

Lloyd's HSV Real Estate Corner – July 2019

# Description

## by Lloyd Sherman, July 1, 2019

Good news!

First of the month and time to report on our real estate activity over this past month and through the first six months of 2019 v 2018. Some good news in that we are still running ahead of last year results in terms of units sold.



Just a funny picture. Disclaimer: we have no real estate agents in Hot Springs Village that resemble this character

#### Number of available listings is down

Properties sold this year are up 25 over the same time frame of 2018. While not major the average selling price is down slightly but the price per square foot (PSF) remains relatively flat against last year's numbers. Keep in mind that the mix of properties sold can cause short-term fluctuations in these numbers but they have a tendency to stabilize over time. The number of properties in the closing process and not yet closed is up 9 over last month. As we are in the heart of the selling season, our number of properties available for sale is down.

If you have any questions I will attempt to answer them or get you an answer. <u>A Village Homes &</u> Land report will follow this report later this week.

Hot Springs Village Real Estate – Comparing First 6 months of 2018 with 2019 – Lloyd Sherman

First-Six-Months-Comp-2019

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### 1. HSV News

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