

## Comparison - Village Property Activities for 1st Qtr 2018 and 1st Qtr 2019

	1st Qtr 2018	1st Qtr 2019	Comments	National - Mar 2019
<b>Single Family Homes</b>				
Properties Sold	107	115		
Avg. Selling Price	\$201,901	\$214,448	Up 6.2%	\$287,000
Avg. Per Sq Ft.	\$90.60	\$94.42	Up 4.2%	\$171
Days on Market	77.8	94		59
<b>Note:</b> Village Homes and Land sold one (1) property during this period in 2018 at \$154,900 and one (1) in 2019 @ \$218,000. If commissioned, this activity would have generated \$4,647 in brokerage commissions in '18 and \$6,540 in '19. Agent commission would typically be half the brokerage commission				
<b>Condos/Townhomes</b>				
Properties Sold	23	15		
Avg. Selling Price	\$94,496	\$96,793	Up 2.4%	
Avg. Per Sq. Ft.	\$64.02	\$64.54	Up .8%	
Days on Market	75.3	76.2		
<b>Note:</b> Village Homes & Land did not sell any condos/townhomes				
<b>Lots</b>				
Properties Sold	21	27		
Avg. Selling Price	\$10,600	\$12,522		
<b>Note:</b> Village Homes & Land sold one (1) lot in 2018 @ \$10,000 and none in 2019				

*HSV figures are from the MLS and do not include properties sold outside the MLS*