Comparison - Village Property Activities for 6 months of 2018 vs 6 months of 2019				
	6 MOS 2018	**6 MOS 2019**	**Comments**	**National - Mar 2019**
Single Family Homes				
Properties Sold	255	280	Up 25 properties or 9.8%	
Avg. Selling Price	$211,925	$207,562	Down 2.1%	$287,000
Avg. Per Sq Ft.	$94.56	$94.78	Basically flat year over year	$171
Days on Market	65	73		59
Under Contract		58	Designated as under contract but not closed	
Taking Backups		33	Designated as taking backup offers or escape clauses	
Available For Sale		199	As of June 1, 2019	
Note: Village Homes and Land sold two (2) properties during this period in 2018 at $159,900 and $370,000 and twp (2) in 2019 @ $218,000 and $426,900. If commissioned, this activity would have generated $14,047 in brokerage commissions (revenues) in '18 and $17,213 in '19. Agent commission would typically be half the brokerage commission				
Condos/Townhomes				
Properties Sold	48	39	Down 9 units	
Avg. Selling Price	$90,865	$110,079	Up 21.2%	
Avg. Per Sq. Ft.	$64.27	$71.99	Up 12.0%	
Days on Market	65	63		
Available For Sale		11	As of July 1, 2019 and one(1) is under contract	
Note: Village Homes & Land has not sold any condos/townhomes				
Lots				
Properties Sold	53	55		
Avg. Selling Price	$14,488	$14,017		
Available For Sale		426	As of July 1, 2019 and one(1) under contract	
Note: Village Homes & Land sold one (1) lot in 2018 @ $10,000 and none in 2019				
HSV figures are from the MLS only and do not include propeties sold outside the MLS				