Jamie Caperton
 - 4:00 pm – 5:00 pm Board Discussion
- Oct 2 Department-level budget presentations – 1-5:00 pm
(Ouachita Building)
Draft Agenda
 - 1:00 pm – 1:30 am Public Safety – Ricky Middleton & Jason Miller
 - 1:30 pm – 2:30 pm Public Works – Jason Temple
 - 2:30 pm – 3:30 pm Public Utilities – Jason Temple
 - 3:30 pm – 5:00 pm Board Discussion
- October 10 Board Follow-Up Budget Meeting 2pm
- Oct 16 Budget Adoption (October Board Meeting)



Hot Springs Village Property Owners Association 2020 Enterprise Goals

OVERALL GOAL: CREATING AND PROTECTING “VALUE” THROUGH SUSTAINABLE GROWTH

- A. Enterprise Goal 1: Protect Community-wide Property Owner Value & Life Style**
- B. Enterprise Goal 2: Strengthen Financial Health of the Village**
- C. Enterprise Goal 3: Build Property Owner Trust and Support**
- D. Enterprise Goal 4: Provide Welcoming Visitor Experiences that Encourage Property Ownership**

❖ Maintaining Current Value:

1. Ensure depreciation expense does not out pace capital spending on infrastructure (A, B)
2. Ensure owners' equity remains stable, at a minimum (B, C)
3. Ensure capital reserve balances equal 4/5th of the 5-year reserve plan (the plan began in 2017 and forecast by 2021 total utility reserves of \$1.9mil and total non-utility reserves of \$2.3mil) (B, C)
4. Achieve 5% of culvert repairs identified in the ten-year culvert replacement plan (Current total estimate \$8MIL). (A)

❖ Addressing Service Gaps:

1. By May, present a timber management strategy that improves current property owner views, achieves community wide fire safety and supports overall forest health (A, C)
2. By June, present member satisfaction scores for all divisions to be used as benchmarks for future improvements (A, C)
3. By June, present a facility condition and needs strategy to the Board for 2021 budgeting. (A, D)
4. By August, present a recommendation on the Balboa Clubhouse in alignment with the facility condition and needs strategy. (A,D)

❖ Creating New Value through Innovation:

1. By May, roll-out unimproved golf course lot construction incentive marketing strategy that involves area Realtors, builders and lot owners in good standing. (A, B)
2. By December, sell 35 POA owned lots. (B)
3. By December, increase number of improved properties by 75. (B)

Compensation Overview

Headcount

| | 2020 | 2019 | |
|----------------------|------|------|----|
| Full time Employees | 286 | 287 | -1 |
| Part time Employees | 231 | 229 | 2 |
| Total Employee Count | 517 | 516 | 1 |

| | 2020 Budget | 2019 Budget | Difference | Total Salaries | Total Taxes & Benefits, WC | Benefits % |
|---------------------|----------------------|----------------------|-------------------|----------------------|----------------------------------|---------------|
| Administration | \$ 1,714,685 | \$ 1,720,769 | \$ (6,084) | \$ 1,356,740 | \$ 357,944 | 26% |
| Innovation | \$ 826,218 | \$ 994,580 | \$ (168,362) | \$ 648,518 | \$ 177,700 | 27% |
| Public Safety | \$ 3,162,012 | \$ 3,115,541 | \$ 46,471 | \$ 2,216,669 | \$ 945,343 | 43% |
| Public Works | \$ 2,256,931 | \$ 2,104,797 | \$ 152,134 | \$ 1,639,715 | \$ 617,215 | 38% |
| Public Utilities | \$ 2,026,389 | \$ 1,995,716 | \$ 30,673 | \$ 1,492,582 | \$ 533,807 | 36% |
| Community Marketing | \$ 279,409 | \$ - | \$ 279,409 | \$ 228,486 | \$ 50,923 | 22% |
| Lakes | \$ 166,561 | \$ 194,564 | \$ (28,003) | \$ 124,222 | \$ 42,339 | 34% |
| Food & Beverage | \$ 786,963 | \$ 728,755 | \$ 58,208 | \$ 643,534 | \$ 143,429 | 22% |
| Golf | \$ 5,071,373 | \$ 5,334,971 | \$ (263,598) | \$ 3,835,129 | \$ 1,236,244 | 32% |
| Recreation | \$ 1,452,651 | \$ 1,323,991 | \$ 128,660 | \$ 1,148,561 | \$ 304,090 | 26% |
| Total | \$ 17,743,192 | \$ 17,513,684 | \$ 229,508 | \$ 13,334,158 | \$ 4,409,034 | 33% |

Minimum wage increasing from \$9.25 - \$10.00 - 8% Increase budgeted for Paygrades 2-4 as part of gradual implementation of increasing minimum wage rates. A budgeted 2% merit increase for pay grades 5-9 and no salary increases budgeted at Level 10 up, to pay for minimum wage increases.

Key Strategic & Policy Compliance Summary

Enterprise Goals

- **Ensure depreciation expense does not out pace capital spending on infrastructure**
Total Capital Budgeted = \$4.6mil
Total Estimated Depreciation = \$3.5mil
- **Ensure owner's equity remains stable, at a minimum**
Assets - liabilities +/- net income > zero (change to equity)
Reserve additions of \$308,828, \$1.1mil net increase to fixed assets, and an \$860k reduction in debt with a positive net income, all indicate an increase to owner's equity.
- **Ensure capital reserve balances equal 4/5th of the 5-year reserve plan**
Public Utility Reserve 4/5th = \$1,596,828
Non-Utility Reserve 4/5th = 1,933,314
- **Achieve 5% of culvert repairs identified in a ten-year culvert replacement plan.**
\$550k budgeted for culvert repairs out of an estimated ten year total of \$8mil. (6.8%)

Policies

- **Budget Policy**
Strategies identified in adopted Strategy Summary
- **Audit & Funds Control**
Budget is developed ensuring compliance with GAAP accounting
2020 transition to new GAAP lease guidelines
- **Debt Usage and Management**
Estimated Viability Ratio for 2020 - 5.03 (should not fall below 1.1)
Estimated Debt Service Coverage Ratio for 2020 - 4.02 (1.25 or higher but not below 1.1)
- **Reserve Funds**
Public Utility Reserve - see note above
Non-Utility Asset Repairs & Replacements - see note above
Operating Reserves- one month operating expense is the targeted level of reserves \$2.5mil; per policy, current investments and line of credit meet targeted reserve levels.
- **Delinquent Accounts/Bad Debt Write-Off Policy**
100% of all balances that are more than 365 days outstanding and any other assessments deemed "uncollectable" shall be accrued as a provision for bad debt and shall be included as a separate line in the approved annual budget.
- **Purchasing & Contracts Policies**
Both policies state spending & approval levels for the CEO and staff; all combined operating revenues and expenses over \$50k are identified. Existing contracts over \$50k for the life of the contract have been previously approved by the Board. Any new contracts over \$50k will be brought to the Board for approval.

Strategy Overview

Revenue

- 1.1% CPI Increase to Assessments
- 20% increase to P&I base permit fee based on costs and market comparisons
- Rebate program for purchasers of POA owned lots who begin construction within one year- Goal to sell 35 lots in 2020
- Realtor partner & lot promotion program
- 100 Discovery Packages in 2020 with continued growth in future years
- Sanitation rate increase 2.7% - related landfill costs have increased
- 3% utility rate increase based on 2017 rate study; 3% increases planned in each future year as well.
- Increased fees for water & sewer service connections & simplex grinder tanks based on increased costs
- 5% increase to boat registration fees part of gradual increase to reach market; greater increase on motorized bc
- Shoreline spraying application change to share by foot of shoreline
- Open Granada Sundays for Dinner in Spring, Summer & Fall
- Budgeted golf fleet trade ins - not budgeted in previous years
- Strategic focus on increasing golf tournament, local guest and Stay and Play package revenue.
- Change in 30 day golf pass program (rate and structure)
- New additional Golf Annual Pass program trial
- Increase to Private Cart fees
- Trial of 12 month rolling fitness annual membership

Deferred Maintenance Reduction

- Repair/replacement of at least 5% of culverts identified in the ten-year culvert replacement plan.
- \$450k rollover in additional funds for street maintenance and \$500k used from escrow funds
- \$203k of \$813k identified Public Utilities deferred maintenance budgeted for 2020.
- Police Department Software upgrades required for ACIC compliance
- Staff restructure in Public Works to support the development of a Timber Management strategy
- New position in Accounting to coordinate fixed asset evaluation & planning

Marketing

- Discovery package focus in marketing efforts
- Expos and trade shows in TX, IL & CA
- Consolidate staff resources and other marketing related expenses into one department
- Targeted golf and lake lot sales marketing plan
- Targeted F&B program to build banquet and catering business

Reserves

- Add \$308,828 to Public Utility Reserves to reach 4/5th of a five-year plan
- A \$2.50 Golf Surcharge to fund Golf Reserves
- \$150k available for Non-Utility Reserves (No additions required to Non-Utility Reserves - 4/5ths will be achieved at the end of 2019.)

Subsidization

- Paperless Accounts Payable software to increase efficiency and reduce staff time across the organization.
- Security Camera systems at recreation & operational facilities as part of an overall risk management program.
- Improve efficiency and coordination of Compliance & P&I functions
- Add a position to oversee Compliance, P&I and major project management.
- Increased gate personnel budget to support an additional staff person on duty at the East Gate at all times.
- Reduced chemical costs for water treatment by implementing a product change
- Close Waypoint for 3 months in winter
- Continue menu pricing evaluation & Cost of Goods reduction focus in Food & Beverage
- Freezing unfilled position for 2020 or increasing PT hours in proshops

New commercial, operational, and residential Development

- Increase of 15 new home starts to 75 with planned incremental growth in future years.

Land acquisition and divestiture

- Continue to acquire lots in strategic areas with zero to low cost acquisition strategies

Debt addition/reduction

- No planned debt additions other than continuations of existing finance/lease programs

Hot Springs Village POA 2020 Budget
Revenue in Excess of \$50k

| DESCRIPTION | 2016 ACTUAL | 2017 ACTUAL | 2018 ACTUAL | 2019 FORECAST | 2019 BUDGET | 2020 BUDGET | Change from '19 Budget | % Change | Change from '19 Forecast | % Change |
|----------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|------------------------------|----------|--------------------------------|-------------|
| ASSESSMENT INCOME | (17,411,442) | (17,357,377) | (17,487,642) | (17,890,123) | (17,899,662) | (18,048,127) | 148,465 | 0.8% | 158,005 | 0.9% |
| SEWER SERVICE | (2,924,393) | (3,380,821) | (3,786,853) | (3,973,491) | (3,851,105) | (4,030,112) | 179,007 | 4.6% | 56,621 | 1.4% |
| RESIDENTIAL WATER | (2,020,308) | (2,143,219) | (2,359,602) | (2,410,043) | (2,761,872) | (2,531,888) | (229,984) | -8.3% | 121,845 | 5.1% |
| GREEN FEES - MEMBERS | (2,048,522) | (2,081,144) | (1,649,809) | (1,478,669) | (2,200,002) | (2,036,710) | (163,292) | -7.4% | 558,041 | 37.7% |
| SANITATION FEES | (1,551,893) | (1,635,416) | (1,523,675) | (1,633,658) | (1,552,314) | (1,678,140) | 125,826 | 8.1% | 44,482 | 2.7% |
| CART RENTALS | (1,382,590) | (1,376,915) | (1,442,723) | (1,380,401) | (1,883,707) | (1,416,833) | (466,874) | -24.8% | 36,432 | 2.6% |
| GREENS FEE - NON- PROPERTY OWNER | (827,205) | (918,421) | (877,261) | (993,541) | (1,159,548) | (1,370,571) | 211,023 | 18.2% | 377,030 | 37.9% |
| ANNUAL GOLF MEMBERSHIPS | (706,495) | (858,912) | (1,008,145) | (1,055,989) | (1,108,935) | (1,063,910) | (45,025) | -4.1% | 7,921 | 0.8% |
| AMBULANCE INCOME | (776,586) | (739,680) | (783,651) | (812,744) | (789,155) | (814,200) | 25,045 | 3.2% | 1,456 | 0.2% |
| LATE FEES | (729,918) | (821,946) | (801,185) | (794,448) | (809,375) | (801,500) | (7,875) | -1.0% | 7,052 | 0.9% |
| FOOD SALES | (138,882) | (356,808) | (648,157) | (721,736) | (885,992) | (770,389) | (115,603) | -13.0% | 48,653 | 6.7% |
| OTHER UTILITY SERVICE REVENUE | (496,756) | (460,701) | (487,563) | (428,797) | (536,577) | (532,518) | (4,059) | -0.8% | 103,720 | 24.2% |
| GOLF RESERVE SURCHARGE | | | | | | (483,658) | 483,658 | 100.0% | 483,658 | 100.0% |
| SIMPLEX GRINDER TANK FEE | (176,067) | (226,993) | (253,918) | (247,500) | (270,000) | (330,000) | 60,000 | 22.2% | 82,500 | 33.3% |
| FITNESS DAILY - MEMBERS | (200,620) | (243,608) | (214,482) | (272,223) | (238,340) | (253,829) | 15,489 | 6.5% | (18,394) | -6.8% |
| ROOM RENTALS | (176,895) | (203,803) | (198,072) | (189,148) | (218,579) | (205,196) | (13,383) | -6.1% | 16,048 | 8.5% |
| BEER SALES | (82,088) | (125,411) | (158,078) | (201,061) | (198,641) | (198,692) | 51 | 0.0% | (2,369) | -1.2% |
| GAIN/LOSS ON ASSET DISPOSAL | | | (187,500) | (262,500) | | (187,500) | 187,500 | 100.0% | (75,000) | -28.6% |
| CONTRACTUAL RECEIPTS | (246,541) | (321,111) | (261,646) | (190,190) | (198,051) | (186,940) | (11,111) | -5.6% | (3,250) | -1.7% |
| ANNUAL-NATATORIUM MEMBERSHI | (132,611) | (105,662) | (203,829) | (154,712) | (212,222) | (161,998) | (50,224) | -23.7% | 7,286 | 4.7% |
| BOAT REGISTRATION, PASSES & FEES | (92,648) | (95,585) | (121,992) | (134,552) | (124,944) | (159,441) | 34,497 | 27.6% | 24,889 | 18.5% |
| COMMERCIAL WATER | (132,011) | (146,477) | (163,500) | (140,717) | (145,822) | (159,370) | 13,548 | 9.3% | 18,653 | 13.3% |
| DECAL REVENUE | (202,951) | (187,507) | (104,305) | (142,989) | (157,000) | (157,000) | - | 0.0% | 14,011 | 9.8% |
| COMMERCIAL SANITATION FEES | | | (121,700) | (150,253) | (140,137) | (154,124) | 13,987 | 10.0% | 3,872 | 2.6% |
| MEMBERSHIP TRANSFER FEE | (119,875) | (143,950) | (139,500) | (149,871) | (143,750) | (150,000) | 6,250 | 4.3% | 129 | 0.1% |
| REAL ESTATE SALES | (11,300) | (35,800) | (86,290) | (118,740) | (92,970) | (143,050) | 50,080 | 53.9% | 24,310 | 20.5% |
| MIXED DRINK SALES | (39,425) | (70,765) | (95,845) | (131,785) | (137,799) | (141,427) | 3,628 | 2.6% | 9,642 | 7.3% |
| CART REGISTRATION UNLIMITED | | | (125,601) | (127,000) | | (117,300) | (9,700) | -7.6% | (8,301) | -6.6% |
| ACC - INSPECTIONS | | | (71,705) | | | (115,350) | 115,350 | 100.0% | 43,645 | 60.9% |
| DONATIONS | (30,046) | (26,385) | (18,823) | (20,604) | (22,300) | (108,900) | 86,600 | 388.3% | 88,296 | 428.5% |
| DRIVING RANGE REVENUE | (63,846) | (43,389) | (97,583) | (110,521) | (135,900) | (105,300) | (30,600) | -22.5% | (5,221) | -4.7% |
| WINE SALES | (9,823) | (44,792) | (71,933) | (77,457) | (95,947) | (103,337) | 7,390 | 7.7% | 25,880 | 33.4% |
| GREEN FEES - FAMILY | (75,714) | (57,615) | (43,100) | (41,596) | (99,935) | (102,607) | 2,672 | 2.7% | 61,011 | 146.7% |
| RENTALS & ADMISSIONS | (76,234) | (87,921) | (111,906) | (125,403) | (98,295) | (94,000) | (4,295) | -4.4% | (31,403) | -25.0% |
| WATER CONNECTION FEES | (15,540) | (21,450) | (22,260) | (23,100) | (25,200) | (83,100) | 57,900 | 229.8% | 60,000 | 259.7% |
| SEWER CONNECTION FEES | (17,390) | (23,500) | (24,980) | (25,850) | (28,200) | (81,600) | 53,400 | 189.4% | 55,750 | 215.7% |
| ANNUAL CART LEASE CONTRACT | (222,762) | (208,411) | (187,043) | (84,835) | (180,771) | (79,552) | (101,219) | -56.0% | (5,283) | -6.2% |
| MISCELLANEOUS | (258,140) | (108,151) | (205,385) | (383,272) | (68,831) | (72,956) | 4,125 | 6.0% | (310,317) | -81.0% |
| ACC PERMITS - ADDITIONS | (107,418) | (98,131) | (136,920) | (82,054) | (116,500) | (68,645) | (47,855) | -41.1% | (13,409) | -16.3% |
| SEMI ANNUAL GOLF MEMBERSHIP | (215,897) | (123,576) | (128,350) | (38,294) | (34,448) | (57,000) | 22,552 | 65.5% | 18,706 | 48.8% |
| ALL OTHERS BELOW \$50K | (743,971) | (747,346) | (777,586) | (758,361) | (821,549) | (702,591) | (118,958) | -14.5% | (55,771) | -7.4% |
| TOTAL | (34,464,804) | (35,628,699) | (36,992,794) | (38,028,533) | (39,571,375) | (40,059,361) | | | | |

Hot Springs Village POA 2020 Budget
Expenses in Excess of \$50k

| DESCRIPTION | 2016 ACTUAL | 2017 ACTUAL | 2018 ACTUAL | 2019 FORECAST | 2019 BUDGET | 2020 BUDGET | Change from '19 Budget | % Change | Change from '19 Forecast | % Change | |
|---------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------------|----------|--------------------------|----------|---------------------------------------|
| UNCOLLECTABLE ASSESSMENTS | 1,361,562 | 3,417,576 | 3,160,085 | 3,851,653 | 3,000,000 | 3,904,874 | 904,874 | 30.2% | 53,222 | 1.4% | |
| ELECTRICITY | 1,406,218 | 1,554,233 | 1,320,568 | 1,624,280 | 1,473,412 | 1,697,212 | 223,800 | 15.2% | 72,932 | 4.5% | |
| FERTILIZERS AND CHEMICALS | 1,085,394 | 1,296,541 | 1,301,584 | 1,131,053 | 1,186,293 | 1,173,012 | (13,281) | -1.1% | 41,959 | 3.7% | |
| CONTRACTS | 968,071 | 1,251,689 | 1,314,218 | 1,032,878 | 1,038,950 | 969,750 | (69,200) | -6.7% | (63,128) | -6.1% | |
| AMBULANCE CONTRACT | 712,749 | 720,067 | 720,067 | 741,669 | 756,000 | 756,000 | - | 0.0% | 14,331 | 1.9% | |
| GENERAL INSURANCE | 658,405 | 659,168 | 708,878 | 696,034 | 689,309 | 734,909 | 45,600 | 6.6% | 38,875 | 5.6% | |
| WATER SEWER & SANITATION | 259,613 | 313,328 | 384,169 | 463,758 | 328,196 | 481,106 | 152,910 | 46.6% | 17,348 | 3.7% | |
| RENTAL-LAND,BLDG & EQUIP | 139,548 | 313,461 | 447,685 | 576,297 | 472,425 | 455,891 | (16,534) | -3.5% | (120,406) | -20.9% | |
| TAXES | 301,637 | 400,005 | 397,297 | 415,392 | 403,928 | 418,428 | 14,500 | 3.6% | 3,036 | 0.7% | |
| TELEPHONE | 205,040 | 291,466 | 276,187 | 357,604 | 299,517 | 378,038 | 78,521 | 26.2% | 20,434 | 5.7% | |
| MAINT OF LAND & STREETS | 884,355 | 1,112,397 | 1,011,597 | 1,889,664 | 1,879,879 | 350,934 | (1,528,945) | -81.3% | (1,538,730) | -81.4% | * Moved to Capital |
| LEGAL & PROFESSIONAL FEES | 438,981 | 285,492 | 407,385 | 329,889 | 480,180 | 350,000 | (130,180) | -27.1% | 20,111 | 6.1% | |
| FUEL & OIL | 215,457 | 261,295 | 301,441 | 266,864 | 324,051 | 333,431 | 9,380 | 2.9% | 66,567 | 24.9% | |
| MAINT OF EQUIPMENT | 428,899 | 465,441 | 405,256 | 330,218 | 359,590 | 322,141 | (37,449) | -10.4% | (8,077) | -2.4% | |
| BANK CHARGES | 271,332 | 279,488 | 294,762 | 287,651 | 281,026 | 314,900 | 33,874 | 12.1% | 27,249 | 9.5% | |
| COST OF GOODS SOLD - FOOD | 52,180 | 171,627 | 319,175 | 375,849 | 351,011 | 302,645 | (48,366) | -13.8% | (73,204) | -19.5% | |
| OPERATING SUPPLIES | 274,752 | 293,191 | 299,886 | 291,020 | 309,516 | 298,102 | (11,414) | -3.7% | 7,082 | 2.4% | |
| MAINT OF LAKES & DAMS | 195,706 | 354,047 | 88,912 | 579,549 | 562,500 | 276,500 | (286,000) | -50.8% | (303,049) | -52.3% | Additional budgeted in '19 for Balboa |
| PUB RELAT, ADVERT, PUBLICATIONS | 61,552 | 70,000 | 129,423 | 249,075 | 270,050 | 274,370 | 4,320 | 1.6% | 25,295 | 10.2% | |
| SPECIAL PROGRAMS & EVENTS | 198,047 | 171,917 | 209,625 | 163,828 | 210,850 | 234,450 | 23,600 | 11.2% | 70,622 | 43.1% | |
| MAINT OF BUILDINGS | 183,803 | 317,797 | 239,526 | 216,376 | 257,000 | 200,000 | (57,000) | -22.2% | (16,376) | -7.6% | |
| DIESEL FUEL | 128,016 | 133,470 | 172,309 | 178,421 | 176,527 | 195,180 | 18,653 | 10.6% | 16,759 | 9.4% | |
| FRANCHISE LICENSES & PERMITS | 121,656 | 175,768 | 189,340 | 167,256 | 175,138 | 176,273 | 1,135 | 0.6% | 9,017 | 5.4% | |
| COMPUTER SOFTWARE | 12,149 | 62,292 | 130,101 | 79,943 | 112,450 | 160,000 | 47,550 | 42.3% | 80,057 | 100.1% | |
| HOUSEKEEPING SUPP. & EXPENSE | 138,964 | 145,563 | 144,774 | 135,010 | 158,032 | 150,042 | (7,990) | -5.1% | 15,032 | 11.1% | |
| TRAVEL EXPENSE | 74,912 | 69,614 | 86,721 | 90,606 | 133,085 | 139,670 | 6,585 | 4.9% | 49,064 | 54.2% | |
| ARCHITECTUAL & ENG SERVICES | 55,121 | 99,579 | 116,008 | 148,084 | 130,500 | 130,500 | - | 0.0% | (17,584) | -11.9% | |
| MAINT OF AUTOS & TRUCKS | 137,102 | 140,319 | 141,740 | 127,131 | 117,000 | 125,000 | 8,000 | 6.8% | (2,131) | -1.7% | |
| INTEREST EXPENSE | 109,320 | 137,742 | 152,927 | 134,777 | 132,218 | 113,500 | (18,718) | -14.2% | (21,277) | -15.8% | |
| MAINT- PUMP STATION | | 232,045 | 327,367 | 324,412 | 215,500 | 110,500 | (105,000) | -48.7% | (213,912) | -65.9% | * Moved to Capital |
| MAINT- WW SYSTEM (SLUDGE MGMT) | 509,215 | 113,779 | 78,359 | 173,926 | 110,000 | 110,000 | - | 0.0% | (63,926) | -36.8% | * Moved to Capital |
| NAT GAS PROPANE BUTANE | 57,209 | 71,987 | 100,252 | 114,854 | 74,750 | 101,400 | 26,650 | 35.7% | (13,454) | -11.7% | |
| RECRUITING & TRAINING | 96,282 | 103,087 | 86,109 | 94,896 | 98,488 | 100,924 | 2,436 | 2.5% | 6,028 | 6.4% | |
| NON-CAP. EQUIPMENT | 54,190 | 105,628 | 88,653 | 96,954 | 151,200 | 81,950 | (69,250) | -45.8% | (15,004) | -15.5% | |
| SAND & TOP SOIL | 52,255 | 65,017 | 72,812 | 83,854 | 75,954 | 79,585 | 3,631 | 4.8% | (4,269) | -5.1% | |
| COST OF GOODS SOLD - BEER | 36,636 | 59,455 | 73,302 | 103,563 | 77,939 | 79,477 | 1,538 | 2.0% | (24,086) | -23.3% | |
| MEMBERSHIP DUES & PERIODICALS | 68,805 | 71,738 | 76,769 | 71,225 | 75,700 | 76,220 | 520 | 0.7% | 4,995 | 7.0% | |
| POSTAGE/FREIGHT | 67,220 | 59,156 | 133,039 | 67,942 | 79,375 | 75,500 | (3,875) | -4.9% | 7,558 | 11.1% | |
| SAFETY EQUIPMENT & SUPPLIES | 43,495 | 65,027 | 60,952 | 76,119 | 74,888 | 73,417 | (1,471) | -2.0% | (2,702) | -3.5% | |
| PLANT MAINTENANCE | | 172,394 | 135,039 | 62,693 | 113,000 | 70,500 | (42,500) | -37.6% | 7,807 | 12.5% | |
| UNIFORMS & ACCESSORIES | 37,832 | 51,566 | 68,338 | 55,399 | 68,417 | 69,955 | 1,538 | 2.2% | 14,556 | 26.3% | |
| BANDS & MUSICIANS | 54,192 | 64,121 | 59,724 | 58,054 | 70,500 | 66,000 | (4,500) | -6.4% | 7,946 | 13.7% | |
| MAINT-WATER SYSTEM | 92,321 | 95,050 | 77,934 | 83,204 | 58,797 | 65,066 | 6,269 | 10.7% | (18,138) | -21.8% | |
| SOD, SHRUBS LANDSCAPE SUPPLY | 48,928 | 69,597 | 62,937 | 68,227 | 68,141 | 63,180 | (4,961) | -7.3% | (5,047) | -7.4% | |
| SOFTWARE MAINTENANCE | 85,877 | 86,565 | 41,391 | 94,553 | 50,000 | 60,000 | 10,000 | 20.0% | (34,553) | -36.5% | |
| COPIER SUPPLIES | 43,035 | 58,203 | 65,575 | 54,350 | 60,710 | 57,467 | (3,243) | -5.3% | 3,117 | 5.7% | |
| PRINTED FORMS | 126,378 | 55,109 | 88,662 | 57,953 | 62,500 | 54,160 | (8,340) | -13.3% | (3,793) | -6.5% | |
| BOARD EXPENSES | 13,036 | 13,884 | 47,186 | 50,000 | 60,000 | 50,000 | (10,000) | -16.7% | - | 0.0% | |
| ALL OTHERS BELOW \$50K | 504,762 | 435,273 | 260,078 | 238,376 | 417,695 | 45,419 | (372,276) | -89.1% | (192,958) | -80.9% | * Moved to Capital |
| TOTAL | 13,072,209 | 17,013,250 | 16,876,122 | 18,962,383 | 18,132,187 | 16,907,578 | | | | | |

2020 BUDGET - OPERATING OVERVIEW BY DIVISION

| | 2020 BUDGET | 2019 BUDGET | 2019 FORECAST | 2019 YTD 7/31/19 | Change from PY Budget | % Change | Change from PY Forecast | % Change |
|--|-----------------------|-----------------------|-----------------------|-----------------------|--------------------------|---------------|----------------------------|---------------|
| ASSESSMENTS | | | | | | | | |
| Assessment & Penalty Revenue | 18,894,691 | 18,766,601 | 18,732,657 | 10,927,383 | 128,090 | 0.7% | 162,034 | 0.9% |
| Provision for Future Bad Debt | (3,960,874) | (3,055,000) | (3,906,696) | (2,363,489) | 905,874 | 29.7% | 54,179 | 1.4% |
| Net Assessment Revenue | \$ 14,933,817 | \$ 15,711,601 | \$ 14,825,961 | \$ 8,563,894 | \$ (777,784) | -5.0% | \$ 107,856 | 0.7% |
| ADMINISTRATION | | | | | | | | |
| Revenue | 344,521 | 323,624 | 344,041 | 160,509 | 20,897 | 6.5% | 480 | 0.1% |
| Expense | (3,053,585) | (3,089,970) | (2,808,024) | (1,614,179) | (36,385) | 1.9% | 245,561 | 17.0% |
| Net Admin Operating | \$ (2,709,064) | \$ (2,766,346) | \$ (2,463,983) | \$ (1,453,670) | \$ 57,282 | 2.1% | \$ 245,080 | 9.9% |
| INNOVATION | | | | | | | | |
| Revenue | 473,785 | 466,670 | 388,159 | 180,161 | 7,115 | 1.5% | \$ 85,626 | 22.1% |
| Expense | (1,139,073) | (1,524,980) | (1,168,089) | (669,426) | (385,907) | -57.9% | \$ (29,016) | -3.6% |
| Net Development Operating | \$ (665,288) | \$ (1,058,310) | \$ (779,930) | \$ (489,265) | \$ (393,022) | -37.1% | \$ (114,642) | -14.7% |
| PUBLIC SAFETY | | | | | | | | |
| Revenue | 866,530 | 837,560 | 862,152 | 410,620 | 28,970 | 3.5% | 4,377 | 0.5% |
| Expense | (4,917,612) | (4,810,159) | (4,467,565) | (2,505,700) | 107,453 | 5.1% | 450,047 | 19.4% |
| Net Public Safety Operating | \$ (4,051,082) | \$ (3,972,599) | \$ (3,605,413) | \$ (2,095,080) | \$ 78,483 | 2.0% | \$ 445,670 | 12.4% |
| PUBLIC SERVICES | | | | | | | | |
| PUBLIC WORKS | | | | | | | | |
| Revenue | 2,469,789 | 2,317,758 | 2,371,699 | 1,098,759 | 152,031 | 6.6% | 98,090 | 4.1% |
| Expense | (3,888,866) | (5,363,112) | (5,269,024) | (2,316,350) | (1,474,246) | -42.7% | (1,380,158) | -36.6% |
| Net Public Works Operating | \$ (1,419,076) | \$ (3,045,354) | \$ (2,897,325) | \$ (1,217,591) | \$ (1,626,278) | -53.4% | \$ (1,478,248) | -51.0% |
| PUBLIC UTILITIES | | | | | | | | |
| Revenue | 7,290,338 | 7,170,726 | 6,883,207 | 2,853,089 | 119,612 | 1.7% | 407,131 | 5.9% |
| Expense | (4,379,134) | (4,470,421) | (4,751,536) | (2,775,662) | (91,287) | -3.4% | (372,402) | -10.6% |
| Net Public Utilities Operating | \$ 2,911,204 | \$ 2,700,305 | \$ 2,131,671 | \$ 77,427 | \$ 210,899 | 7.8% | \$ 779,533 | 36.6% |
| COMMUNITY PR, MARKETING & LIFESTYLE | | | | | | | | |
| COMMUNITY MARKETING & PR | | | | | | | | |
| Revenue | 37,500 | - | - | - | 37,500 | 100.0% | \$ 37,500 | 100.0% |
| Expense | (674,479) | (214,500) | (207,033) | (15,769) | 459,979 | 184.2% | \$ 467,446 | 190.8% |
| Net Comm. Market Operating | \$ (636,979) | \$ (214,500) | \$ (207,033) | \$ (15,769) | \$ 422,479 | 197.0% | \$ 429,946 | 207.7% |
| LAKES | | | | | | | | |
| Revenue | 162,041 | 125,944 | 135,855 | 135,312 | 36,097 | 28.7% | \$ 26,186 | 19.3% |
| Expense | (515,686) | (882,594) | (843,708) | (308,398) | (366,908) | -63.6% | \$ (328,022) | -46.8% |
| Net Lakes Operating | \$ (353,646) | \$ (756,650) | \$ (707,853) | \$ (173,086) | \$ (403,004) | -53.3% | \$ (354,207) | -50.0% |

FOOD & BEVERAGE

| | | | | | | | | |
|------------------------------|---------------------|---------------------|---------------------|---------------------|-------------------|--------------|---------------------|---------------|
| Revenue | 1,275,537 | 1,360,831 | 1,194,343 | 696,700 | (85,294) | -6.3% | 81,194 | 6.8% |
| Expense | (1,648,446) | (1,599,803) | (1,730,398) | (1,011,385) | 48,643 | 6.9% | (81,952) | -8.1% |
| Net F&B Operating | \$ (372,909) | \$ (238,972) | \$ (536,055) | \$ (314,685) | \$ 133,937 | 56.0% | \$ (163,146) | -30.4% |

GOLF

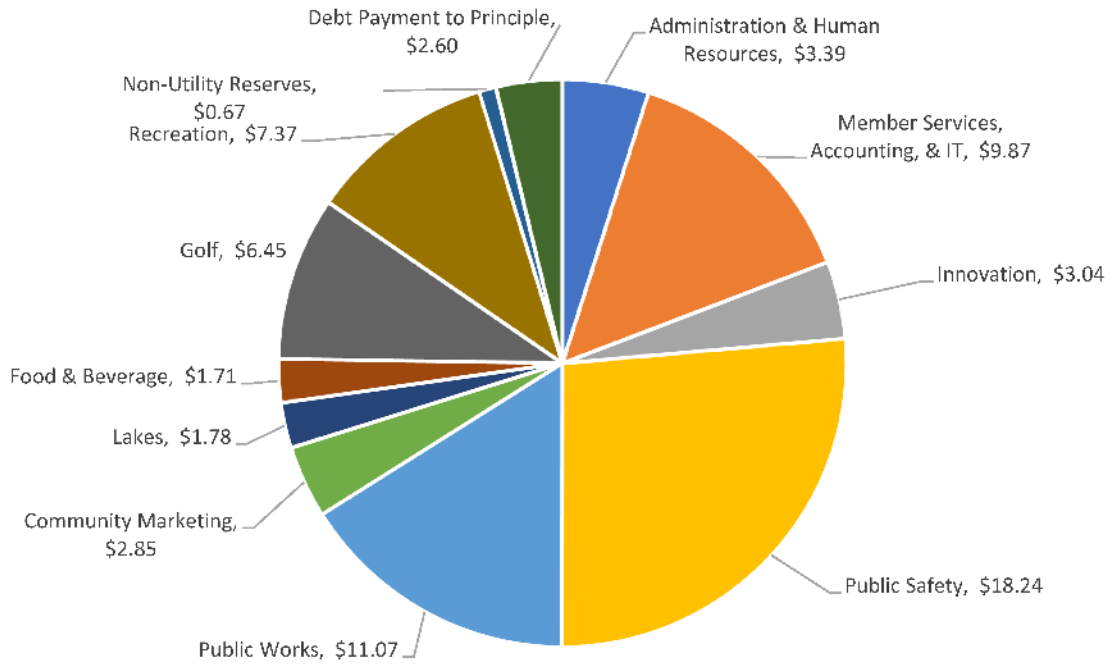
| | | | | | | | | |
|---------------------------|---------------------|-----------------------|-----------------------|-----------------------|---------------------|---------------|-----------------------|---------------|
| Revenue | 7,170,216 | 7,066,527 | 5,696,219 | 3,445,574 | 103,689 | 1.5% | \$ 1,473,997 | 25.9% |
| Expense | (8,006,657) | (8,355,238) | (7,885,063) | (4,741,362) | (348,581) | -7.8% | \$ 121,595 | 2.1% |
| Net Golf Operating | \$ (836,441) | \$ (1,288,711) | \$ (2,188,844) | \$ (1,295,788) | \$ (452,270) | -35.1% | \$ (1,352,403) | -61.8% |

RECREATION

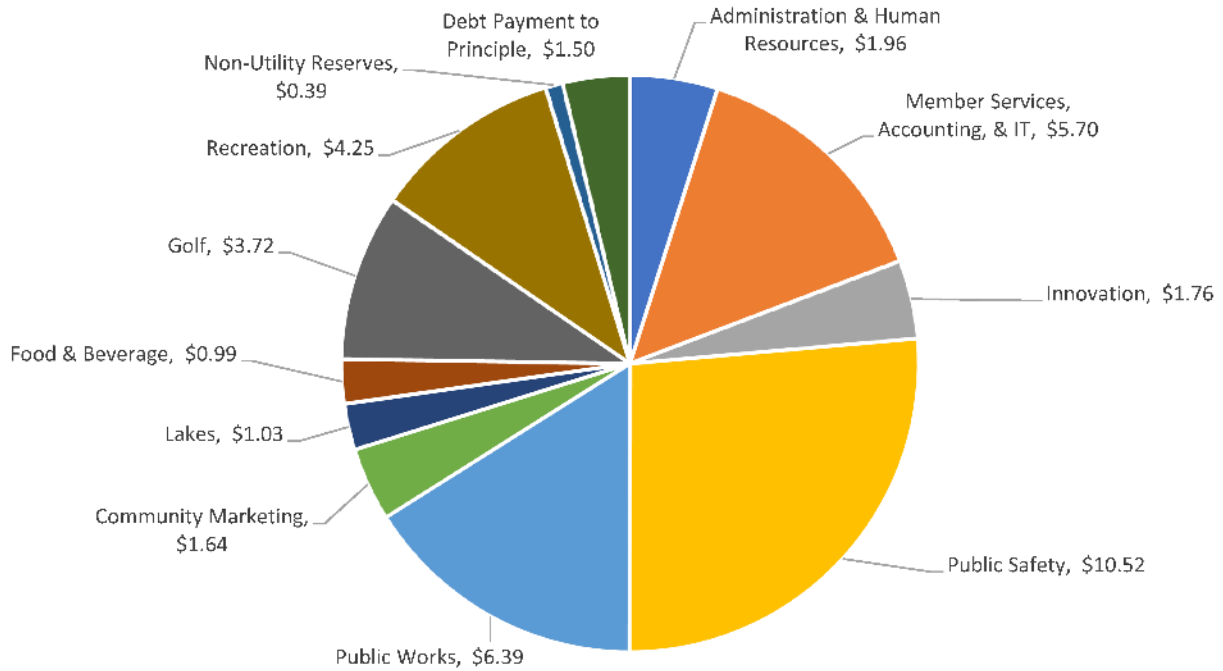
| | | | | | | | | |
|---------------------------------|-----------------------|-----------------------|---------------------|---------------------|-------------------|--------------|-------------------|--------------|
| Revenue | 1,130,414 | 1,135,134 | 1,157,701 | 688,462 | (4,720) | -0.4% | (27,287) | -2.4% |
| Expense | (2,466,358) | (2,280,094) | (2,087,831) | (1,226,595) | 186,264 | 15.7% | 378,528 | 34.8% |
| Net Recreation Operating | \$ (1,335,944) | \$ (1,144,960) | \$ (930,129) | \$ (538,132) | \$ 190,984 | 16.7% | \$ 405,815 | 43.6% |

| | 2020 BUDGET | 2019 BUDGET | 2019 FORECAST | 2019 YTD 7/31/19 | Change from PY Budget | % Change | Change from PY Forecast | % Change |
|---|------------------------|------------------------|------------------------|------------------------|--------------------------|---------------|----------------------------|---------------|
| GROSS REVENUE | 40,115,362 | 39,571,375 | 37,766,033 | 20,596,570 | 543,987 | 1.4% | \$ 2,349,328 | 6.2% |
| BAD DEBT EXPENSE | (3,960,874) | (3,055,000) | (3,906,696) | (2,363,489) | 905,874 | -29.7% | 54,179 | 1.4% |
| NET REVENUE | \$ 36,154,487 | \$ 36,516,375 | \$ 33,859,337 | \$ 18,233,081 | \$ (361,888) | -1.0% | \$ 2,295,150 | 6.8% |
| OPERATIONAL EXPENSE | \$ (30,689,896) | \$ (32,590,871) | \$ (31,218,270) | \$ (17,184,825) | \$ (1,900,975) | -5.8% | (528,375) | -1.7% |
| EXCESS (DEFICIT) BEFORE DEPR | \$ 5,464,591 | \$ 3,925,504 | \$ 2,641,067 | \$ 1,048,255 | \$ 1,539,087 | 39.2% | \$ 2,823,524 | 106.9% |
| Other Funding Sources | | | | | | | | |
| Usage of Prior Year Rollover Utility Funds | | 207,153 | | | \$ (207,153) | | | |
| Usage of Prior Year Funds - Streets | 450,000 | | | | \$ 450,000 | | | |
| Usage of Escrowed Non-Utility Funds | 500,000 | 1,273,133 | | | \$ (773,133) | | | |
| Balboa Debt | - | | | | \$ - | | | |
| Total Available for Cap Ex, Debt, & Reserves | \$ 6,414,591 | \$ 5,405,790 | | | \$ 1,008,801 | | | |
| DEBT SERVICE | | | | | | | | |
| Other Debt Service- Principle Only <i>(Total \$619,909)</i> | \$ (580,642) | \$ (486,853) | | | \$ 93,789 | | | |
| Balboa Debt Service - Principle Only <i>(Total</i> | \$ - | \$ - | | | \$ - | | | |
| Bond Debt Service- Principle Only <i>(Total \$353,300)</i> | \$ (280,000) | \$ (270,000) | | | \$ 10,000 | | | |
| CAPITAL | \$ (4,611,206) | \$ (4,179,080) | | | \$ 432,126 | | | |
| ADDITIONS TO RESERVES | | | | | | | | |
| Non-Utility Reserve Additions | - | (58,482) | | | \$ (58,482) | | | |
| Golf Reserves | (483,658) | - | | | \$ 483,658 | | | |
| Utility Reserve Additions | (308,828) | (411,375) | | | \$ (102,547) | | | |
| | \$ 150,257 | \$ - | | | \$ (150,257) | | | |

2020 Monthly Improved Assessment \$69.05



2020 Monthly Unimproved Assessment \$39.85



ADMINISTRATION DIVISION SUMMARY

| | 2020 BUDGET | 2019 BUDGET | 2019 FORECAST | 2019 YTD 7/31/19 | Change from PY Budget | % Change | Change from PY Forecast | % Change |
|------------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|------------|-------------------------|------------|
| ASSESSMENTS | | | | | | | | |
| Assessment & Penalty Revenue | 18,894,691 | 18,766,601 | 18,732,657 | 10,927,383 | 128,090 | 1% | 162,034 | 1% |
| Provision for Future Bad Debt | (3,960,874) | (3,055,000) | (3,906,696) | (2,363,489) | 905,874 | 30% | 54,179 | 1% |
| Net Assessment Revenue | \$ 14,933,817 | 15,711,601 | 14,825,961 | 8,563,894 | (777,784) | -5% | 107,856 | 1% |
| ADMINISTRATION | | | | | | | | |
| Revenue | 344,521 | 323,624 | 344,041 | 160,509 | 20,897 | 6% | 480 | 0% |
| Compensation | (1,714,685) | (1,720,769) | (1,544,028) | (856,933) | (6,084) | 0% | 170,657 | 11% |
| Operating Expenses | (1,338,900) | (1,369,201) | (1,263,996) | (757,246) | (30,301) | 2% | 74,904 | 6% |
| Net Admin Operating Capital | \$ (2,709,064) | \$ (2,766,346) | \$ (2,463,983) | \$ (1,453,670) | \$ 57,282 | 2% | \$ 245,080 | 10% |
| Total Net Administration | \$ (2,964,064) | \$ (2,881,346) | \$ (2,573,963) | \$ (1,468,389) | \$ 82,718 | 3% | \$ 390,100 | 16% |

| Budgeted Employee Counts | 2020 | 2019 | Difference | |
|--------------------------|-----------|-----------|------------|--|
| Full Time | 24 | 24 | 0 | *1 moved to Comm Marketing, 1 new position in Accounting |
| Part Time | 5 | 2 | 3 | *moved from Golf in 2019 |
| Total | 29 | 26 | 3 | |

DIVISION DESCRIPTION

This division includes the Administration department which includes Administration, Accounting, Member Services, Purchasing, & Risk Management and the Information Technology & Human Resources Departments.

KEY STRATEGIES

Revenue

1.1% CPI Increase to Assessments

Deferred Maintenance

Police Department Software upgrades required for ACIC compliance

New position in Accounting Department to coordinate Fixed Asset evaluation and planning

Subsidization

Paperless Accounts Payable software to increase efficiency and reduce staff time across the organization

Security Camera systems at recreation & operational facilities as part of an overall risk management program.

INNOVATION DIVISION SUMMARY

| | 2020 BUDGET | 2019 BUDGET | 2019 FORECAST | 2019 YTD 7/31/19 | Change from PY Budget | % Change | Change from PY Forecast | % Change |
|---------------------------------|---------------------|-----------------------|---------------------|---------------------|--------------------------|-------------|----------------------------|-------------|
| Revenue | 473,785 | 466,670 | 388,159 | 180,161 | 7,115 | 2% | 85,626 | 22% |
| Compensation | (826,218) | (994,580) | (854,099) | (498,227) | (168,362) | -17% | (27,881) | -3% |
| Operating Expenses | (312,855) | (530,400) | (313,990) | (171,199) | (217,545) | -41% | (1,135) | 0% |
| Net Innovation Operating | \$ (665,288) | \$ (1,058,310) | \$ (779,930) | \$ (489,265) | \$ (393,022) | -37% | \$ (114,642) | -15% |
| Capital | (15,000) | (10,000) | - | - | 5,000 | -50% | (15,000) | 100% |
| Total Net Innovation | (680,288) | (1,068,310) | (779,930) | (489,265) | (388,022) | -36% | (99,642) | -13% |

| Budgeted Employee Count: | 2020 | 2019 | Difference | |
|--------------------------|-----------|-----------|------------|--|
| Full Time | 12 | 12 | 0 | * 2 positions moved to Community Marketing, two eliminated, Compliance moved from Public Safety (7 total) with one new |
| Part Time | 6 | 2 | 4 | |
| Total | 18 | 14 | 4 | |

DIVISION DESCRIPTION

This division includes the Development, Permitting & Inspections, Compliance, Tourism & Discovery, Land Acquisitions and Real Estate Sales

KEY STRATEGIES

Revenue

- P&I 20% fee increase to base permit fee based on costs and market comparisons
- Rebate program for Purchasers of POA owned lots who begin construction within one year - Total 35 POA lots sold in 2020
- Realtor Partner & Lot Promotion Program
- 100 Discovery Packages

Marketing

- Discovery Packages are a focus of marketing efforts
- Expos & Trade shows in TX, IL & CA

Subsidization

- Improve efficiency and coordination of Compliance & P&I functions
- Adding a position to oversee Compliance, P&I and major project management.

New commercial, operation, and residential development

- Increase of 15 new home starts to 75 with planned incremental growth in future years.

Land acquisition and divestiture

- Continue to acquire lots in strategic areas with zero to low cost acquisition strategies

PUBLIC SAFETY DIVISION SUMMARY

| | 2020 BUDGET | 2019 BUDGET | 2019 FORECAST | 2019 YTD 7/31/19 | Change from PY Budget | % Change | Change from PY Forecast | % Chang |
|--|------------------------|------------------------|--------------------------|-----------------------------|----------------------------------|-----------------|------------------------------------|--------------------|
| Revenue | 866,530 | 837,560 | 862,152 | 410,620 | 28,970 | 3% | 4,377 | 1% |
| Compensation | (3,162,012) | (3,115,541) | (2,847,703) | (1,531,411) | 46,471 | 1% | 314,309 | 11% |
| Operating Expenses | (1,755,600) | (1,694,618) | (1,619,862) | (974,289) | 60,982 | 4% | 135,738 | 8% |
| Net Admin Operating Capital | \$(4,051,082) | \$(3,972,599) | \$(3,605,413) | \$(2,095,080) | \$ 78,483 | 2% | \$ 445,670 | 12% |
| Total Net Public Safety | (4,076,082) | (4,048,149) | (3,655,970) | (2,123,532) | 27,933 | 1% | 420,112 | 11% |

| Budgeted Employee Counts | 2020 | 2019 | Difference | |
|---------------------------------|-------------|-------------|-------------------|----------------------------|
| Full Time | 50 | 48 | 2 | *2 Additional Firefighters |
| Part Time | 2 | 2 | 0 | |
| Total | 51 | 50 | 1 | |

DIVISION DESCRIPTION

This Division includes Police, the Police Training Center, Animal Control, the Fire Department and Ambulance Service

KEY STRATEGIES

Revenue

Revenue increase are based solely on increased improved properties on ambulance utility billing.

Subsidization

Increased gate personnel budget to support an additional staff person on duty at the East Gate at all times.

PUBLIC WORKS DEPARTMENT SUMMARY

| | 2020 BUDGET | 2019 BUDGET | 2019 FORECAST | 2019 YTD 7/31/19 | Change from PY Budget | % Change | Change from PY Forecast | % Change |
|---|----------------------|----------------------|----------------------|-------------------------|------------------------------|-----------------|--------------------------------|-----------------|
| Revenue | 2,469,789 | 2,317,758 | 2,371,699 | 1,098,759 | 152,031 | 6.6% | 98,090 | 4.1% |
| Compensation | (2,256,931) | (2,104,797) | (1,985,892) | (1,120,520) | 152,134 | 7.2% | 271,039 | 13.6% |
| Operating Expenses | (1,631,935) | (3,258,315) | (3,283,132) | (1,195,829) | (1,626,380) | -49.9% | (1,651,197) | -50.3% |
| Net Public Works Operating Capital | \$(1,419,076) | \$(3,045,354) | \$(2,897,325) | \$(1,217,591) | \$(1,626,278) | -53.4% | \$(1,478,248) | -51.0% |
| Total Net Public Works | (3,489,876) | (4,595,604) | (4,263,737) | (1,727,627) | (1,105,728) | -24.1% | (773,861) | -18.1% |

| Budgeted Employee Counts | 2020 | 2019 | Difference | |
|---------------------------------|-------------|-------------|-------------------|--|
| Full Time | 48 | 46 | 2 | 2 additional grounds maintenance workers |
| Part Time | 2 | 2 | 0 | |
| Total | 50 | 48 | 2 | |

DEPARTMENT DESCRIPTION

This department includes Sanitation, Streets, Building Maintenance, Grounds Maintenance & Fleet Maintenance

KEY STRATEGIES

Revenue

Sanitation Rate Increase 2.7% - relate landfill costs have increased

Deferred Maintenance

Repair & replacement of at least 5% of culverts identified in the ten-year culvert replacement plan (\$550k out of \$8mil)

Streets \$685k was added to the 2019 budget from prior years for street maintenance. \$450k of that will not be spent in 2019 and is being reallocated

\$500k of escrow funds added to support culvert repair and replacement program

Staff restructure to support development of a Timber Management Strategy

PUBLIC UTILITIES DEPARTMENT SUMMARY

| | 2020 BUDGET | 2019 BUDGET | 2019 FORECAST | 2019 YTD 7/31/19 | Change from PY Budget | % Change | Change from PY Forecast | % Change |
|------------------------------------|------------------------|------------------------|--------------------------|-----------------------------|--------------------------------------|---------------------|--|---------------------|
| Revenue | 7,290,338 | 7,170,726 | 6,883,207 | 2,853,089 | 119,612 | 1.7% | 407,131 | 5.9% |
| Compensation | (2,026,389) | (1,995,716) | (1,892,426) | (1,103,915) | 30,673 | 1.5% | 133,962 | 7.1% |
| Operating Expenses | (2,352,745) | (2,474,705) | (2,859,109) | (1,671,747) | (121,960) | -4.9% | (506,364) | -17.7% |
| Net Admin Operating Capital | \$ 2,911,204 | 2,700,305 | 2,131,671 | 77,427 | 210,899 | 7.8% | 779,533 | 36.6% |
| Utilities Fleet Capital | (1,757,376) | (1,402,083) | (1,434,018) | (362,875) | 355,293 | 25.3% | 323,358 | 22.5% |
| Total Net Public Utilities | 1,088,828 | 974,222 | 697,653 | (285,448) | 114,606 | 11.8% | (391,175) | -56.1% |
| Prior Year Funds Utilized | 0 | 207,153 | | | | | | |
| Bond Debt Service *Principle Onl | (280,000) | (270,000) | | | | | | |
| Repayment to General Fund | (500,000) | (500,000) | | | | | | |
| Available for Reserves | 308,828 | 411,375 | | | | | | |
| Budgeted Employee Counts | 2020 | 2019 | Difference | | | | | |
| Full Time | 34 | 34 | 0 | | | | | |
| Part Time | 0 | 0 | 0 | | | | | |
| Total | 34 | 34 | 0 | | | | | |

* Interest is in Operating Expenses - Total Debt Service \$ 353,300 (\$351,450 in 2019)

DIVISION DESCRIPTION

The Public Utilities Department is funded by Utility Service Rates which should cover the cost of providing the service, maintaining the utility infrastructure and funding reserves for future repairs and replacements for Utility Infrastructure. This department is not funded by Assessments. The PU Department should also fund any fleet or equipment assets required for its operations and any related debt service.

KEY STRATEGIES

Revenue

3% Rate Increase based on recommendations from 2017 Rate Study. This cost of service plan included 3% rate increases annually for years 2-5 of the plan.

Revenue projections based on actual meter count averages for base rates and low end of three years prior to 2019 for overage charges. (2019 2mil gallons of overage below average)

Increased fees for Water & Sewer Service Connections & Simplex Grinder Tanks based on increases in costs to provide service. (\$170k of

Deferred Maintenance

\$203k of \$813k identified Public Utilities deferred maintenance budgeted for 2020

Subsidization- This Division is not subsidized by Assessments

Reduced chemical costs for water treatment by implementing a product change

COMMUNITY MARKETING DEPARTMENT SUMMARY

| | 2020 BUDGET | 2019 BUDGET | 2019 FORECAST | 2019 YTD 7/31/19 | Change from PY Budget | % Chang e | Change from PY Forecast | % Chang e |
|--|------------------------|------------------------|--------------------------|-----------------------------|--------------------------------------|--------------------------|--|--------------------------|
| Revenue | 37,500 | - | - | - | 37,500 | 100% | 37,500 | 100% |
| Compensation* | (279,409) | - | - | - | 279,409 | 100% | 279,409 | 100% |
| Operating Expenses | (395,070) | (214,500) | (207,033) | (15,769) | 180,570 | 84% | 188,037 | 91% |
| Net Admin Operating Capital | \$ (636,979) | \$ (214,500) | \$ (207,033) | \$ (15,769) | \$ 422,479 | 197% | \$ 429,946 | 208% |
| Total Net Administration | (636,979) | (214,500) | (207,033) | (15,769) | 422,479 | 197% | 429,946 | 208% |

| Budgeted Employee Counts | 2020 | 2019 | Difference | |
|---------------------------------|-------------|-------------|-------------------|--|
| Full Time | 3 | 0 | 3 | * All budgeted in the previous year, in Admin & Innovation |
| Part Time | 0 | 0 | 0 | |
| Total | 3 | 0 | 3 | |

DEPARTMENT DESCRIPTION

This division includes all Marketing & PR Costs for Hot Springs Village other than those directly related to real estate sales. Advertising and other marketing funds from Golf, F&B, Recreation & Administration were all combined for the 2020 budget into one department in addition to the existing Marketing & PR roles and related budgets previously in the Innovation Division.

KEY STRATEGIES

Marketing

Consolidate staff resources and other marketing related expenses into one department.
Targeted golf and lake lot sales marketing plan

LAKES DEPARTMENT SUMMARY

| | 2020 BUDGET | 2019 BUDGET | 2019 FORECAST | 2019 YTD 7/31/19 | Change from PY Budget | % Change | Change from PY Forecast | % Change |
|------------------------------------|---------------------|---------------------|---------------------|---------------------|-----------------------|-------------|-------------------------|-------------|
| Revenue | 162,041 | 125,944 | 135,855 | 135,312 | 36,097 | 29% | 26,186 | 19% |
| Compensation | (166,561) | (194,564) | (163,467) | (95,356) | (28,003) | -14% | 3,094 | 2% |
| Operating Expenses | (349,125) | (688,030) | (680,241) | (213,042) | (338,905) | -49% | (331,116) | -49% |
| Net Lakes Operating Capital | \$ (353,646) | \$ (756,650) | \$ (707,853) | \$ (173,086) | \$ (403,004) | -53% | \$ (354,207) | -50% |
| Total Net Innovation | (45,000) | - | - | - | 45,000 | 100% | 45,000 | 100% |
| | (398,646) | (756,650) | (707,853) | (173,086) | (358,004) | -47% | (309,207) | -44% |

| Budgeted Employee Cou | 2020 | 2019 | Difference |
|-----------------------|----------|----------|------------|
| Full Time | 3 | 3 | 0 |
| Part Time | 0 | 1 | -1 |
| Total | 3 | 4 | -1 |

*Seasonal position not filled in 2019

DEPARTMENT DESCRIPTION

This department is responsible for Lakes Management for all 11 lakes.

KEY STRATEGIES

Revenue

Boat Registration Fee Increase 5% - gradual increase to market rate per fee committee recommendation in 2018
 Shoreline spraying application charged by foot of shoreline, gradual increase in utilization for year 2 of program

Deferred Maintenance

The Lakes Department is now on a plan for routine maintenance for dredging and general lake maintenance

FOOD & BEVERAGE DEPARTMENT SUMMARY

| | 2020 BUDGET | 2019 BUDGET | 2019 FORECAST | 2019 YTD 7/31/19 | Change from PY Budget | % Change | Change from PY Forecast | % Change |
|--------------------------------------|---------------------|---------------------|---------------------|---------------------|-----------------------------|-------------|-------------------------------|-------------|
| Revenue | 1,275,537 | 1,360,831 | 1,194,343 | 696,700 | (85,294) | -6% | 81,194 | 7% |
| Compensation | (786,963) | (728,755) | (769,016) | (448,592) | 58,208 | 8% | 17,948 | 2% |
| Operating Expenses | (861,482) | (871,048) | (961,382) | (562,792) | (9,566) | -1% | (99,900) | -10% |
| Net F&B Operating Capital | \$ (372,909) | \$ (238,972) | \$ (536,055) | \$ (314,685) | \$ 133,937 | 56% | \$ (163,146) | -30% |
| Total Net Food & Beverage | (382,909) | (273,972) | (567,197) | (332,851) | 108,937 | 40% | (184,289) | -32% |

| Budgeted Employee Counts | 2020 | 2019 | Difference |
|--------------------------|-----------|-----------|------------|
| Full Time | 8 | 7 | 1 |
| Part Time | 46 | 46 | 0 |
| Total | 54 | 53 | 1 |

DEPARTMENT DESCRIPTION

This department includes the all Food and Beverage facilities located on POA owned properties, including related revenue and expenses for facilities leased to others for operations.

KEY STRATEGIES

Revenue

Open Granada Sundays for Dinner in Spring, Summer & Fall

Marketing

Targeted program to build banquet and catering business

Subsidization

Closing Waypoint 3 months in Winter

Continue menu pricing evaluation and Cost of Goods reduction focus

GOLF DEPARTMENT SUMMARY

| | 2020 BUDGET | 2019 BUDGET | 2019 FORECAST | 2019 YTD 7/31/19 | Change from PY Budget | % Chang | Change from PY Forecast | % Change |
|----------------------------|---------------------|-----------------------|-----------------------|-----------------------|--------------------------|-------------|----------------------------|-------------|
| Revenue | 7,170,216 | 7,066,527 | 5,696,219 | 3,445,574 | 103,689 | 1% | 1,473,997 | 26% |
| Compensation | (5,071,373) | (5,334,971) | (4,924,884) | (2,798,975) | (263,598) | -5% | 146,489 | 3% |
| Operating Expenses | (2,935,284) | (3,020,267) | (2,960,178) | (1,942,387) | (84,983) | -3% | (24,894) | -1% |
| Net Admin Operating | \$ (836,441) | \$ (1,288,711) | \$ (2,188,844) | \$ (1,295,788) | \$ (452,270) | -35% | \$ (1,352,403) | -62% |
| Capital | (121,530) | (256,247) | (179,119) | (55,173) | (134,717) | -53% | (57,589) | -32% |
| Total Net Golf | (957,971) | (1,544,958) | (2,367,962) | (1,350,961) | (586,987) | -38% | (1,409,991) | -60% |
| Golf Reserves Allocation | (483,658) | | | | | | | |
| Total Net Golf | (1,441,629) | | | | | | | |

| Budgeted Employee Counts | 2020 | 2019 | Difference |
|--------------------------|------------|------------|------------|
| Full Time | 87 | 97 | -10 |
| Part Time | 96 | 104 | -8 |
| Total | 183 | 201 | -18 |

DEPARTMENT DESCRIPTION

This department includes the Golf Pro Shops, Cart Maintenance & Golf Course Maintenance for all 8 of the POA owned & operated Golf Courses in Hot Springs Village.

KEY STRATEGIES

Revenue

- \$188k Trade in Golf Fleets at Ponce - not budgeted in previous years
- Total Budgeted Rounds 214,747 (2018 - 216,714, 2017 - 243,517, 2016 - 237,185, 2015 - 232,007)
- Strategic focus on increasing golf tournament, local guest and Stay & Play package revenue.
- Change in 30 day golf pass program (rate and structure)
- New additional golf pass program trial
- Golf Surcharge of \$2.50 specifically to fund Golf Course Reserves

Subsidization

- Freezing unfilled positions for 2020 or increasing PT hours in proshops

RECREATION DEPARTMENT SUMMARY

| | 2020 BUDGET | 2019 BUDGET | 2019 FORECAST | 2019 YTD 7/31/19 | Change from PY Budget | % Change | Change from PY Forecast | % Change |
|---|-----------------------|--------------------|----------------------|-------------------------|------------------------------|-----------------|--------------------------------|-----------------|
| Revenue | 1,130,414 | 1,135,134 | 1,157,701 | 688,462 | (4,720) | 0% | (27,287) | -2% |
| Compensation | (1,452,651) | (1,323,991) | (1,182,710) | (689,914) | 128,660 | 10% | 269,941 | 23% |
| Operating Expenses | (1,013,707) | (956,103) | (905,120) | (536,680) | 57,604 | 6% | 108,587 | 12% |
| Net Recreation Operating Capital | \$ (1,335,944) | (1,144,960) | (930,129) | (538,132) | 190,984 | 17% | 405,815 | 44% |
| Total Net Recreation | (1,647,444) | (1,913,960) | (1,833,290) | (824,807) | (266,516) | -14% | (185,846) | -10% |

| Budgeted Employee Counts | 2020 | 2019 | Difference | |
|---------------------------------|-------------|-------------|-------------------|--|
| Full Time | 17 | 16 | 1 | |
| Part Time | 74 | 70 | 4 | *1 moved to FT split b/w 2 departments, 5 new for Pool |
| Total | 91 | 86 | 5 | |

DEPARTMENT DESCRIPTION

This department includes Outdoor Recreation (Beaches, Pavillions, Lawn Bowling, Bocce Ball, DeSoto Recreation Area & Parks), Dog Park, RV Park, Pickleball, Tennis, DeSoto Marina, Coronado Community Center, Coronado Library, Coronado Fitness Center, Ponce De Leon Center & the Outdoor Pool.

KEY STRATEGIES

Revenue

- Pool opening in April, not budgeted in 2019
- Trial of 12 month rolling fitness annual membership

Subsidization

- Compensation increases related to Minimum wage & possible 3% merit increase
- Pool's operating expenses were not budgeted in 2019
- Expenses are up related to pool & increased utility costs, which are up more than the total increase. Other cost saving measures were put into place to compensate

3 Year O&M Plan

Definitions

*Does not include real estate development from CMP

| | |
|-----------------------------|--|
| DEFERRED MAINTENANCE | Scheduled maintenance, repairs or replacements that were postponed to defer expenses unto a future budget year. |
| PLANNED MAINTENANCE | Scheduled maintenance, repairs or replacements that are being planned to maintain current assets and are occurring as scheduled. |
| NEW | Any asset or project that is entirely new and not related to deferred or planned maintenance of an existing asset. Any new project should have a project plan attached that includes the purpose, any service gaps being addressed by the project and any community input/support for the project. |
| CAPITAL | an entirely new asset, the replacement of an existing asset or the repair/rehab of an existing asset that extends the useful life. |
| OPERATING EXPENSE | operating expenses and maintenance that are a part of routine business operations. |

3 Year O&M Plan

Summary All Divisions

| | 2020 | 2021 | 2022 | Beyond |
|--------------------------|--------------------|---------------------|---------------------|---------------------|
| TOTAL | \$5,915,906 | \$19,161,016 | \$10,297,928 | \$24,601,025 |
| Administration | \$642,000 | \$1,227,000 | \$557,000 | \$62,000 |
| Innovation | \$15,000 | \$15,000 | \$15,000 | \$15,000 |
| Police & Animal Control | \$25,000 | \$0 | \$0 | \$0 |
| Fire & Ambulance | \$0 | \$300,000 | \$309,000 | \$670,000 |
| Sanitation | \$5,000 | \$60,000 | \$0 | \$0 |
| Streets | \$1,455,000 | \$1,965,000 | \$2,440,000 | \$7,440,000 |
| Building Maintenance | \$368,500 | \$647,100 | \$580,000 | \$189,500 |
| Grounds Maintenance | \$118,000 | \$57,000 | \$28,500 | \$26,000 |
| Fleet & Equipment | \$446,800 | \$2,318,900 | \$1,145,400 | \$4,432,900 |
| Public Utilities | \$2,045,376 | \$4,098,878 | \$3,602,250 | \$8,750,519 |
| Community Marketing & PR | \$10,000 | \$0 | \$0 | \$0 |
| Lakes | \$255,000 | \$380,000 | \$55,000 | \$625,000 |
| Food & Beverage | \$15,000 | \$73,500 | \$50,000 | \$5,000 |
| Golf | \$196,230 | \$7,296,138 | \$916,778 | \$1,096,106 |
| Recreation | \$319,000 | \$722,500 | \$599,000 | \$1,289,000 |

3 Year Capital Plan

Summary All Divisions

| | 2020 | 2021 | 2022 | Beyond |
|--------------------------|--------------------|---------------------|--------------------|---------------------|
| TOTAL | \$4,611,206 | \$17,695,416 | \$9,216,128 | \$23,426,525 |
| Administration | \$255,000 | \$800,000 | \$115,000 | \$0 |
| Innovation | \$15,000 | \$15,000 | \$15,000 | \$15,000 |
| Police & Animal Control | \$25,000 | \$0 | \$0 | \$0 |
| Fire & Ambulance | \$0 | \$300,000 | \$309,000 | \$670,000 |
| Sanitation | \$5,000 | \$60,000 | \$0 | \$0 |
| Streets | \$1,190,000 | \$1,670,000 | \$2,145,000 | \$7,145,000 |
| Building Maintenance | \$368,500 | \$647,100 | \$580,000 | \$189,500 |
| Grounds Maintenance | \$60,500 | \$20,500 | \$7,500 | \$10,500 |
| Fleet & Equipment | \$446,800 | \$2,318,900 | \$1,145,400 | \$4,432,900 |
| Public Utilities | \$1,757,376 | \$3,775,878 | \$3,325,250 | \$8,023,519 |
| Community Marketing & PR | \$0 | \$0 | \$0 | \$0 |
| Lakes | \$45,000 | \$45,000 | \$45,000 | \$550,000 |
| Food & Beverage | \$10,000 | \$73,500 | \$50,000 | \$5,000 |
| Golf | \$121,530 | \$7,247,038 | \$879,978 | \$1,096,106 |
| Recreation | \$311,500 | \$722,500 | \$599,000 | \$1,289,000 |

3 Year Deferred Maintenance Plan (Capital & Operating)

Summary All Divisions

| | 2020 | 2021 | 2022 | Beyond |
|--------------------------|------------------|--------------------|------------------|------------------|
| TOTAL | \$658,500 | \$9,256,100 | \$783,000 | \$251,000 |
| Administration | \$100,000 | \$540,000 | \$0 | \$0 |
| Innovation | \$0 | \$0 | \$0 | \$0 |
| Police & Animal Control | \$0 | \$0 | \$0 | \$0 |
| Fire & Ambulance | \$0 | \$300,000 | \$309,000 | \$0 |
| Sanitation | \$0 | \$0 | \$0 | \$0 |
| Streets | \$0 | \$0 | \$0 | \$100,000 |
| Building Maintenance | \$118,000 | \$19,100 | \$7,000 | \$0 |
| Grounds Maintenance | \$0 | \$0 | \$0 | \$0 |
| Fleet & Equipment | \$237,500 | \$967,000 | \$457,000 | \$81,000 |
| Public Utilities | \$203,000 | \$530,000 | \$10,000 | \$70,000 |
| Community Marketing & PR | \$0 | \$0 | \$0 | \$0 |
| Lakes | \$0 | \$0 | \$0 | \$0 |
| Food & Beverage | \$0 | \$0 | \$0 | \$0 |
| Golf | \$0 | \$6,900,000 | \$0 | \$0 |
| Recreation | \$0 | \$0 | \$0 | \$0 |

3 Year Planned Maintenance Plan (Capital & Operating)

Summary All Divisions

| | 2020 | 2021 | 2022 | Beyond |
|--------------------------|--------------------|--------------------|--------------------|---------------------|
| TOTAL | \$4,351,178 | \$7,589,583 | \$7,275,428 | \$16,041,525 |
| Administration | \$402,000 | \$627,000 | \$502,000 | \$62,000 |
| Innovation | \$0 | \$0 | \$0 | \$0 |
| Police & Animal Control | \$25,000 | \$0 | \$0 | \$0 |
| Fire & Ambulance | \$0 | \$0 | \$0 | \$670,000 |
| Sanitation | \$0 | \$0 | \$0 | \$0 |
| Streets | \$1,440,000 | \$1,835,000 | \$2,335,000 | \$7,235,000 |
| Building Maintenance | \$250,500 | \$471,500 | \$375,000 | \$128,500 |
| Grounds Maintenance | \$50,500 | \$46,500 | \$28,000 | \$25,500 |
| Fleet & Equipment | \$131,800 | \$776,400 | \$405,400 | \$2,663,900 |
| Public Utilities | \$1,608,876 | \$3,009,545 | \$2,624,250 | \$4,080,519 |
| Community Marketing & PR | \$0 | \$0 | \$0 | \$0 |
| Lakes | \$255,000 | \$360,000 | \$45,000 | \$75,000 |
| Food & Beverage | \$15,000 | \$73,500 | \$50,000 | \$5,000 |
| Golf | \$172,502 | \$390,138 | \$910,778 | \$1,096,106 |
| Recreation | \$266,500 | \$173,500 | \$339,000 | \$254,000 |

3 Year New (Capital & Operating)

Summary All Divisions

| | 2020 | 2021 | 2022 | Beyond |
|--------------------------|------------------|--------------------|--------------------|--------------------|
| TOTAL | \$587,228 | \$1,592,833 | \$1,640,500 | \$7,019,500 |
| Administration | \$140,000 | \$60,000 | \$55,000 | \$0 |
| Innovation | \$15,000 | \$15,000 | \$15,000 | \$15,000 |
| Police & Animal Control | \$0 | \$0 | \$0 | \$0 |
| Fire & Ambulance | \$0 | \$0 | \$0 | \$0 |
| Sanitation | \$5,000 | \$60,000 | \$0 | \$0 |
| Streets | \$15,000 | \$130,000 | \$105,000 | \$105,000 |
| Building Maintenance | \$0 | \$156,500 | \$198,000 | \$61,000 |
| Grounds Maintenance | \$67,500 | \$10,500 | \$500 | \$500 |
| Fleet & Equipment | \$77,500 | \$575,500 | \$283,000 | \$1,688,000 |
| Public Utilities | \$233,500 | \$559,333 | \$968,000 | \$4,600,000 |
| Community Marketing & PR | \$10,000 | \$0 | \$0 | \$0 |
| Lakes | \$0 | \$20,000 | \$10,000 | \$550,000 |
| Food & Beverage | \$0 | \$0 | \$0 | \$0 |
| Golf | \$23,728 | \$6,000 | \$6,000 | \$0 |
| Recreation | \$52,500 | \$549,000 | \$260,000 | \$1,035,000 |

Administration, Accounting, IT & HR

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|---|--------------------------|--------------------------|------------------|------------------|------------------|-----------------|
| | | | \$642,000 | \$1,227,000 | \$557,000 | \$62,000 |
| Desktop & Laptop Replacement | Capital | Deferred | \$55,000 | | | |
| Replace PTS Police Software (Required) | Capital | Deferred | \$30,000 | | | |
| Replace Phone Recording Software for Police Department (Required) | Capital | Deferred | \$15,000 | | | |
| Member & Visitor Access System Upgrade | Capital | Deferred | | \$540,000 | | |
| Total Capital Deferred | | | \$100,000 | \$540,000 | \$0 | \$0 |
| Security Camera Systems | Capital | New | \$60,000 | \$30,000 | | |
| Accounting Software - Paperless AP | Capital | New | \$55,000 | | | |
| Public Wi-Fi DeSoto Club | Capital | New | \$25,000 | | | |
| Access Controls for Administration Building | Capital | New | | | \$25,000 | |
| Total New Capital | | | \$140,000 | \$30,000 | \$25,000 | \$0 |
| Member Management & POS Software Programing Updates | Capital | Planned | \$15,000 | \$20,000 | \$20,000 | Ongoing |
| Member Portal Upgrade | Capital | Planned | | \$150,000 | | |
| Desktop & Laptop Replacment 3 year plan | Capital | Planned | | \$60,000 | \$70,000 | Ongoing |
| Total Planned Capital | | | \$15,000 | \$230,000 | \$90,000 | \$0 |
| Accounting Software Ad On- Budgeting & Forecasting | Operating | New | | \$30,000 | \$30,000 | Ongoing |
| Total New Operating | | | \$0 | \$30,000 | \$30,000 | \$0 |
| Computer Software | Operating | Planned | \$140,000 | \$160,000 | \$170,000 | Ongoing |
| System Monitoring, Backup & Site Recovery Services | Operating | Planned | \$105,000 | \$105,000 | \$105,000 | Ongoing |
| Software Maintenance | Operating | Planned | \$60,000 | \$70,000 | \$75,000 | Ongoing |
| Server Replacements - Leased | Operating | Planned | \$38,000 | \$38,000 | \$38,000 | \$38,000 |
| Phone System Replacement - Leased | Operating | Planned | \$24,000 | \$24,000 | \$24,000 | \$24,000 |
| Time Clock System Replacement | Operating | Planned | \$20,000 | | | |
| Total Planned Operating | | | \$387,000 | \$397,000 | \$412,000 | \$62,000 |

| Innovation | | | | | | |
|--|--------------------------|--------------------------|-----------------|-----------------|-----------------|-----------------|
| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
| | | | \$15,000 | \$15,000 | \$15,000 | \$15,000 |
| Wayfinding Design and Sign Construction | Capital | New | \$10,000 | \$10,000 | \$10,000 | \$10,000 |
| Pocket park value add projects - benches, small fire pits etc. | Capital | New | \$5,000 | \$5,000 | \$5,000 | \$5,000 |
| Total New Capital | | | \$15,000 | \$15,000 | \$15,000 | \$15,000 |

Police & Animal Control

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|------------------------------|--------------------------|--------------------------|-----------------|------------|------------|------------|
| Tasers | Capital | Planned | \$25,000 | \$0 | \$0 | \$0 |
| Total Planned Capital | | | \$25,000 | \$0 | \$0 | \$0 |

Police Department Software & Computer Upgrades in IT Department

Fire

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|--|--------------------------|--------------------------|------------|------------------|------------------|------------------|
| | | | \$0 | \$300,000 | \$309,000 | \$670,000 |
| Replace U993 Fire Engine #3 - 1996 International | CAPITAL | DEFERRED | | \$300,000 | | |
| Replace U996 Fire Engine #5 - 1999 Freightliner | CAPITAL | DEFERRED | | | \$309,000 | |
| Total Deferred Capital | | | \$0 | \$300,000 | \$309,000 | \$0 |
| Replace U997 Fire Engine #2 - 2002 Freightliner | CAPITAL | PLANNED | | | | \$320,000 |
| Replace U998 Fire Engine #1 - 2006 Shield Pumper | CAPITAL | PLANNED | | | | \$350,000 |
| Total Planned Capital | | | \$0 | \$0 | \$0 | \$670,000 |

Sanitation

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|------------------------------------|--------------------------|--------------------------|----------------|-----------------|------------|------------|
| | | | \$5,000 | \$60,000 | \$0 | \$0 |
| SELF SERV RECYCLING PROGRAM UPDATE | CAPITAL | NEW | \$5,000 | | | |
| COMMERCIAL BINS | CAPITAL | NEW | | \$30,000 | | |
| MOVE SANITATION DIV TO GRAVEL PIT | CAPITAL | NEW | | \$30,000 | | |
| Total New Capital | | | \$5,000 | \$60,000 | \$0 | \$0 |

Street Management

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|---|--------------------------|--------------------------------|--------------------|--------------------|--------------------|--------------------|
| | | | \$1,455,000 | \$1,965,000 | \$2,440,000 | \$7,440,000 |
| RE-WORK CREEK BETWEEN 6 & 7 DESOTO GOLF | CAPITAL | DEFERRED | | | | \$100,000 |
| | | Total Capital Deferred | \$0 | \$0 | \$0 | \$100,000 |
| DESOTO & MINORCA CULVERT JUNCTION BOX | CAPITAL | NEW | \$15,000 | | | |
| NEW BUILDING / BAYS at STREET MAINT (PHASES) | CAPITAL | NEW | | \$75,000 | \$75,000 | \$75,000 |
| SECURITY GATE AND FENCE | CAPITAL | NEW | | \$25,000 | | |
| | | Total New Capital | \$15,000 | \$100,000 | \$75,000 | \$75,000 |
| CULVERT REHAB / REPLACEMENT (GC) NEXT 10 YEARS | CAPITAL | PLANNED | \$500,000 | \$500,000 | \$1,000,000 | \$5,800,000 |
| HMAC MILL AND OVERLAYS | CAPITAL | PLANNED | \$80,000 | \$80,000 | \$80,000 | \$80,000 |
| SURFACE TREATMENTS - MAIN CORRIDORS | CAPITAL | PLANNED | \$125,000 | \$450,000 | \$450,000 | \$450,000 |
| SURFACE TREATMENTS - RESIDENTIAL STREETS | CAPITAL | PLANNED | \$125,000 | \$150,000 | \$150,000 | \$150,000 |
| CRACKSEALING (GC) | CAPITAL | PLANNED | \$100,000 | \$100,000 | \$100,000 | \$100,000 |
| SURFACE TREATMENT - HSV PARKING LOTS | CAPITAL | PLANNED | \$50,000 | \$75,000 | \$75,000 | \$75,000 |
| LAKE SPILLWAY STRUCTURE & VALVE REHAB | CAPITAL | PLANNED | \$50,000 | \$50,000 | \$50,000 | \$50,000 |
| CULVERT REHAB / REPLACEMENT (IN HOUSE) | CAPITAL | PLANNED | \$50,000 | \$50,000 | \$50,000 | \$50,000 |
| SIGNS - STREET & TRAFFIC CONTROL | CAPITAL | PLANNED | \$40,000 | \$60,000 | \$60,000 | \$60,000 |
| PVMNT STRIPING AND MARKINGS (GC) | CAPITAL | PLANNED | \$30,000 | \$30,000 | \$30,000 | \$30,000 |
| GUARDRAIL MAINTENANCE (GC) | CAPITAL | PLANNED | \$20,000 | \$20,000 | \$20,000 | \$20,000 |
| CRACKSEALING (IN HOUSE) | CAPITAL | PLANNED | \$5,000 | \$5,000 | \$5,000 | \$5,000 |
| PAVEMENT AND ROW ASSET INVENTORY | CAPITAL | PLANNED | | | | \$100,000 |
| | | Total Planned Capital | \$1,175,000 | \$1,570,000 | \$2,070,000 | \$6,970,000 |
| MOWING / CLEARING CONTRACT FOR ROW RECOVERY | OPERATING | NEW | | \$30,000 | \$30,000 | \$30,000 |
| | | Total New Operating | \$0 | \$30,000 | \$30,000 | \$30,000 |
| MOWING CONTRACT 1 (Contracted 700 Miles) | OPERATING | PLANNED | \$80,000 | \$80,000 | \$80,000 | \$80,000 |
| HMAC POTHOLE MAINTENANCE AND UTILITY REPAIRS (IN HOUSE) | OPERATING | PLANNED | \$40,000 | \$40,000 | \$40,000 | \$40,000 |
| LAKE DAM MAINT / MOWING / BURN (GC) | OPERATING | PLANNED | \$35,000 | \$35,000 | \$35,000 | \$35,000 |
| TREE REMOVAL (GC) | OPERATING | PLANNED | \$30,000 | \$30,000 | \$30,000 | \$30,000 |
| MOWING CONTRACT 2 SUPPLEMENTAL (CONTINGENCY) | OPERATING | NEW | \$30,000 | \$30,000 | \$30,000 | \$30,000 |
| DEBRIS MANAGEMENT | OPERATING | PLANNED | \$15,000 | \$15,000 | \$15,000 | \$15,000 |
| PVMNT STRIPING AND MARKINGS (IN HOUSE) | OPERATING | PLANNED | \$5,000 | \$5,000 | \$5,000 | \$5,000 |
| ICE CONTROL (SALT AND SAND) | OPERATING | PLANNED | \$5,000 | \$5,000 | \$5,000 | \$5,000 |
| SHOULDER REHAB | OPERATING | PLANNED | \$5,000 | \$5,000 | \$5,000 | \$5,000 |
| EROSION CONTROL | OPERATING | PLANNED | \$5,000 | \$5,000 | \$5,000 | \$5,000 |
| LAKE DAM SPILLWAY CHANNEL MAINTENANCE | OPERATING | PLANNED | \$5,000 | \$5,000 | \$5,000 | \$5,000 |
| TREE REMOVAL (IN HOUSE) | OPERATING | PLANNED | \$5,000 | \$5,000 | \$5,000 | \$5,000 |
| STUMP / WEED CONTROL | OPERATING | PLANNED | \$5,000 | \$5,000 | \$5,000 | \$5,000 |
| | | Total Planned Operating | \$265,000 | \$265,000 | \$265,000 | \$265,000 |

Building Maintenance

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|--|--------------------------|--------------------------|------------------|------------------|------------------|-----------------|
| | | | \$368,500 | \$647,100 | \$580,000 | \$189,500 |
| Rebuild bathroom facility lawnbowling/dog park/Cmty garden | CAPITAL | DEFERRED | \$70,000 | | | |
| Water Heater - CFC | CAPITAL | DEFERRED | \$40,000 | | | |
| DeSoto Club / Ext Paint | CAPITAL | DEFERRED | \$8,000 | | | |
| Soffitt Check - CCC | CAPITAL | DEFERRED | | \$5,000 | | |
| Soffitt Check - CFC | CAPITAL | DEFERRED | | \$5,000 | | |
| Coronado Golf Halfway House (15th Hole) /Reroof & Paint | CAPITAL | DEFERRED | | \$3,500 | | |
| Coronado Golf Halfway House (5th Hole) /Reroof & Paint | CAPITAL | DEFERRED | | \$3,500 | | |
| Cordoba Lift Station /Reroof & Paint | CAPITAL | DEFERRED | | \$2,100 | | |
| Cortez Golf Halfway House (5th Tee) / Reroof & Paint | CAPITAL | DEFERRED | | | \$3,500 | |
| Cortez Golf Halfway House (13th Hole) /Reroof & Paint | CAPITAL | DEFERRED | | | \$3,500 | |
| Total Capital Deferred | | | \$118,000 | \$19,100 | \$7,000 | \$0 |
| DeSoto Beach Bathroom | CAPITAL | NEW | | \$40,000 | | |
| Shed (east end of parking lot) Recreation Maintenance | CAPITAL | NEW | | \$35,000 | | |
| Roof over Waypoint Deck at Desoto Marina* | CAPITAL | NEW | | \$20,000 | | \$20,000 |
| Balboa Pavilion Deck | CAPITAL | NEW | | \$20,000 | | |
| POA OFFICE / ADA Steps and walkway | CAPITAL | NEW | | \$19,000 | | |
| Cortez Pavilion slab overlay or complete redo (more \$) | CAPITAL | NEW | | \$12,500 | | |
| Library Deck* | CAPITAL | NEW | | \$10,000 | | |
| Training Room add on to Cortez Fire Station | CAPITAL | NEW | | | \$68,000 | |
| RV Park Bathhouse | CAPITAL | NEW | | | \$50,000 | |
| Grove Park Bathroom | CAPITAL | NEW | | | \$40,000 | |
| Bathroom at Balboa Beach | CAPITAL | NEW | | | \$40,000 | |
| Cabana to replace shade tree @ CTC | CAPITAL | NEW | | | | \$30,000 |
| Coronado Tennis Center/Pavilion | CAPITAL | NEW | | | | \$11,000 |
| Total New Capital | | | \$0 | \$156,500 | \$198,000 | \$61,000 |
| HVAC CAPITAL REPLACEMENT | CAPITAL | PLANNED | \$150,000 | \$150,000 | \$150,000 | |
| CFC - Flooring Replacement for Lobby and Hallways | CAPITAL | PLANNED | \$40,000 | | | |
| Coronado Tennis Center/Pavilion / Reroof | CAPITAL | PLANNED | \$18,000 | | | |
| CORTEZ PAVILLION NEW ROOF (2020) | CAPITAL | PLANNED | \$13,000 | | | |
| CFC - Hot Tub Tile Replacement | CAPITAL | PLANNED | \$8,500 | | | |
| CORONADO FITNESS CENTER BATHROOMS Faucet replacement | CAPITAL | PLANNED | \$6,000 | | | |
| Pavilion painting at Tennis Center | CAPITAL | PLANNED | \$4,000 | | | |
| Magellan Golf Halfway House (6th Hole) /Reroof & Paint | CAPITAL | PLANNED | \$3,500 | | | |
| Magellan Golf Halfway House (14th Hole) / Reroof & Paint | CAPITAL | PLANNED | \$3,500 | | | |
| Magellan Golf Cart Repair Shop / Reroof | CAPITAL | PLANNED | \$3,000 | | | |
| Water Tank Area #9 Repeater Building / Ext Repair & Paint | CAPITAL | PLANNED | \$1,000 | | | |
| Aquatic room flooring | CAPITAL | PLANNED | | \$90,000 | | |
| CFC - Flooring replacement for weight room | CAPITAL | PLANNED | | \$55,000 | | |
| CORONADO COMM CENTER REROOF SHINGLES | CAPITAL | PLANNED | | \$25,000 | | |
| Carpet in Library | CAPITAL | PLANNED | | \$25,000 | | |

Building Maintenance

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|---|--------------------------|--------------------------|------------------|------------------|------------------|------------------|
| | | | \$368,500 | \$647,100 | \$580,000 | \$189,500 |
| Balboa Pavilion slab overlay or complete redo (more \$) | CAPITAL | PLANNED | | \$20,000 | | |
| Ponce Golf Pro Shop & Fairway Tavern / Reroofing | CAPITAL | PLANNED | | \$20,000 | | |
| POA PARKING LOTS / Replace Parking lights with LED | CAPITAL | PLANNED | | \$18,000 | \$18,000 | \$18,000 |
| CORTEZ PRO SHOP FLOORING REPLACED | CAPITAL | PLANNED | | \$12,000 | | |
| Replace Rehearsal Room Floor | CAPITAL | PLANNED | | \$10,000 | | |
| DeSoto Golf Cart Barn / Reroof | CAPITAL | PLANNED | | \$8,000 | | |
| Cedar Creek Wastewater Treatment Plant /Reroofing | CAPITAL | PLANNED | | \$8,000 | | |
| Balboa Pavilion / Skylights | CAPITAL | PLANNED | | \$6,000 | | |
| Cortez Golf Maintenance/ Lighting | CAPITAL | PLANNED | | \$6,000 | | |
| Balboa Golf Cart Barn / Reroof | CAPITAL | PLANNED | | \$6,000 | | |
| Security House - East Gate /Paint & Flooring | CAPITAL | PLANNED | | \$5,000 | | |
| DeSoto Golf Storage Shed /Reroof & Paint | CAPITAL | PLANNED | | \$3,800 | | |
| Magellan Golf Pond Pump House /Ext Paint | CAPITAL | PLANNED | | \$2,200 | | |
| Pavilion roof at Tennis Center | CAPITAL | PLANNED | | \$1,500 | | |
| Carpet Woodlands | CAPITAL | PLANNED | | | \$55,000 | |
| Cortez Pro & Restaurant Reroof | CAPITAL | PLANNED | | | \$45,000 | |
| DESOTO POLICE DEPARTMENT REROOF | CAPITAL | PLANNED | | | \$35,000 | |
| DESOTO FIRE DEPARTMENT REROOF | CAPITAL | PLANNED | | | \$35,000 | |
| STREETS AND SANITATION SHOP REROOF | CAPITAL | PLANNED | | | \$20,000 | |
| LOS LAGOS AMBULANCE LIVING QUARTERS / Flooring | CAPITAL | PLANNED | | | \$10,000 | |
| BALBOA AMBULANCE Flooring | CAPITAL | PLANNED | | | \$7,000 | |
| Balboa Pavilion painting | CAPITAL | PLANNED | | | | \$30,000 |
| DESOTO GOLF MAINTENANCE SHOP REROOF | CAPITAL | PLANNED | | | | \$25,000 |
| Balboa Pavilion slab overlay or complete redo (more \$) | CAPITAL | PLANNED | | | | \$20,000 |
| CFC - Hardwood floor in aerobic room | CAPITAL | PLANNED | | | | \$16,000 |
| Cortez Pavilion slab overlay or complete redo (more \$) | CAPITAL | PLANNED | | | | \$12,500 |
| Ponce Golf Halfway House (14th Hole) /Reroof & Paint | CAPITAL | PLANNED | | | | \$3,500 |
| Ponce Golf Halfway House (5th Hole) / Reroof & Paint | CAPITAL | PLANNED | | | | \$3,500 |
| Total Planned Capital | | | \$250,500 | \$471,500 | \$375,000 | \$128,500 |

Grounds Maintenance

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|---|--------------------------|--------------------------|-----------------|-----------------|-----------------|-----------------|
| | | | \$191,500 | \$75,500 | \$34,000 | \$34,500 |
| DESOTO MULTI BLDG REC CTR - NEW 70X165 PARKING LOT CONST | CAPITAL | NEW | \$35,000 | | | |
| DESOTO MULTI REC CTR - S/WALK, DRAIN, GRASS, IRRIGAT, RET WAL | CAPITAL | NEW | \$8,500 | \$10,000 | | |
| LIBRARY - FT BRDG, SIDEWALK, TREE REM, LANDSCAPING, SIGNS | CAPITAL | NEW | \$7,500 | | | |
| BALBOA PAVILION SIDEWALK EXT - TO BATHROOM | CAPITAL | NEW | \$1,500 | | | |
| RV PARK TRAIL ACCESS | CAPITAL | NEW | \$500 | | | |
| Total New Capital | | | \$53,000 | \$10,000 | \$0 | \$0 |
| West Gate South Pond - Pump Replacemnt | CAPITAL | PLANNED | \$7,500 | \$7,500 | \$7,500 | \$7,500 |
| PDLC - FOUNTAIN PUMP REPLACEMENT (EVERY 3 THIRD YEAR) | CAPITAL | PLANNED | | \$3,000 | | \$3,000 |
| Total Planned Capital | | | \$7,500 | \$10,500 | \$7,500 | \$10,500 |
| GROVE PARK - ESTAB GRASS / TRIM TREES / | OPERATING | NEW | \$2,000 | | | |
| CFC - PARKING LANDSCAPING IMPRV (RIP RAP) | OPERATING | NEW | \$5,000 | | | |
| PDLC - LANDSCAPE IMPRV (ROCK SCAPE) | OPERATING | NEW | \$7,500 | \$500 | \$500 | \$500 |
| Total New Operating | | | \$14,500 | \$500 | \$500 | \$500 |
| CCC - LANDSCAPE IMPRV (ROCK) | OPERATING | PLANNED | \$7,000 | | | |
| BALBOA BEACH - SAND REPLACEMENT | OPERATING | PLANNED | \$6,000 | \$6,000 | \$6,000 | \$6,000 |
| TENNIS CTR - Landscaping IMPRV (NON-BIO MTRLS, SIDEWALKS) | OPERATING | PLANNED | \$5,500 | | | |
| CCC - DRAINAGE ROCK LINED REPL | OPERATING | PLANNED | \$5,000 | | | |
| PDLC - LIGHT POLES (PAINTED - CONTRACTED) | OPERATING | PLANNED | \$4,000 | | | |
| DOG PARK - DRAINAGE / BERM IMPRV / EQUIP RENT | OPERATING | PLANNED | \$3,000 | \$500 | \$5,000 | \$500 |
| DOG PARK - DRAINAGE / BERM IMPRV / EQUIP RENT | OPERATING | PLANNED | \$3,000 | \$500 | \$500 | \$500 |
| MGC - ADMIN BLDG | OPERATING | PLANNED | \$1,500 | \$1,500 | \$1,500 | \$1,500 |
| VET MEMORIAL FOUNDATION (MATERIAL PURCHASE/REIMBURSE) | OPERATING | PLANNED | \$1,500 | \$1,000 | \$1,000 | \$1,000 |
| POLICE - LANDSCAPE IMPRV ENTRY* | OPERATING | PLANNED | \$1,000 | \$20,000 | | |
| RV PARK GENERAL MAINT. | OPERATING | PLANNED | \$1,000 | \$1,000 | \$1,000 | \$1,000 |
| CCC - LIBRARY | OPERATING | PLANNED | \$1,000 | \$1,000 | \$1,000 | |
| CORTEZ BEACH - PEA GRAVEL REPLACEMENT | OPERATING | PLANNED | \$500 | \$500 | \$500 | \$500 |
| DESOTO BEACH - PEA GRAVEL REPLACEMENT | OPERATING | PLANNED | \$500 | \$500 | \$500 | \$500 |
| MEN'S GARDEN CLUB (MGC) - WEST GATE | OPERATING | PLANNED | \$500 | \$500 | \$500 | \$500 |
| MGC - EAST GATE | OPERATING | PLANNED | \$500 | \$500 | \$500 | \$500 |
| MGC - BALBOA GATE | OPERATING | PLANNED | \$500 | \$500 | \$500 | \$500 |
| MGC - CCC | OPERATING | PLANNED | \$500 | \$500 | \$500 | \$500 |
| ANIMAL SHELTER | OPERATING | PLANNED | \$500 | \$500 | \$500 | \$500 |
| LADIES GARDEN CLUB (LGC) (FUTURE AREAS) | OPERATING | PLANNED | | \$500 | \$500 | \$500 |
| MASTER GARDENERS (MG) (FUTURE AREAS) | OPERATING | PLANNED | | \$500 | \$500 | \$500 |
| Total Planned Operating | | | \$43,000 | \$36,000 | \$20,500 | \$15,000 |

Fleet

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|--|--------------------------|-------------------------------|------------------|------------------|------------------|-----------------|
| | | | \$446,800 | \$2,318,900 | \$1,145,400 | \$4,432,900 |
| Replace E01 -2007 Case 580SM Backhoe | CAPITAL | DEFERRED | \$100,000 | | | |
| Replace Emergency Generator at Police Department | CAPITAL | DEFERRED | \$65,000 | | | |
| Replace U10 - 2006 Ford F150 Truck | CAPITAL | DEFERRED | \$35,000 | | | |
| Replace U15 - 2005 Chevy Silverado Truck | CAPITAL | DEFERRED | \$30,000 | | | |
| GRAPPLE BUCKET FOR SKID STEER | CAPITAL | DEFERRED | \$7,500 | | | |
| PAK-MOR SIDE LOAD U57 2007 (NEW COMMERCIAL) | CAPITAL | DEFERRED | | \$205,000 | | |
| Replace E04 - Case 580L Backhoe | CAPITAL | DEFERRED | | \$100,000 | | |
| Replace U39 - 2005 Ford F650D Dump Truck | CAPITAL | DEFERRED | | \$70,000 | | |
| Replace U77 - 1996 Ford F800 Dump Truck | CAPITAL | DEFERRED | | \$70,000 | | |
| 252 SKID STEER LOADER E42 2013 | CAPITAL | DEFERRED | | \$65,000 | | |
| Replace U52 - 2008 Ford F250 | CAPITAL | DEFERRED | | \$60,000 | | |
| Replace U28 - 2008 Chevy Silverado | CAPITAL | DEFERRED | | \$55,000 | | |
| Replace U89 - 2008 Ford F250 | CAPITAL | DEFERRED | | \$50,000 | | |
| Replace U994 - 2003 Dodge Dakota Pickup | CAPITAL | DEFERRED | | \$50,000 | | |
| Replace U53 - 2006 Ford F250 Quad Cab | CAPITAL | DEFERRED | | \$45,000 | | |
| Replace U59 - 2005 Chevy Silverado | CAPITAL | DEFERRED | | \$45,000 | | |
| Replace U16 - 2005 Chevy Silverado | CAPITAL | DEFERRED | | \$45,000 | | |
| SILVERADO 2500 U85 2005 | CAPITAL | DEFERRED | | \$45,000 | | |
| Replace U05 - 2005 Chevy Colorado | CAPITAL | DEFERRED | | \$34,000 | | |
| Replace Range Picker Carts | CAPITAL | DEFERRED | | \$28,000 | | |
| POT HOLE PATCH TRUCK (SELF CONTAINED) - OPT 1 | CAPITAL | DEFERRED | | | \$195,000 | |
| DUMP TRUCK U36 2000 (NEW 18 CY) | CAPITAL | DEFERRED | | | \$190,000 | |
| Replace U21 - 2007 Chevy Trailblazer | CAPITAL | DEFERRED | | | \$50,000 | |
| 3010 MULE UTV E51 2006 | CAPITAL | DEFERRED | | | \$22,000 | |
| Replace U78 - 1997 Ford F800 Dump Truck | CAPITAL | DEFERRED | | | | \$75,000 |
| replace E11 - Equipment Tilt Trailer | CAPITAL | DEFERRED | | | | \$6,000 |
| | | Total Capital Deferred | \$237,500 | \$967,000 | \$457,000 | \$81,000 |
| HMAC HOT BOX TRAILER (ALTERNATIVE) - OPT 2 | CAPITAL | NEW | \$60,000 | | | |
| SKID STEER ATTACHMENT ROUGH CUT MOWER | CAPITAL | NEW | \$10,000 | | | |
| 20 FT UTILITY TRAILER WITH RAMP | CAPITAL | NEW | \$7,500 | | | |
| RESIDENTIAL SANITATION TRUCK (13 CY) | CAPITAL | NEW | | \$160,000 | | |
| ROLL OFF TRAILER & ROLL OFF DUMPSTERS | CAPITAL | NEW | | \$95,000 | | |
| SIGN TRUCK | CAPITAL | NEW | | \$92,000 | | |
| 1-TON DRW 4X4 TRUCK W/ DUMP BED | CAPITAL | NEW | | \$65,000 | | |
| NEW ELECTRICAL UTILITY TRUCK (4X4 EXTENDED CAB) | CAPITAL | NEW | | \$60,000 | | |
| MINORCA WASH RACK | CAPITAL | NEW | | \$50,000 | | |

Fleet

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|---|--------------------------|--------------------------|-----------------|------------------|------------------|--------------------|
| | | | \$446,800 | \$2,318,900 | \$1,145,400 | \$4,432,900 |
| FORESTRY MULCHER ATTACHMENT FOR SKID STEER | CAPITAL | NEW | | \$45,000 | | |
| Work Cart | CAPITAL | NEW | | \$5,000 | | |
| Golf Cart CCC, CFC, Tennis & Outdoor Rec | CAPITAL | NEW | | \$3,500 | | |
| STREET SWEEPER TRUCK | CAPITAL | NEW | | | \$135,000 | |
| E-50 CASE 1845C SKIDSTEER SN 9892422 - HI FLOW (370) | CAPITAL | NEW | | | \$75,000 | |
| NEW 1/2 TN 4X4 TRUCK - SUPERINTENDENT | CAPITAL | NEW | | | \$45,000 | |
| Pontoon Rental Boat @ Coronado Boat Slips | CAPITAL | NEW | | | \$28,000 | |
| GRAD-ALL TRUCK/BIN SETUP | CAPITAL | NEW | | | | \$330,000 |
| EXCAVATOR-25FT REACH | CAPITAL | NEW | | | | \$270,000 |
| 20X22 BORING MACHINE | CAPITAL | NEW | | | | \$195,000 |
| WWTP SLUDGE MGMT HAUL TRUCK IMPROVEMENT | CAPITAL | NEW | | | | \$175,000 |
| KNUCKLE BOOM TRUCK | CAPITAL | NEW | | | | \$155,000 |
| E-36 CASE 650H DOZIER JYG0216835 (REPLACE WITH D5) | CAPITAL | NEW | | | | \$150,000 |
| E-57 CASE 586C FORKLIFT SN 9071446 REPLACE W/ TELEHANDL | CAPITAL | NEW | | | | \$125,000 |
| BUCKET TRUCK-1.5 TON | CAPITAL | NEW | | | | \$80,000 |
| LINE MAINT SUPERINTENDENT VEHICLE 4X4 | CAPITAL | NEW | | | | \$50,000 |
| New 3/4 ton truck to pull equipment, smoke trailer, Boat and Ranger | CAPITAL | NEW | | | | \$43,000 |
| NEW PICKUP FOR FLEET MGMT-4 DOOR | CAPITAL | NEW | | | | \$30,000 |
| Additional IT Truck | CAPITAL | NEW | | | | \$30,000 |
| Food Delivery Mini Van | CAPITAL | NEW | | | | \$20,000 |
| Off road utility vehicle | CAPITAL | NEW | | | | \$20,000 |
| TELEMATICS SYSTEM (ALL POA VEHICLES) | CAPITAL | NEW | | | | \$15,000 |
| | | Total New Capital | \$77,500 | \$575,500 | \$283,000 | \$1,688,000 |
| PONCE DE LEON FLEET CARTS (75) | CAPITAL | PLANNED | \$46,800 | \$46,800 | \$46,800 | \$93,600 |
| Replace patrol vehicle | CAPITAL | PLANNED | \$35,000 | | | |
| Replace patrol vehicle | CAPITAL | PLANNED | \$35,000 | | | |
| EXTREME 824EFI ZERO TURN MOWER 2016 | CAPITAL | PLANNED | \$15,000 | | | |
| EXCAVATOR | CAPITAL | PLANNED | | \$130,000 | | |
| C/A MFWD TRACTOR 100HP-ROW MOWING-REPLACE NH | CAPITAL | PLANNED | | \$80,000 | | |
| Replace U999 - 2008 Ford F550 w/Rescue Box (Fire Department) | CAPITAL | PLANNED | | \$78,000 | | |
| SILVERADO 2500 4X4 U18 2008 | CAPITAL | PLANNED | | \$48,000 | | |
| DESOTO FLEET CARTS (75) | CAPITAL | PLANNED | | \$46,800 | \$46,800 | \$140,400 |
| BALBOA FLEET CARTS (75) | CAPITAL | PLANNED | | \$46,800 | \$46,800 | \$140,400 |
| F350 W/ FLATBED SVC TRAY U27 2009 | CAPITAL | PLANNED | | \$45,000 | | |
| F250 U34 2007 | CAPITAL | PLANNED | | \$45,000 | | |
| SILVERADO 2500 U87 2007 | CAPITAL | PLANNED | | \$40,000 | | |

Fleet

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|---|--------------------------|--------------------------|-----------|-------------|-------------|-------------|
| | | | \$446,800 | \$2,318,900 | \$1,145,400 | \$4,432,900 |
| Replace patrol vehicle | CAPITAL | PLANNED | | \$35,000 | | |
| Replace patrol vehicle | CAPITAL | PLANNED | | \$35,000 | | |
| F150 U81 2007 | CAPITAL | PLANNED | | \$35,000 | | |
| F150 U80 2000 | CAPITAL | PLANNED | | \$35,000 | | |
| EXPLORER XLT U23 2007 | CAPITAL | PLANNED | | \$30,000 | | |
| DUMP TRUCK M2106 U24 2007 | CAPITAL | PLANNED | | | \$175,000 | |
| SILVERADO 3500 FLAT BED W/SIDES U50 2008 | CAPITAL | PLANNED | | | \$55,000 | |
| Replace patrol vehicle | CAPITAL | PLANNED | | | \$35,000 | |
| TRAILER-HOSP T13 | CAPITAL | PLANNED | | | | ??? |
| FIRE ENGINE/PUMP TRUCK U991 1976 | CAPITAL | PLANNED | | | | ??? |
| COVERED WAGON TRAILER T39 | CAPITAL | PLANNED | | | | ??? |
| EXPRESS VAN U995 2006 | CAPITAL | PLANNED | | | | ??? |
| COMMERCIAL SIDE LOAD U41 2000 | CAPITAL | PLANNED | | | | \$200,000 |
| SANITATION TRUCK U25 2013 | CAPITAL | PLANNED | | | | \$185,000 |
| TC75 EXCAVATOR (RUBBER TRACK) E77 2011 | CAPITAL | PLANNED | | | | \$160,000 |
| DUMP TRUCK U40 2007 | CAPITAL | PLANNED | | | | \$150,000 |
| E-48 D3G CAT DOZER (JR GARRETT FROM GOLF) | CAPITAL | PLANNED | | | | \$150,000 |
| E-16 99 CASE BACKHOE JYG0244833 W/ HAMMER HOE | CAPITAL | PLANNED | | | | \$115,000 |
| E-23 06 CASE BACKHOE N6C411786 | CAPITAL | PLANNED | | | | \$100,000 |
| DUMP TRUCK U76 2015 | CAPITAL | PLANNED | | | | \$80,000 |
| SILVERADO 2500 U44 2002 | CAPITAL | PLANNED | | | | \$50,000 |
| SILVERADO 2500 U48 2002 | CAPITAL | PLANNED | | | | \$50,000 |
| SILVERADO 3500 CREW CAB U29 2011 | CAPITAL | PLANNED | | | | \$50,000 |
| F350 FLATBED U86 2015 | CAPITAL | PLANNED | | | | \$50,000 |
| F250 SERVICE BED U54 2014 | CAPITAL | PLANNED | | | | \$50,000 |
| K2500 4X4 U09 2000 | CAPITAL | PLANNED | | | | \$45,000 |
| Replace 2006 F250 SERVICE BED U56 | CAPITAL | PLANNED | | | | \$45,000 |
| F150 4X4 (SUPERINTENDENT TRUCK) U04 2006 | CAPITAL | PLANNED | | | | \$45,000 |
| F250 U82 2015 | CAPITAL | PLANNED | | | | \$45,000 |
| SIERRA 1500 W/CAP U96 2016 | CAPITAL | PLANNED | | | | \$45,000 |
| SILVERADO 1500 U84 2008 | CAPITAL | PLANNED | | | | \$45,000 |
| TR270 SKID STEER LOADER 2016 | CAPITAL | PLANNED | | | | \$45,000 |
| 1500 TRADESMAN 4X4 U37 2016 | CAPITAL | PLANNED | | | | \$40,000 |
| COLORADO EXT CAB 4X4 U12 2016 | CAPITAL | PLANNED | | | | \$40,000 |

Fleet

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|--|--------------------------|--------------------------|------------------|------------------|------------------|--------------------|
| | | | \$446,800 | \$2,318,900 | \$1,145,400 | \$4,432,900 |
| CANYON EXT-CAB W/LIFT GATE U83 2016 | CAPITAL | PLANNED | | | | \$40,000 |
| BOAT 21 FT E903 2014, with motor & trailer | CAPITAL | PLANNED | | | | \$35,000 |
| L3901DT TRACTOR 4WD E08 2016 | CAPITAL | PLANNED | | | | \$35,000 |
| PATRIOT 4X4 U26 2016 | CAPITAL | PLANNED | | | | \$30,000 |
| PANTERA CLASSIC with Boat Trailer | CAPITAL | PLANNED | | | | \$30,000 |
| Replace U90 - 2018 Jeep Renegade (Compliance) | CAPITAL | PLANNED | | | | \$30,000 |
| E-25 JD770 TRACTOR W/FRONT LOAD W00070C144892 | CAPITAL | PLANNED | | | | \$30,000 |
| E-06 BRUSH BANDIT 8" CHIPPER / COMPOST PROCESS EQUIPMI | CAPITAL | PLANNED | | | | \$30,000 |
| 3500-D TRIPLEX MOWER 2016 | CAPITAL | PLANNED | | | | \$30,000 |
| RANGER CREW E902 2015 | CAPITAL | PLANNED | | | | \$25,000 |
| GROUNDMASTER E43 2004 | CAPITAL | PLANNED | | | | \$25,000 |
| PB20 PONTOON BOAT 20FT E52 | CAPITAL | PLANNED | | | | \$22,000 |
| KIA SOUL 4-DOOR U01 2016 | CAPITAL | PLANNED | | | | \$20,000 |
| 60 KW GENERATOR E900 2001 (???) | CAPITAL | PLANNED | | | | \$15,000 |
| OUTLAW ZTR MOWER E49 2015 | CAPITAL | PLANNED | | | | \$15,000 |
| RANGER E47 2014 | CAPITAL | PLANNED | | | | \$15,000 |
| CARRY-ALL WORK CART E61 1999 | CAPITAL | PLANNED | | | | \$12,000 |
| ARC WELDER E33 | CAPITAL | PLANNED | | | | \$10,000 |
| TORUGA ADVENTURER WORK CART E35 2014 | CAPITAL | PLANNED | | | | \$10,000 |
| UTV WORK CART E31 2006 | CAPITAL | PLANNED | | | | \$9,000 |
| CARGO TRAILER E80 | CAPITAL | PLANNED | | | | \$7,500 |
| UTILITY TRAILER T27 | CAPITAL | PLANNED | | | | \$6,500 |
| UTILITY TRAILER T15 | CAPITAL | PLANNED | | | | \$6,500 |
| 8 KW GENERATOR E901 1997 | CAPITAL | PLANNED | | | | \$6,000 |
| UTILITY TRAILER | CAPITAL | PLANNED | | | | \$5,000 |
| TRAILER T37 | CAPITAL | PLANNED | | | | \$5,000 |
| Total Planned Capital | | | \$131,800 | \$776,400 | \$405,400 | \$2,663,900 |

Public Utilities

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|---|--------------------------|-------------------------------|------------------|------------------|------------------|--------------------|
| | | | \$2,045,376 | \$4,098,878 | \$3,602,250 | \$8,750,519 |
| MC WWTP - Bulk Feed System | CAPITAL | DEFERRED | \$60,000 | | | |
| CC WWTP - Bulk Feed System | CAPITAL | DEFERRED | \$60,000 | | | |
| Tank B3 Improvements / Re-line | CAPITAL | DEFERRED | \$35,000 | | | |
| D1 Pump Station New Electric Service | CAPITAL | DEFERRED | \$18,000 | | | |
| MC WWTP - Building for New Sludge Pump put in 2018 | CAPITAL | DEFERRED | \$15,000 | | | |
| Cortez Lift Station Generator Replacement | CAPITAL | DEFERRED | | \$120,000 | | |
| Diesel Powered Bypass Pump/ Portable Trailer Mount | CAPITAL | DEFERRED | | \$100,000 | | |
| 100KW Portable Generator Trailer Mount | CAPITAL | DEFERRED | | \$85,000 | | |
| Water Treatment Plant - Generator Automatic Transfer Switch | CAPITAL | DEFERRED | | \$75,000 | | |
| Benefar Replace 150KW Generator | CAPITAL | DEFERRED | | \$65,000 | | |
| CC WWTP - Sampling Stairs Hand Rails & Landing | CAPITAL | DEFERRED | | \$30,000 | | |
| Altitude Control Valve SCADA Override (A1, A2, B3) | CAPITAL | DEFERRED | | \$25,000 | | |
| MC WWTP - Replace/Rebuild Older Sludge Pump Building | CAPITAL | DEFERRED | | | | \$50,000 |
| | | Total Capital Deferred | \$188,000 | \$500,000 | \$0 | \$50,000 |
| MC WWTP - New UV Disinfection System | CAPITAL | NEW | \$170,000 | | | |
| Line Maintenance - Camera System (Small & Large) | CAPITAL | NEW | \$50,000 | | | |
| Engraving Machine with Permanent Labels & Valve Tags | CAPITAL | NEW | \$7,500 | | | |
| Lake Lago Intake Structure - Air Burst Secondary Intake Screens | CAPITAL | NEW | | \$200,000 | | |
| Lake Lago Secondary Sub Pump - Install VFD | CAPITAL | NEW | | \$173,333 | | |
| West Gate NGRCWD Water Interconnection (Chlorine Boost) | CAPITAL | NEW | | \$75,000 | | |
| Pump Truck Hanger Building | CAPITAL | NEW | | \$45,000 | | |
| Sludge Monitor & Actuated Valves | CAPITAL | NEW | | \$40,000 | | |
| Fluke Motor / Megger Testing Equipment | CAPITAL | NEW | | \$10,000 | | |
| Water Treatment Plant - Air Backwash for Filters | CAPITAL | NEW | | | \$630,000 | |
| MC WWTP - New Equilization Basin | CAPITAL | NEW | | | \$260,000 | |
| CC WWTP - Water Re-Use System | CAPITAL | NEW | | | \$39,000 | |
| MC WWTP - Water Re-Use System | CAPITAL | NEW | | | \$39,000 | |
| New East Village Tank - 500,000 gallon elevated tank | CAPITAL | NEW | | | | \$2,300,000 |
| Water Treatment Plant - New Clearwell | CAPITAL | NEW | | | | \$1,190,000 |
| Utility Boring Machine | CAPITAL | NEW | | | | \$500,000 |
| River Intake Structure - Add 1 New Pump | CAPITAL | NEW | | | | \$200,000 |
| | | Total New Capital | \$227,500 | \$543,333 | \$968,000 | \$4,190,000 |
| New Home Simplex Pump Units | CAPITAL | PLANNED | \$330,000 | \$330,000 | \$330,000 | \$330,000 |
| 2HP grinder pump (EXISTING UNIT REPLACEMENT) | CAPITAL | PLANNED | \$119,600 | \$120,000 | \$120,000 | \$120,000 |

Public Utilities

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|--|--------------------------|--------------------------|-------------|-------------|-------------|-------------|
| | | | \$2,045,376 | \$4,098,878 | \$3,602,250 | \$8,750,519 |
| New Water Services | CAPITAL | PLANNED | \$83,100 | \$83,100 | \$83,100 | \$83,100 |
| New Sewer Services | CAPITAL | PLANNED | \$81,600 | \$81,600 | \$81,600 | \$81,600 |
| 2HP EFFLUENT PUMP | CAPITAL | PLANNED | \$66,000 | \$66,000 | \$66,000 | \$66,000 |
| GG Lift Station Bypass Piping & Valves | CAPITAL | PLANNED | \$60,000 | | | |
| BALBOA 1 LIFT STATION BYPASS PIPING / VALVES | CAPITAL | PLANNED | \$56,000 | | | |
| Replace 12" old main line along Viajero Road | CAPITAL | PLANNED | \$50,000 | \$50,000 | \$100,000 | \$2,100,000 |
| Meter Replacement Program (Residential & Commercial) | CAPITAL | PLANNED | \$50,000 | \$50,000 | \$50,000 | \$50,000 |
| MAINT - ODOR CONTROL SYSTEMS | CAPITAL | PLANNED | \$50,000 | \$50,000 | \$50,000 | \$50,000 |
| Lift Station 7.5HP Pumps | CAPITAL | PLANNED | \$45,000 | \$22,500 | \$13,500 | |
| I&I MH AND LINE REPAIR & REPLACEMENT PHASE II & III . | CAPITAL | PLANNED | \$40,000 | \$150,000 | \$150,000 | \$150,000 |
| MC./ CC. PUMPS & MOTORS (MOVED FROM MAINTANCE) | CAPITAL | PLANNED | \$40,000 | \$40,000 | \$40,000 | \$40,000 |
| Water Plant Pump Building & Intake Upgrades | CAPITAL | PLANNED | \$36,000 | \$36,000 | \$36,000 | \$36,000 |
| Water Main relays | CAPITAL | PLANNED | \$35,000 | \$35,000 | \$35,000 | \$75,000 |
| Water Treatment Plant - Replace filter media 2 per year | CAPITAL | PLANNED | \$30,000 | \$30,000 | \$30,000 | \$10,000 |
| CC WWTP NEW RAS/WAS PUMPS REPLACEMENT | CAPITAL | PLANNED | \$30,000 | | | |
| Water Main Extensions | CAPITAL | PLANNED | \$25,000 | \$25,000 | \$25,000 | \$25,000 |
| Sewer Main Extensions | CAPITAL | PLANNED | \$25,000 | \$25,000 | \$25,000 | \$25,000 |
| POLE BARNs IN PIPE YARD | CAPITAL | PLANNED | \$20,000 | | | |
| 1/2HP EFFLUENT PUMP | CAPITAL | PLANNED | \$16,840 | \$16,840 | \$16,840 | \$16,840 |
| 1HP GRINDER PUMPS | CAPITAL | PLANNED | \$15,236 | \$15,236 | \$15,236 | \$15,236 |
| Replace Life Station Panels | CAPITAL | PLANNED | \$12,000 | \$6,000 | \$6,000 | \$6,000 |
| SCADA - MAJOR LIFT STATIONS | CAPITAL | PLANNED | \$10,000 | \$10,000 | \$10,000 | |
| Replace 3500W Portable Generator | CAPITAL | PLANNED | \$5,500 | | | |
| Lake Lago Intake Structure - Stabilize Road | CAPITAL | PLANNED | \$5,000 | \$5,000 | \$5,000 | |
| MC WWTP PAINTING | CAPITAL | PLANNED | \$5,000 | | | |
| Water Treatment Plant - Convert to Sodium Hypochlorite | CAPITAL | PLANNED | | \$360,000 | | |
| Area IX Pump Station Improvements | CAPITAL | PLANNED | | \$150,000 | | |
| E1 Pump Station Improvements | CAPITAL | PLANNED | | \$130,000 | | |
| Lift Station GG - Increase Operating Capacity | CAPITAL | PLANNED | | \$123,500 | | |
| Change H.S. pump control to tank B1. Altitude Valve at tank B2 | CAPITAL | PLANNED | | \$110,000 | | |
| Water Plant & Distribution System Valves Added to System | CAPITAL | PLANNED | | \$75,000 | \$25,000 | \$50,000 |
| BALBOA 1 LIFT STA IMPROVEMENTS PER WW MASTER PLAN | CAPITAL | PLANNED | | \$70,000 | | |
| BALBOA 2 LIFT STA IMPROVEMENTS PER WW MASTER PLAN | CAPITAL | PLANNED | | \$70,000 | | |
| CORTEZ LIFT STA IMPROVEMENTS PER WW MASTER PLAN | CAPITAL | PLANNED | | \$65,000 | | |

Public Utilities

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|---|--------------------------|--------------------------|--------------------|--------------------|--------------------|--------------------|
| | | | \$2,045,376 | \$4,098,878 | \$3,602,250 | \$8,750,519 |
| PINEDA LIFT STA IMPROVEMENTS PER WW MASTER PLAN | CAPITAL | PLANNED | | \$65,000 | | |
| CC WWTP - SCADA Improvements | CAPITAL | PLANNED | | \$50,000 | \$50,000 | |
| MC WWTP - SCADA Improvements | CAPITAL | PLANNED | | \$50,000 | \$50,000 | |
| MC WWTP BLDG ADDITION OFFICE / LAB IMPROVEMENTS | CAPITAL | PLANNED | | \$50,000 | | |
| Digester Aeration tripds 2 cc/4 mc | CAPITAL | PLANNED | | \$41,000 | \$19,000 | |
| 30 hp pump | CAPITAL | PLANNED | | \$34,269 | | \$34,269 |
| FLOURIDE AND PH INLINE ANALYZER | CAPITAL | PLANNED | | \$20,000 | | |
| ROOF OVER STORAGE CONTAINERS IN PIPE YARD | CAPITAL | PLANNED | | \$15,000 | | |
| lift station 10 hp pump | CAPITAL | PLANNED | | \$6,500 | | |
| MC WWTP - Replace Clarifiers (2) | CAPITAL | PLANNED | | | \$500,000 | |
| MC WWTP DISK FILTER EXPANSION from 1.5 TO 3 MGD | CAPITAL | PLANNED | | | \$250,000 | |
| PINEDA LIFT STATION BY-PASS PUMP AND SYSTEM | CAPITAL | PLANNED | | | \$120,000 | |
| 88 hp pump | CAPITAL | PLANNED | | | \$54,974 | \$54,974 |
| CC WWTP - Disk Filter Expansion from 1.5 to 3 MGD | CAPITAL | PLANNED | | | | \$300,000 |
| ASILO LIFT STATION | CAPITAL | PLANNED | | | | \$21,500 |
| CORDOBA LIFT STATION | CAPITAL | PLANNED | | | | \$21,500 |
| LA CORUNA LIFT STATION | CAPITAL | PLANNED | | | | \$21,500 |
| Total Planned Capital | | | \$1,341,876 | \$2,732,545 | \$2,357,250 | \$3,783,519 |
| MAINT OF LAND & STREETS | OPERATING | DEFERRED | \$15,000 | \$10,000 | \$10,000 | \$10,000 |
| LEAK DETECTION SYSTEM WIDE | OPERATING | DEFERRED | | \$10,000 | | \$10,000 |
| MC WWTP AERATION BASIN CLEAN OUT | OPERATING | DEFERRED | | \$10,000 | | |
| Total Deferred Operating | | | \$15,000 | \$30,000 | \$10,000 | \$20,000 |
| INSPECT WATER Tanks | OPERATING | NEW | \$6,000 | | | \$410,000 |
| WASTEWATER FORCE MAIN MODEL | OPERATING | NEW | | \$16,000 | | |
| Total New Operating | | | \$6,000 | \$16,000 | \$0 | \$410,000 |
| MAINT - SIMPLEX PUMP STATION - MINOR REPAIRS | OPERATING | PLANNED | \$100,000 | \$100,000 | \$100,000 | \$100,000 |
| MAINT - PUMP STATIONS - MINOR REPAIRS | OPERATING | PLANNED | \$100,000 | \$100,000 | \$100,000 | \$100,000 |
| Water Treatment Plant - Sludge Removal and Land Application | OPERATING | PLANNED | \$20,000 | \$20,000 | \$20,000 | \$20,000 |
| GRINDER TANKS (EXISTING UNIT REPLACEMENT) | OPERATING | PLANNED | \$18,000 | \$18,000 | \$18,000 | \$18,000 |
| MAINT OF EQUIPMENT | OPERATING | PLANNED | \$10,500 | \$10,500 | \$10,500 | \$10,500 |
| GRINDER PANEL (EXISTING UNIT REPLACEMENT) | OPERATING | PLANNED | \$7,000 | \$7,000 | \$7,000 | \$7,000 |
| EFFLUENT PANEL (EXISTING UNIT REPLACEMENT) | OPERATING | PLANNED | \$7,000 | \$7,000 | \$7,000 | \$7,000 |
| EFFLUENT TANKS (EXISTING UNIT REPLACEMENT) | OPERATING | PLANNED | \$4,500 | \$4,500 | \$4,500 | \$4,500 |
| CC WWTP AERATION BASIN CLEAN OUT | OPERATING | PLANNED | | \$10,000 | | \$30,000 |

Public Utilities

| | | 2020 | 2021 | 2022 | Beyond | |
|--------------------------------|-----------------------------|-----------------------------|------------------|------------------|------------------|-------------|
| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | \$2,045,376 | \$4,098,878 | \$3,602,250 | \$8,750,519 |
| Total Planned Operating | | \$267,000 | \$277,000 | \$267,000 | \$297,000 | |

Community Marketing

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2019 | 2020 | 2021 | 2022 | Beyond |
|--|--------------------------|--------------------------|----------|-----------------|------------|------------|------------|
| | | | \$10,000 | \$10,000 | \$0 | \$0 | \$0 |
| 2020 Anniversary Celebration & Public Engagement | Operating | New | \$10,000 | \$10,000 | \$0 | \$0 | \$0 |
| Total New Operating | | | | \$10,000 | \$0 | \$0 | \$0 |

Food & Beverage

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|--|--------------------------|--------------------------|-----------------|-----------------|-----------------|----------------|
| | | | \$15,000 | \$73,500 | \$50,000 | \$5,000 |
| Kitchen Equipment - incidental/unplanned equipment replacement | Capital | Planned | \$10,000 | | | |
| Kitchen Equipment - DeSoto Steam Table, Fridge, Convec. Oven | Capital | Planned | | \$20,000 | | |
| Kitchen equipment -Granada Charbroil Grill & Convection Oven | Capital | Planned | | \$15,000 | | |
| Furniture - Tables & Chairs Isabella | Capital | Planned | | \$15,000 | | |
| Outdoor furniture - Granada Grill | Capital | Planned | | \$10,000 | | |
| Furniture - Tables & Chairs Ponce | Capital | Planned | | \$10,000 | | |
| Kitchen Equipment - Beer Cooler Magellan | Capital | Planned | | \$3,500 | | |
| Furniture- Tables & Chairs Granada | Capital | Planned | | | \$20,000 | \$0 |
| Flooring Dining Room Carpet & Tile Replacement - Cortez | Capital | Planned | | | \$10,000 | |
| Furniture - Tables & Chairs Cortez | Capital | Planned | | | \$10,000 | |
| Furniture - Tables & Chairs Magellan | Capital | Planned | | | \$10,000 | |
| Furniture - Tables & Chairs Waypoint | Capital | Planned | | | | \$5,000 |
| Replace Kitchen Tile - Ponce | Capital | Planned | | | | |
| Furniture - Tables & Chairs Coronado | Capital | Planned | | | | |
| Total Planned Capital | | | \$10,000 | \$73,500 | \$50,000 | \$5,000 |
| DeSoto Chairs cover, Podium, Tableware, and glassware | Operating | Planned | \$5,000 | | | |
| Total Planned Operating | | | \$5,000 | \$0 | \$0 | \$0 |

| Lakes | | | | | | |
|---|--------------------------|--------------------------|------------------|------------------|-----------------|------------------|
| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
| | | | \$255,000 | \$380,000 | \$55,000 | \$625,000 |
| Backpack Electrofisher | Capital | New | | \$20,000 | | |
| Flow metering for monitoring lake levels | Capital | New | | | | \$50,000 |
| Lake Granada/Diamante Pumping System | Capital | New | | | | \$500,000 |
| Total New Capital | | | \$0 | \$20,000 | \$0 | \$550,000 |
| Buoys and dock repair | Capital | Planned | \$20,000 | \$25,000 | | |
| Isabella Boat Dock Replacement | Capital | Planned | \$15,000 | | | |
| Motor for Pontoon | Capital | Planned | \$10,000 | | | |
| Replace 15 Year old Work Boat | Capital | Planned | | | \$45,000 | |
| Total Planned Capital | | | \$45,000 | \$25,000 | \$45,000 | \$0 |
| Rearing Ponds | Operating | New | | | \$10,000 | |
| Total New Operating | | | \$0 | \$0 | \$10,000 | \$0 |
| Hydraulic Dredging - Lakes Granada & Estrella | Operating | Planned | \$125,000 | | | |
| Riprap Balboa Islands | Operating | Planned | \$50,000 | | | |
| Fertilizers & Chemicals | Operating | Planned | \$25,000 | \$27,500 | | |
| Adverse Algae Treatment | Operating | Planned | \$10,000 | \$12,500 | | |
| Dredging - Lake DeSoto | Operating | Planned | | \$295,000 | | |
| Lake Isabella Nutrient Control | Operating | Planned | | | | \$75,000 |
| Total Planned Operating | | | \$210,000 | \$335,000 | \$0 | \$75,000 |

Recreation

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|---|--------------------------|--------------------------|-----------------|------------------|------------------|--------------------|
| | | | \$319,000 | \$722,500 | \$599,000 | \$1,289,000 |
| Trails Construction from Trails Committee Master Plan | Capital | New | \$ 20,000.00 | \$ 20,000.00 | \$ 20,000.00 | \$ 20,000.00 |
| Parks Development/Playground Equipment (2-year project for Balboa Loc.) | Capital | New | \$ 15,000.00 | \$ 15,000.00 | \$ 15,000.00 | \$ 15,000.00 |
| Kayak Entry & Storage System (DeSoto Marina) | Capital | New | \$ 10,000.00 | | | |
| Cover for half of pickleball courts | Capital | New | | \$ 200,000.00 | | |
| Install lights on Clay Courts 1-6 | Capital | New | | \$ 130,000.00 | | |
| Cortez Boat Slips | Capital | New | | \$ 75,000.00 | | |
| Video System for Theater | Capital | New | | \$ 40,000.00 | | |
| ADA Kayak Launch on Lake Cortez | Capital | New | | \$ 35,000.00 | | |
| Storage Pole Barn Outdoor Recreation for Marina Equipment | Capital | New | | \$ 15,000.00 | | |
| Bike Trails Plan Phase I | Capital | New | | \$ 10,000.00 | \$ 10,000.00 | \$ 10,000.00 |
| Kayak Launches | Capital | New | | \$ 5,000.00 | \$ 5,000.00 | \$ 5,000.00 |
| Backboard | Capital | New | | \$ 4,000.00 | | |
| Family Recreation Area Playground and Treehouse | Capital | New | | | \$ 75,000.00 | |
| Archery Range | Capital | New | | | \$ 35,000.00 | |
| Outdoor Basketball Courts | Capital | New | | | \$ 30,000.00 | |
| Road Bike Trails | Capital | New | | | \$ 25,000.00 | |
| OR building at Balboa Beach | Capital | New | | | \$ 25,000.00 | |
| Acoustical wall boards main hall | Capital | New | | | \$ 20,000.00 | |
| Coronado Boat Slips/Marina | Capital | New | | | | \$ 370,000.00 |
| Splash Pad | Capital | New | | | | \$ 250,000.00 |
| Viewing Platform | Capital | New | | | | \$ 100,000.00 |
| Endless Pool | Capital | New | | | | \$ 75,000.00 |
| Outdoor Adventure Basecamp Headquarters | Capital | New | | | | \$ 50,000.00 |
| Ropes Course | Capital | New | | | | \$ 35,000.00 |
| Rock Climbing Indoor for Fitness or Outdoor at Basecamp HQ | Capital | New | | | | \$ 35,000.00 |
| Coronado Beach | Capital | New | | | | \$ 30,000.00 |
| Disc Golf Course | Capital | New | | | | \$ 15,000.00 |
| Cortez Pavilion Community Garden | Capital | New | | | | \$ 15,000.00 |
| Multipurpose Field at Cortez Pavilion | Capital | New | | | | \$ 10,000.00 |
| | | Total New Capital | \$45,000 | \$549,000 | \$260,000 | \$1,035,000 |
| Theater Sound Upgrade | Capital | Planned | \$ 55,000.00 | \$ 45,000.00 | \$ 40,000.00 | \$ 40,000.00 |
| Indoor Pool Floor Repair (Changed from replace to repair) | Capital | Planned | \$ 35,000.00 | | | |
| Fitness Equipment | Capital | Planned | \$ 30,000.00 | \$ 30,000.00 | \$ 30,000.00 | \$ 30,000.00 |
| Repair Tennis Hard Courts | Capital | Planned | \$ 30,000.00 | | | |
| Marina Dock Repairs (DeSoto & Coronado Boat Slips) | Capital | Planned | \$ 30,000.00 | | | |
| AV Equipment - Projector for Woodlands Stage | Capital | Planned | \$ 25,000.00 | | | |
| OAB Chair Replacement | Capital | Planned | \$ 22,500.00 | | | |
| Beach/Pavilion Improvements | Capital | Planned | \$ 20,000.00 | \$ 20,000.00 | \$ 20,000.00 | \$ 20,000.00 |
| CFC Deck Furniture | Capital | Planned | \$ 15,000.00 | | | |
| CCC Kitchen Equipment | Capital | Planned | \$ 4,000.00 | \$ 4,000.00 | \$ 4,000.00 | \$ 4,000.00 |

| Recreation | | | | | | |
|--|--------------------------|--------------------------|------------------|------------------|------------------|------------------|
| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
| | | | \$319,000 | \$722,500 | \$599,000 | \$1,289,000 |
| Woodlands Curtains | Capital | Planned | | \$ 35,000.00 | | |
| Movie Screen | Capital | Planned | | \$ 15,000.00 | | |
| Ponce Lobby Furniture | Capital | Planned | | \$ 15,000.00 | | |
| Minature Golf Curb and Sidewalk Repair | Capital | Planned | | \$ 5,000.00 | | |
| Minature Golf Obstacles | Capital | Planned | | \$ 4,500.00 | | |
| Rebuild Tennis Hard Courts | Capital | Planned | | | \$ 225,000.00 | |
| Theater Lighting | Capital | Planned | | | \$ 20,000.00 | |
| Theater Seating | Capital | Planned | | | | \$ 160,000.00 |
| Total Planned Capital | | | \$266,500 | \$173,500 | \$339,000 | \$254,000 |
| Bike Trails Plan Development | Operating | New | \$ 7,500.00 | | | |
| Total New Operating | | | \$7,500 | \$0 | \$0 | \$0 |

| Golf | | | | | | |
|---|--------------------------|--------------------------|-----------------|--------------------|----------------|-------------|
| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
| | | | \$196,230 | \$7,296,138 | \$916,778 | \$1,096,106 |
| Balboa Golf Course Renovation | Capital | Deferred | | \$4,600,000 | | |
| Balboa Clubhouse Construction | Capital | Deferred | | \$2,300,000 | | |
| Total Capital Deferred | | | \$0 | \$6,900,000 | \$0 | \$0 |
| Install 2 Turf Breeze Fans at #4 & #11 Greens | Capital | New | \$17,728 | | | |
| Driving Range Building | Capital | New | \$6,000 | | | |
| Driving Range Building | Capital | New | | \$6,000 | \$6,000 | |
| Total New Capital | | | \$23,728 | \$6,000 | \$6,000 | \$0 |
| Rough Mower | Capital | Planned | \$40,000 | | | |
| Topdresser | Capital | Planned | \$14,806 | | | |
| 300 Gallon Self Contained Sprayer | Capital | Planned | \$11,832 | \$53,152 | | |
| Mechanical Bunker Rake | Capital | Planned | \$11,832 | | | |
| Mechanical Bunker Rake | Capital | Planned | \$11,832 | | | |
| 3 gang picker | Capital | Planned | \$4,000 | | | |
| Driving range mats | Capital | Planned | \$3,500 | | | |
| Tri-plex Greensmower | Capital | Planned | | \$38,615 | | |
| Tri-plex Greensmower | Capital | Planned | | \$38,615 | | |
| Tri-Plex Greensmower | Capital | Planned | | \$38,615 | | |
| Tr-Plex Greensmower | Capital | Planned | | \$38,615 | | |
| Loader/Backhoe | Capital | Planned | | \$37,000 | | |
| Rotary Deck Mower | Capital | Planned | | \$24,098 | | |
| Utility Vehicle | Capital | Planned | | \$22,528 | | |
| Range Cart replacement | Capital | Planned | | \$8,500 | | \$8,500 |
| Driving Range ball machine | Capital | Planned | | \$8,500 | | |
| 5 Gang Picker | Capital | Planned | | \$5,000 | | |
| 5 Gang Picker | Capital | Planned | | \$5,000 | | |
| Range Machine replacement | Capital | Planned | | \$5,000 | | |
| 3 Gang picker | Capital | Planned | | \$3,800 | | |
| Driving Range mats | Capital | Planned | | \$3,500 | | |
| Driving range mats | Capital | Planned | | \$3,500 | | |
| Driving range mats | Capital | Planned | | \$3,500 | | |
| Driving Range Mats | Capital | Planned | | \$3,500 | | |
| Renovate Bunkers | Capital | Planned | | | \$600,000 | |
| Fairway Mower | Capital | Planned | | | \$50,470 | |

Golf

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|------------------------------|--------------------------|--------------------------|-----------------|------------------|------------------|--------------------|
| | | | \$196,230 | \$7,296,138 | \$916,778 | \$1,096,106 |
| Rough Mower | Capital | Planned | | | \$40,000 | |
| Tractor | Capital | Planned | | | \$32,000 | |
| Sidewinder Trim Mower | Capital | Planned | | | \$31,990 | |
| Sidewinder Trim Mower | Capital | Planned | | | \$31,990 | |
| Utility Vehicle | Capital | Planned | | | \$22,528 | |
| Add on cart barn Ponce | Capital | Planned | | | \$20,000 | |
| Update rest rooms | Capital | Planned | | | \$10,000 | |
| Flooring | Capital | Planned | | | \$10,000 | |
| Range Cart replacement | Capital | Planned | | | \$8,500 | |
| Range machine replacement | Capital | Planned | | | \$8,500 | |
| Debris Blower | Capital | Planned | | | \$8,000 | |
| Renovate Bunkers | Capital | Planned | | | | \$970,000 |
| Sidewinder Trim Mower | Capital | Planned | | | | \$31,990 |
| Rotary Deck Mower | Capital | Planned | | | | \$25,544 |
| Rotary Deck Mower | Capital | Planned | | | | \$25,544 |
| Utility Vehicle | Capital | Planned | | | | \$22,528 |
| Range Cart replacement | Capital | Planned | | | | \$8,500 |
| 3 Gang picker | Capital | Planned | | | | \$3,500 |
| Tables/Chairs | Capital | Planned | | | | |
| Flooring | Capital | Planned | | | | |
| Add on to Isabella clubhouse | Capital | Planned | | | | |
| New counter | Capital | Planned | | | | |
| Rest Rooms | Capital | Planned | | | | |
| New Tables & Chairs | Capital | Planned | | | | |
| Total Planned Capital | | | \$97,802 | \$341,038 | \$873,978 | \$1,096,106 |
| Repair Cart Path at 11 | Operating | Planned | \$20,000 | | | |
| Enlarge #12 Forward Tee | Operating | Planned | \$7,000 | | | |
| Dredge creek between 11 & 13 | Operating | Planned | \$6,000 | | | |
| Repair Cart Paths | Operating | Planned | \$5,000 | \$5,000 | \$5,000 | |
| Repair bunker drainage | Operating | Planned | \$5,000 | \$5,000 | \$5,000 | |
| Repair bunker drainage | Operating | Planned | \$3,000 | \$3,000 | \$3,000 | |
| Add rock to wall at 4 pond | Operating | Planned | \$3,000 | | | |
| Install drainage at #8 | Operating | Planned | \$3,000 | | | |

Golf

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|---|--------------------------|--------------------------|-----------|-------------|-----------|-------------|
| | | | \$196,230 | \$7,296,138 | \$916,778 | \$1,096,106 |
| Convert full sprinklers to part circle around greens | Operating | Planned | \$2,200 | | | |
| Convert sprinklers at greens to part circle | Operating | Planned | \$2,000 | \$2,000 | | |
| Install landscape at #6 restroom | Operating | Planned | \$2,000 | | | |
| Add rip-rap along creek at 3 & 15 | Operating | Planned | \$1,700 | | | |
| Repair Cart Paths | Operating | Planned | \$1,500 | \$1,500 | \$1,500 | |
| Repair Cart Paths | Operating | Planned | \$1,500 | \$1,500 | \$1,500 | |
| Rebuild rock Tee Complexes | Operating | Planned | \$1,500 | \$1,500 | | |
| Enlarge #6 Forward Tee | Operating | Planned | \$1,500 | | | |
| Install Drainage at 1,2,3,4,7,15 &18 | Operating | Planned | \$1,200 | \$1,200 | \$1,200 | |
| Install drain at #10 | Operating | Planned | \$1,000 | | | |
| Repair rock work at flower beds and curbs | Operating | Planned | \$1,000 | | | |
| Repair bunker drainage Pinta #9 green | Operating | Planned | \$1,000 | | | |
| Install drainage on Nina #3 | Operating | Planned | \$1,000 | | | |
| Repair bunker drainage on Nina #3 | Operating | Planned | \$1,000 | | | |
| Install drainage on 12 & 18 | Operating | Planned | \$1,000 | | | |
| Upgrade flooring in office, restrooms at 4,14 & Range | Operating | Planned | \$600 | \$600 | \$600 | |
| Upgrade Office furniture | Operating | Planned | \$500 | | | |
| Install drainage on Nina #5 | Operating | Planned | \$500 | | | |
| Enlarge #17 Forward Tee | Operating | Planned | | \$7,000 | | |
| Dredge creek between 5 & 8 | Operating | Planned | | \$6,000 | | |
| Renovate bunkers at 4,6 & 8 | Operating | Planned | | \$5,000 | | |
| Install drainage at 7 & 10 | Operating | Planned | | \$2,000 | | |
| Add irrigation in waste bunker 10 rough | Operating | Planned | | \$1,500 | | |
| Install drainage on Santa Maria #6 | Operating | Planned | | \$1,000 | | |
| Instatl draiange on Pinta #4 | Operating | Planned | | \$1,000 | | |
| Install drainage on Pinta #1 | Operating | Planned | | \$1,000 | | |
| Install berm above bunker on Nina #5 | Operating | Planned | | \$1,000 | | |
| Install drainage on Nina #1 | Operating | Planned | | \$1,000 | | |
| Install drainage on 10 & 14 | Operating | Planned | | \$1,000 | | |
| Add drain in front of #18 Tee | Operating | Planned | | \$300 | | |
| Clean Culverts at 1,5,6 & 7 | Operating | Planned | | | \$6,000 | |
| Renovate bunkers at 5 & 18 | Operating | Planned | | | \$5,000 | |
| Replace culvert at 7 & 10 | Operating | Planned | | | \$4,000 | |

Golf

| Spending Recommendation | Capital or Operating Exp | Deferred, Planned or New | 2020 | 2021 | 2022 | Beyond |
|--|--------------------------|--------------------------------|-----------------|-----------------|-----------------|-------------|
| | | | \$196,230 | \$7,296,138 | \$916,778 | \$1,096,106 |
| Upgrade lighting around Maintenance Facility | Operating | Planned | | | \$3,000 | |
| Install drainage on 9 & Range Tee | Operating | Planned | | | \$1,000 | |
| | | Total Planned Operating | \$74,700 | \$49,100 | \$36,800 | \$0 |

2020 Fee Schedule

| ADMINISTRATION | | |
|---|-------------|----------------------|
| | 2019 | 2020 Proposed |
| ASSESSMENTS | | |
| Unimproved Assessments- Monthly | \$39.45 | \$39.85 |
| Unimproved Assessments - Quarterly | \$118.35 | \$119.55 |
| Unimproved Assessments - Annual | \$473.40 | \$478.20 |
| Improved Assessments- Monthly | \$68.30 | \$69.05 |
| Improved Assessments- Quarterly | \$204.90 | \$207.15 |
| Improved Assessments- Annual | \$819.60 | \$828.60 |
| OTHER | | |
| Late Fee (Assessments/Utilities/AR Billing) | \$7.00 | No Change |
| Phone Payment Processing Fee | \$7.50 | No Change |
| Business Listing | \$35.00 | \$0.00 |
| Copies | \$0.25 | No Change |
| Laminating or Fax | \$1.00 | No Change |
| Transfer Fee - Assignment | \$25.00 | No Change |
| Transfer Fee - Deeded Owner Change | \$125.00 | No Change |
| Lien Release Fee | \$250.00 | \$250.00 |
| POA Membership Privileges - Couple | \$900.00 | No Change |
| POA Membership Privileges - Individual | \$500.00 | No Change |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|--|---------|---------------|
| GATE CARDS & DECALS | | |
| Gate Card/Photo ID - New/Replacement | \$15.00 | No Change |
| Photo ID - New/Replacement (does not include gate access) | \$10.00 | No Change |
| Vehicle Decal - Property Owner (Decal 1 or 2) | \$0.00 | No Change |
| Vehicle Decal - Property Owner (Decal 3 or more) | \$5.00 | No Change |
| Vehicle Decal - Non Property Owner | \$10.00 | No Change |
| Workpass Vehicle Decal | \$15.00 | No Change |
| ANNUAL NON-MEMBER PASSES (Does not include Cards or Decals) | | |
| Family Card (Renewed Annually) | \$10.00 | No Change |
| Renter- Annual (must be renewed annually with lease) | \$25.00 | No Change |
| Workpass - Annual (must be renewed annually) | \$35.00 | No Change |

2020 Fee Schedule

| GOLF | | |
|---|-------------|----------------------|
| | 2019 | 2020 Proposed |
| MAXIMUM DAILY GREEN FEES PER ROUND - 18 HOLES | | |
| Balboa Member | \$25.00 | No Change |
| DeSoto & Magellan Member | \$26.00 | No Change |
| Cortez & Ponce Member | \$27.00 | No Change |
| Isabella Member | \$28.00 | No Change |
| Granada Member | \$30.00 | \$28.00 |
| Coronado Member | \$20.00 | No Change |
| GREEN FEE ANNUALS | | |
| Green Fee - Individual (Annual) w/Upfront Payment | \$2,190.00 | No Change |
| Green Fee - Individual (Annual) w/ACH Billing (Requires signed contract) | \$2,518.56 | No Change |
| Green Fee - Individual Super Senior (Annual) w/Upfront Payment | \$1,095.00 | No Change |
| Green Fee - Individual Super Senior (Annual) w/ACH Billing (Requires signed contract) | \$1,259.28 | No Change |
| Green Fee - Couple (Annual) w/Upfront Payment | \$3,850.00 | No Change |
| Green Fee - Couple (Annual) w/ACH Billing (Requires signed contract) | \$4,427.52 | No Change |
| Green Fee - Super Senior Couple (Annual) w/Upfront Payment | \$2,190.00 | No Change |
| Green Fee - Super Senior Couple (Annual) w/ACH Billing (Requires signed contract) | \$2,518.56 | No Change |
| Green Fee - Couple w/1 Super Senior (Annual) w/upfront pay | \$3,285.00 | No Change |
| Green Fee - Couple w/1 Super Senior (Annual) w/ACH Billing (Requires signed contract) | \$3,777.72 | No Change |
| Green Fee - Employee (Annual) w/Upfront Payment | \$1,095.00 | No Change |
| Green Fee - Employee (Annual) w/ACH Billing (Requires signed contract) | \$1,259.28 | No Change |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|--|-------------|----------------------|
| Green Fee - Marshall (Annual) w/Upfront Payment | \$1,275.00 | No Change |
| Green Fee - Marshall (Annual) w/ACH Billing (Requires signed contract) | \$1,466.28 | No Change |
| GREEN FEE & CART ANNUALS | | |
| Green Fee & Cart - Individual (Annual) w/Upfront Payment | \$3,149.00 | No Change |
| Green Fee & Cart - Individual (Annual) w/ACH Billing (Requires signed contract) | \$3,621.36 | No Change |
| Green Fee & Cart - Individual Super Senior (Annual) w/Upfront Payment | \$2,054.00 | No Change |
| Green Fee & Cart - Individual Super Senior (Annual) w/ACH Billing (Requires signed ctrt) | \$2,515.64 | No Change |
| Green Fee & Cart - Couple (Annual) w/Upfront Payment | \$5,576.00 | No Change |
| Green Fee & Cart - Couple (Annual) w/ACH Billing (Requires signed contract) | \$6,412.44 | No Change |
| Green Fee & Cart - Couple - Super Senior (Annual) w/Upfront Payment | \$3,916.20 | No Change |
| Green Fee & Cart - Couple - Super Senior (Annual) w/ACH Billing (Requires signed ctrt) | \$4,503.60 | No Change |
| Green Fee & Cart - Couple w/1 Super Senior (Annual) w/Upfront Payment | \$5,011.20 | No Change |
| Green Fee & Cart - Couple w/1 Super Senior (Annual) w/ACH Billing (req. sign. Contract) | \$5,762.88 | No Change |
| 30 DAY GREEN FEE PASSES | | |
| Green Fee 30 Day (April May June Sept Oct) | \$275.00 | \$330.00 |
| Green Fee 30 Day (Jan Feb Mar Dec) | \$147.00 | \$162.00 |
| Green Fee 30 Day (July Aug Nov) | \$240.00 | \$288.00 |
| Green Fee 30 Day Super Senior (April May June Sept Oct) | \$137.50 | \$165.00 |
| Green Fee 30 Day Super Senior (Jan Feb Mar Dec) | \$73.50 | \$81.00 |
| Green Fee 30 Day Super Senior (July Aug Nov) | \$120.00 | \$144.00 |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|--------------------------------|-------------|----------------------|
| OTHER | | |
| ASGA Golf Handicap | \$24.00 | \$27.00 |
| Range Card - All Golf Courses | \$45.00 | No Change |
| Range Token - All Golf Courses | \$2.00 | No Change |

******All annual passes receive a 15% discount for upfront payment***

A \$2.50 surcharge will be added to all rounds and a flat rate surcharge added to Annual (\$250 Ind & \$450 couples) and 30 day (\$37.50) greens passes. All surcharges collected will be placed in a Reserve Fund for golf course renovations.

2020 Fee Schedule

| CARTS | | |
|--|-------------|----------------------|
| | 2019 | 2020 Proposed |
| PRIVATE CART REGISTRATION & DAILY FEES | | |
| Daily Private Cart Registration - Property Owner (Annual) | \$62.00 | \$63.00 |
| Annual Private Cart Registration & Unlimited Use - Property Owner (Annual) | \$500.00 | \$550.00 |
| Annual Private Cart Registration & Unlimited Use - Employee (Annual) | \$250.00 | \$275.00 |
| Daily Private Cart 18 Hole (All Golf Courses) | \$7.00 | No Change |
| Daily Private Cart 18 Hole - Employee (All Golf Courses) | \$6.00 | No Change |
| Daily Private Cart 9 Hole - (All Golf Courses) | \$3.50 | No Change |
| Daily Private Cart 9 Hole - Employee (All Golf Courses) | \$3.00 | No Change |
| CART FEES | | |
| Cart 18 Hole - Non Property Owner (All Golf Courses) | \$15.00 | No Change |
| Cart 18 Hole - Property Owner (All Golf Courses) | \$12.00 | No Change |
| Cart 9 Hole - Property Owner (All Golf Courses) | \$6.00 | No Change |
| ANNUAL CART LEASE | | |
| Cart Lease - Property Owner (Annual) | \$959.00 | No Change |
| Cart Lease - Couple (Annual) | \$1,726.00 | No Change |
| Cart Lease - Employee (Annual) | \$479.50 | No Change |
| Cart Lease - 30 Day (4 Times a Year Only) | \$144.00 | No Change |

2020 Fee Schedule

TENNIS & OUTDOOR

| | <i>2019</i> | <i>2020 Proposed</i> |
|--|-------------|----------------------|
| BOCCEBALL | | |
| Bocceball - Property Owner (Annual) | \$82.88 | No Change |
| Bocceball - Supersenior (Annual) | \$41.44 | No Change |
| Bocceball - Couple (Annual) | \$145.03 | No Change |
| Bocceball - Employee (Annual) | \$41.44 | No Change |
| Bocceball - 30 Day Pass - Property Owner | \$24.86 | No Change |
| Bocceball - 30 Day Pass - Non Property Owner | \$39.78 | No Change |
| LAWNBOWLING | | |
| Lawnbowling - Property Owner (Annual) | \$87.38 | \$90.00 |
| Lawnbowling - Super Senior (Annual) | \$43.69 | \$45.00 |
| Lawnbowling - Couple (Annual) | \$152.92 | \$157.50 |
| Lawnbowling - Employee (Annual) | \$43.69 | \$45.00 |
| Lawnbowling - 30 Day Pass - Member | \$26.21 | \$27.00 |
| Lawnbowling - 30 Day Pass - NPO | \$41.94 | \$43.20 |
| PICKLEBALL | | |
| Pickleball - Property Owner (Annual) | \$180.00 | No Change |
| Pickleball - Super Senior (Annual) | \$90.00 | No Change |
| Pickleball - Couple (Annual) | \$315.00 | No Change |
| Pickleball - Employee (Annual) | \$90.00 | No Change |
| 30 Day Pickleball - Property Owner | \$54.00 | \$60.00 |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|---|-------------|----------------------|
| 30 Day Pickleball - Non Property Owner | \$86.40 | \$96.00 |
| Pickleball - Property Owner - Daily | \$5.40 | No Change |
| Pickleball - NPO - Daily | \$8.64 | No Change |
| Pickleball - Family - Daily | | \$7.29 |
| TENNIS ANNUALS | | |
| Tennis -Individual (Annual) w/Upfront Payment | \$428.27 | No Change |
| Tennis -Individual (Annual) w/ACH Billing (12 month signed contract required) | \$492.51 | No Change |
| Tennis - Super Senior (Annual) w/Upfront Payment | \$214.14 | No Change |
| Tennis - Super Senior (Annual) w/ACH Billing (12 month signed contract required) | \$246.26 | No Change |
| Tennis - Couple (Annual) w/Upfront Payment | \$749.48 | No Change |
| Tennis - Couple (Annual) w/ACH Billing (12 month signed contract required) | \$861.90 | No Change |
| Tennis - 1 Individual 1 Super Senior (Annual) w/Upfront Payment | \$588.87 | No Change |
| Tennis - 1 Individual 1 Super Senior (Annual) w/ACH Billing (signed contract required) | \$677.20 | No Change |
| Tennis - Super Senior Couple(Annual) w/Upfront Payment | \$374.74 | No Change |
| Tennis - Super Senior Couple (Annual) w/ACH Billing (12 month signed contract required) | \$430.95 | No Change |
| Tennis - Employee (Annual) | \$214.14 | No Change |
| TENNIS 30 DAYS | | |
| Tennis - Property Owner (30 Day) | \$67.98 | \$68.00 |
| Tennis - Super Senior (30 Day) | \$33.99 | \$34.00 |
| Tennis - Employee (30 Day) | \$33.99 | \$34.00 |
| Tennis - Non Property Owner (30 Day) | \$108.77 | \$108.80 |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|---|-------------|----------------------|
| TENNIS HOURLY RATES | | |
| Tennis - Property Owner (1 Hour) | \$3.40 | No Change |
| Tennis - Property Owner (2 Hour) | \$6.80 | No Change |
| Tennis - Super Senior (1 Hour) | \$1.70 | No Change |
| Tennis - Super Senior (2 Hours) | \$3.40 | No Change |
| Tennis - Employee (1 Hour) | \$1.70 | No Change |
| Tennis - Employee (2 Hour) | \$3.40 | No Change |
| Tennis - Family (1 Hour) | | \$4.59 |
| Tennis - Family (2 Hour) | \$9.18 | No Change |
| Tennis - Non Property Owner (1 Hour) | \$5.44 | No Change |
| Tennis - Non Property Owner (2 Hour) | \$10.88 | No Change |
| Tennis - Reciprocal (1 Hour) | \$4.59 | \$5.44 |
| Tennis - Reciprocal (2 Hours) | \$9.18 | No Change |
| Tennis - Junior Member Non Prime (2 Hours) | | \$2.00 |
| Tennis - Junior Member Prime (2 Hours) | | \$6.80 |
| Dog Park | | |
| Dog Park Access Annual Fee - Property Owner | \$20.00 | \$25.00 |
| Dog Park Access Annual Fee - Non Property Owner | | \$43.00 |
| Dog Park Access Fee One Week - Property Owner | \$6.00 | \$7.50 |
| Dog Park Access Fee One Week - Non Property Owner | \$12.60 | \$15.00 |
| DeSoto Recreation | | |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|--|-------------|----------------------|
| Mini-golf Club & Ball Rental per Round | \$3.00 | No Change |

2020 Fee Schedule

| FITNESS | | |
|--|-------------|----------------------|
| | 2019 | 2020 Proposed |
| FITNESS ANNUALS | | |
| Fitness Center - Individual (Annual) w/Upfront Payment | \$490.05 | No Change |
| Fitness Center - Individual (Annual) - w/ACH Billing (Signed contract required) | \$563.56 | No Change |
| Fitness Center - Super Senior (Annual) w/Upfront Billing | \$245.03 | No Change |
| Fitness Center - Super Senior (Annual) - w/ACH Billing (Signed contract required) | \$281.78 | No Change |
| Fitness Center - Couple (Annual) w/Upfront Payment | \$857.59 | No Change |
| Fitness Center - Couple (Annual) - w/ACH Billing (signed contract required) | \$986.23 | No Change |
| Fitness Center - Couple Super Senior (Annual) w/Upfront Payment | \$428.80 | No Change |
| Fitness Center - Couple Super Senior (Annual) w/ACH Billing (signed contract required) | \$493.12 | No Change |
| Fitness Center - Couple 1 SS, 1 Ind. (Annual) w/Upfront Payment | \$673.82 | No Change |
| Fitness Center - Couple 1 SS, 1 Ind. (Annual) w/ACH Billing (signed cont. req.) | \$774.89 | No Change |
| FITNESS 30 DAY | | |
| Fitness Center - Property Owner (30 Day) | \$70.00 | No Change |
| Fitness Center - PO Super Senior (30 Day) | \$35.00 | No Change |
| Fitness Center - Non Property Owner (30 Day) | \$112.00 | No Change |
| FITNESS DAILY | | |
| Fitness Center - Daily - Property Owner | \$7.00 | No Change |
| Fitness Center - Daily - Super Senior | \$3.50 | No Change |
| Fitness Center - Daily - Family | \$9.45 | No Change |
| Fitness Center - Daily - Reciprocal | \$9.45 | No Change |
| Fitness Center - Daily - Non Property Owner | \$11.20 | No Change |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|---|-------------|----------------------|
| Daily Swim - Property Owner | \$3.50 | \$4.00 |
| Daily Swim - Family | \$4.73 | \$5.40 |
| Daily Swim - Non Property Owner | \$5.60 | \$6.40 |
| OTHER FITNESS | | |
| Personal Trainer | \$6.00 | No Change |
| Pool Cleaning Fee per hour | \$25.00 | No Change |
| Studio Rental per hour | | \$15.00 |
| Pool Rental per hour (non exclusive) | | \$15.00 |
| Pool Rental per hour (exclusive) | | \$75.00 |
| Outdoor Pool | | |
| Daily Outdoor Pool - Property Owner (Monday - Thursday) | | \$5.00 |
| Daily Outdoor Pool - Property Owner (Friday - Sunday) | | \$6.00 |
| Daily Outdoor Pool - NPO (Monday - Thursday) | | \$8.00 |
| Daily Outdoor Pool - NPO (Friday - Sunday) | | \$9.60 |
| Daily Outdoor Pool - Family (Monday - Thursday) | | \$6.75 |
| Daily Outdoor Pool - Family (Friday - Sunday) | | \$8.10 |
| Annual Outdoor Pool Property Owner | | \$250.00 |
| Annual Outdoor Pool Household | | \$437.50 |

2020 Fee Schedule

| FACILITIES | | |
|---|--------------|----------------------|
| | 2019 | 2020 Proposed |
| CORONADO COMMUNITY CENTER | | |
| CCC Auditorium - Non Profit/Member Private | \$66.03 | No Change |
| CCC Auditorium - For Profit/Non Member/Business | \$115.56 | No Change |
| CCC Auditorium Sunday - Thursday 4p-10p - Non Profit/Member Private | 25% Discount | No Change |
| CCC Auditorium Sunday - Thursday 8a-4p - Non Profit/Member Private | 40% Discount | No Change |
| CCC Technical Fees - Non-Profit/Member Private | \$20.00 | No Change |
| CCC Technical Fee - For Profit/Non Member/Business | \$35.00 | No Change |
| Patio - Non-Profit / Member Private | \$35.94 | No Change |
| Patio - For Profit/Non Member/Business | \$62.89 | No Change |
| Kitchen: First Hour PO | \$30.00 | No Change |
| Kitchen: First Hour NPO | \$52.50 | No Change |
| Kitchen: Each Additional Hour Property Owner | \$18.00 | No Change |
| Kitchen: Each Additional Hour NPO | \$31.50 | No Change |
| Set-Up / Tear Down - Non-Profit / Member Private | \$17.00 | No Change |
| Set-Up / Tear Down - For Profit/Non Member/Business | \$29.75 | No Change |
| Room 1 - Non Profit / Member Private | \$5.65 | No Change |
| Room 1 - For Profit/Non Member/Business | \$9.88 | No Change |
| Room 2 or 3 - Non-Profit / Member Private | \$7.63 | No Change |
| Room 2 or 3 - For Profit/Non Member/Business | \$13.35 | No Change |
| Room 5 - Non-Profit / Member Private | \$16.09 | No Change |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|---|-------------|----------------------|
| Room 5 - For Profit/Non Member/Business | \$28.15 | No Change |
| Room 6 - Non-Profit / Member Private | \$17.95 | No Change |
| Room 6 - For Profit/Non Member/Business | \$31.42 | No Change |
| Bartender - Non Profit/Member Private | \$14.00 | No Change |
| Bartender - For Profit/Non Member/Business | \$24.50 | No Change |
| Ticket Sales Percentage Over \$5,000 - For Profit/Non Member/Business | 5% | No Change |
| PONCE DE LEON CENTER | | |
| Woodlands Auditorium Band/Choral - Non-Profit / Member Private | \$885.00 | No Change |
| Woodlands Auditorium Band/Choral - For Profit/Non Member/Business | \$1,548.75 | No Change |
| Woodlands Auditorium Band/Choral - Non-Profit / Member Private Add'l. Hour | \$167.50 | No Change |
| Woodlands Auditorium Band/Choral - For Profit/Non Member/Business Add'l. Hour | \$293.13 | No Change |
| Woodlands Auditorium Performer - Non-Profit / Member Private | \$1,015.00 | No Change |
| Woodlands Auditorium Performer - For Profit/Non Member/Business | \$1,776.25 | No Change |
| Woodlands Auditorium Performer - Non-Profit / Member Private Add'l. Hour | \$180.00 | No Change |
| Woodlands Auditorium Performer - For Profit/Non Member/Business Add'l. Hour | \$315.00 | No Change |
| Woodlands Auditorium Presenter - Non-Profit / Member Private | \$750.00 | No Change |
| Woodlands Auditorium Presenter - For Profit/Non Member/Business | \$1,312.50 | No Change |
| Woodlands Auditorium Presenter - Non-Profit / Member Private Add'l. Hour | \$150.00 | No Change |
| Woodlands Auditorium Presenter - For Profit/Non Member/Business Add'l. Hour | \$262.50 | No Change |
| Ponce Lobby - Non-Profit / Member Private | \$38.40 | No Change |
| Ponce Lobby - For Profit/Non Member/Business | \$67.20 | No Change |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|--|-------------|----------------------|
| Rehearsal Room 1 Hour Minimum - Non-Profit / Member Private | \$16.32 | No Change |
| Rehearsal Room 1 Hour Minimum - For Profit/Non Member/Business | \$28.56 | No Change |
| Ponce Dressing Room Only - Non-Profit / Member Private | \$10.30 | No Change |
| Ponce Dressing Room Only - For Profit/Non Member/Business | \$18.02 | No Change |
| Backstage/Workshop - Non-Profit / Member Private | \$19.80 | No Change |
| Backstage/Workshop - For Profit/Non Member/Business | \$34.65 | No Change |
| Stage Rental - Non-Profit / Member Private | \$41.58 | No Change |
| Stage Rental - For Profit/Non Member/Business | \$72.77 | No Change |
| Ponce Porte Cochere - Non-Profit / Member Private | \$49.50 | No Change |
| Ponce Porte Cochere - For Profit/Non Member/Business | \$86.63 | No Change |
| Ouachita Room A - Non-Profit / Member Private | \$26.40 | No Change |
| Ouachita Room A - For Profit/Non Member/Business | \$46.20 | No Change |
| Ouachita Room B - Non-Profit / Member Private | \$14.85 | No Change |
| Ouachita Room B - For Profit/Non Member/Business | \$25.99 | No Change |
| Ouachita Room C - Non-Profit / Member Private | \$7.43 | No Change |
| Ouachita Room C - For Profit/Non Member/Business | \$12.99 | No Change |
| Set-Up / Tear Down - Non-Profit / Member Private | \$17.00 | No Change |
| Set-Up / Tear Down - For Profit/Non Member/Business | \$29.75 | No Change |
| Tech Fees - Non Profit/Member Private | \$20.00 | No Change |
| Ponce Technical Fee - For Profit/Non Member/Business | \$35.00 | No Change |
| Ponce Bartender - Non-Profit / Member Private | \$14.00 | No Change |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|---|-------------|----------------------|
| Ponce Bartender - For Profit/Non Member/Business | \$24.50 | No Change |
| Ticket Sales Percentage Over \$5,000 - For Profit/Non Member/Business | 5% | No Change |
| RV PARK | | |
| RV Park - Property Owner (Per Night) | \$25.00 | No Change |
| RV Park Non-Property Owner (Per Night) | \$40.00 | No Change |
| RV Park Family (Per Night) | | \$33.75 |
| PAVILIONS | | |
| Cortez Half Day PO | \$90.64 | No Change |
| Cortez Half Day NPO | \$158.62 | No Change |
| Cortez Full Day PO | \$135.96 | No Change |
| Cortez Full Day NPO | \$237.93 | No Change |
| Cortez Clean Up Fee | \$25.00 | No Change |
| Cortez Setup and Teardown | \$17.00 | No Change |
| Balboa Half Day PO | \$124.63 | No Change |
| Balboa Half Day NPO | \$218.10 | No Change |
| Balboa Full Day PO | \$186.95 | No Change |
| Balboa Full Day NPO | \$327.15 | No Change |
| Balboa Clean Up Fee | \$25.00 | No Change |
| Balboa Set Up / Tear Down | \$17.00 | No Change |
| Grove Park Half Day PO | \$77.25 | No Change |
| Grove Park Half Day NPO | \$135.19 | No Change |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|--|-----------------------------------|----------------------|
| Grove Park Full Day PO | \$115.88 | No Change |
| Grove Park Full Day NPO | \$202.78 | No Change |
| Grove Park Clean Up Fee | \$25.00 | No Change |
| Grove Park Setup and Teardown | \$17.00 | No Change |
| DeSoto Hall Half Day PO | \$141.63 | No Change |
| DeSoto Hall Half Day NPO | \$247.84 | No Change |
| DeSoto Hall Full Day PO | \$212.44 | No Change |
| DeSoto Hall Full Day NPO | \$371.77 | No Change |
| DeSoto Hall 3 Hour Package PO | | \$77.90 |
| DeSoto Hall 3 Hour Package NPO | | \$136.32 |
| Desoto Clean Up Fee | \$25.00 | No Change |
| DeSoto Setup and Teardown | \$17.00 | No Change |
| Shade Shelter - 1/2 Day - Member | \$36.05 | No Change |
| Shade Shelter - 1/2 Day - NPO | \$63.09 | No Change |
| Shade Shelter - Full Day - Member | \$54.08 | No Change |
| Shade Shelter - Full Day - NPO | \$94.63 | No Change |
| Balboa Pavilion, Cortez Pavilion, and Grove Park | 10% discount on Monday - Thursday | |

2020 Fee Schedule

| | <i>2019</i> | <i>2020 Proposed</i> |
|---------------------------------|-------------|----------------------|
| LIBRARY | | |
| Library - Property Owner | \$9.45 | No Change |
| Library - Property Owner Family | \$16.54 | No Change |
| Library - Non Property Owner | \$15.12 | No Change |
| Library - Employee | \$4.73 | No Change |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|---|----------|---------------|
| BOAT/LAKES | | |
| Boat - Daily Registration (Red Drop Boxes) (Includes Tax) | \$10.00 | No Change |
| Boat - with Motor - Property Owner (Annual) | \$63.00 | \$75.00 |
| Boat - with Motor - Non Property Owner (Annual) | \$131.25 | \$157.00 |
| Boat - with Motor - Employee (Annual) | \$31.50 | \$37.50 |
| Boat - without Motor - Property Owner (Annual) | \$15.75 | \$16.50 |
| Boat - without Motor - Non Property Owner (Annual) | \$36.75 | \$38.50 |
| Boat - without Motor - Employee (Annual) | \$7.88 | \$8.25 |
| Boat Pass - Property Owner (7 Day) | \$21.00 | \$22.00 |
| Boat Pass - Non Property Owner (7 Day) | \$31.50 | \$33.00 |
| Shoreline Herbicide Application (0-150ft) | \$20.00 | \$25.00 |
| Shoreline Herbicide Application (150-300ft) | \$20.00 | \$50.00 |
| Shoreline Herbicide Application (300-450ft) | \$20.00 | \$75.00 |
| Shoreline Herbicide Application (450-600ft) | \$20.00 | \$100.00 |
| Shoreline Herbicide Application (600-750ft) | \$20.00 | \$125.00 |
| Shoreline Herbicide Application (750-900ft) | \$20.00 | \$150.00 |
| Shoreline Herbicide Application (900-1050ft) | \$20.00 | \$175.00 |
| Shoreline Herbicide Application (1050-1200ft) | \$20.00 | \$200.00 |

2020 Fee Schedule

| | <i>2019</i> | <i>2020 Proposed</i> |
|--|-------------|----------------------|
| UTILITIES | | |
| SANITATION RATES | | |
| Residential Sanitation - Curbside (per month) | \$15.97 | \$16.40 |
| Residential Sanitation - At House (per month) | \$21.63 | \$22.21 |
| Special Pick Up/Non Yard Bulk Waste Pick Up (Per pick up) | \$25.75 | \$30.00 |
| Yard Waste Bag Tags (5 Bags) | \$2.50 | No Change |
| Commercial - 3 yard bin, 1 x per week pick-up per bin (monthly) | \$84.46 | \$86.74 |
| Commercial - 3 yard bin, 2 x per week pick-up per bin (monthly) | \$185.81 | \$190.83 |
| Commercial - 3 yard bin, 3 x per week pick-up per bin (monthly) | \$304.06 | \$312.27 |
| Commercial - 96 gallon cart, 1 x per week pick-up per bin (monthly) | \$41.00 | \$42.11 |
| WATER RATES | | |
| Residential Monthly Base Rate | \$15.68 | \$16.15 |
| Residential Excess Rate over 2,500 gal. (per 1,000 gallons) | \$4.36 | \$4.49 |
| Commercial Monthly Base Rate | \$30.02 | \$30.92 |
| Commercial/Wholesale Excess Rate Over 2,500 gal. (per 1,000 gallons) | \$4.55 | \$4.69 |
| Refundable Utility Deposit | \$50.00 | No Change |
| Meter Disconnect/Reconnect | \$25.00 | No Change |
| Meter Disconnect/Reconnect After Hours | \$50.00 | No Change |
| FSDWA Fee (Billed bi-monthly) State Mandated | 0.60 | \$0.80 |
| Per Trip Meter Inspection/Multiple Re-Read - New | NA | \$25.00 |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|--|-------------|----------------------|
| WASTEWATER FEES | | |
| Residential Base Rate (Monthly) | \$34.96 | \$36.01 |
| Commercial Base Rate (Monthly) | \$38.02 | \$39.16 |
| Commercial Excess | \$12.39 | \$12.76 |
| OTHER | | |
| Ambulance Fee (Annual Amt billed bi-monthly @ \$14.75) | \$88.50 | No Change |
| Street Light Fee (Annual Amt billed bi-monthly @ \$5.59) | \$33.50 | No Change |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|--|------------|---------------|
| PERMITTING & INSPECTIONS & COMPLIANCE | | |
| Administrative Processing Fee (Non Refundable) | \$25.00 | \$30.00 |
| Residential & Commercial Inspection Fee (Per Inspection) | \$25.00 | \$30.00 |
| <i>A full list of permits & inspections required is listed in the HSV Protective Covenants</i> | | |
| COMMERCIAL PERMITS (NEW & ADDITIONS) | | |
| New Commercial < 1,000 sq. ft. (Includes all permits, inspections & plan reviews) | \$240.00 | No Change |
| New Commercial > 1,000 sq. ft. (per sq. ft.) | \$0.3000 | \$0.30 |
| Commerical Construction Inspections (Includes all required inspections) | \$500.00 | \$500.00 |
| Commerical Plan Review | \$75.00 | No Change |
| RESIDENTIAL PERMITS (NEW & ADDITIONS) | | |
| Residential < 1,000 sq. ft. (Includes all permits, inspections & plan reviews) | \$200.00 | No Change |
| Residential > 1,000 sq. ft. | \$0.30 | \$0.30 |
| Residential Construction Inspections (Includes all required inspections) | \$400.00 | \$400.00 |
| Residential Plan Review | \$75.00 | No Change |
| ROAD AND UTILITY SERVICE CONNECTION FEES | | |
| Electrical Connection Fee | \$630.00 | No Change |
| New Home Roadway Fee - PW | \$1,500.00 | No Change |
| Water Service New - PUD | \$420.00 | \$1,385.00 |
| Sewer Service New - PUD | \$470.00 | \$1,360.00 |
| Simplex Grinder Tank Fee | \$4,500.00 | \$5,500.00 |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|--|-------------|----------------------|
| OTHER PERMITS | | |
| Business - In Home (Renewed Annually) | \$25.00 | \$30.00 |
| Sign - Garage Sale | \$30.00 | \$30.00 |
| Sign - All Kinds | \$30.00 | \$30.00 |
| COMPLIANCE FEES & COMMON PROPERTY PERMITS | | |
| Common Property Permit Fee - Class 1 | \$25.00 | No Change |
| Common Property Permit Fee - Class 2 | \$50.00 | No Change |
| Common Property Tree Cutting without a Permit | \$150.00 | No Change |
| Common Property Illegal Dumping Fee | \$200.00 | No Change |
| Compliance Fine Violation Not Resolved within 30 Days | \$150.00 | No Change |
| Compliance Fines per Day until violation resolved (per Declarations) | \$25.00 | No Change |
| OTHER FEES | | |
| Refiling Expired Permit Fee - First Extension | \$50.00 | \$60.00 |
| Refiling Expired Permit Fee - Second Extension | | \$90.00 |
| Refiling Expired Permit Fee - Third Extension | | \$120.00 |
| Resinspection Fee (Failed inspection, 2nd trip required) | \$25.00 | \$60.00 |
| Construction with no permit | \$50.00 | \$150.00 |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|---|-------------|----------------------|
| PUBLIC SAFETY | | |
| Impounded Vehicle - Storage (per day) | \$15.75 | \$16.00 |
| Report (Per Incident) | \$5.25 | \$6.00 |
| Report - Accident | \$10.50 | No Change |
| Report - Fire | \$10.50 | No Change |
| Fire Service Fee - Violation of Fire Policy (Minimum) | \$577.50 | No Change |
| Key - Goosepond or DeSoto Gate (per key, per gate - Property Owner - Limit 2) | \$32.00 | \$32.00 |
| Key - Goosepond or DeSoto Gate (per key, per gate -Non-Property Owner/Commercial) | \$94.50 | \$95.00 |
| False Alarm - 1st Alarm | \$0.00 | No Change |
| False Alarm - After 1st Alarm | \$32.00 | \$32.00 |
| False Alarm - After 2nd Alarm | \$64.00 | \$64.00 |
| Police Service Fee - Estate/Auction Sales | \$105.00 | No Change |

2020 Fee Schedule

| | 2019 | 2020 Proposed |
|--|-------------|----------------------|
| ANIMAL CONTROL | | |
| Animal Registration - Annual | \$11.00 | No Change |
| Animal Cremation - other City or County Agency | \$57.75 | No Change |
| Animal Cremation - Private | \$300.00 | No Change |
| Animal Impound - Tagged and Vaccinated | | |
| First Pick Up | \$31.50 | No Change |
| Second Pick Up | \$47.25 | No Change |
| Third Pick Up | \$68.25 | No Change |
| Four or more Pick Ups (Each) | \$105.00 | No Change |
| Animal Impound - Not Tagged and/or Vaccinated | | |
| Third Pick Up | \$204.75 | No Change |
| Four or more Pick Ups (Each) | \$315.00 | No Change |
| Animal Impound - Food and Lodging (per day) | \$31.50 | No Change |
| Animal Impound - Medical | Actual x 2 | No Change |
| Animal Impound - Rabies Quarantine (per day) | \$26.25 | No Change |